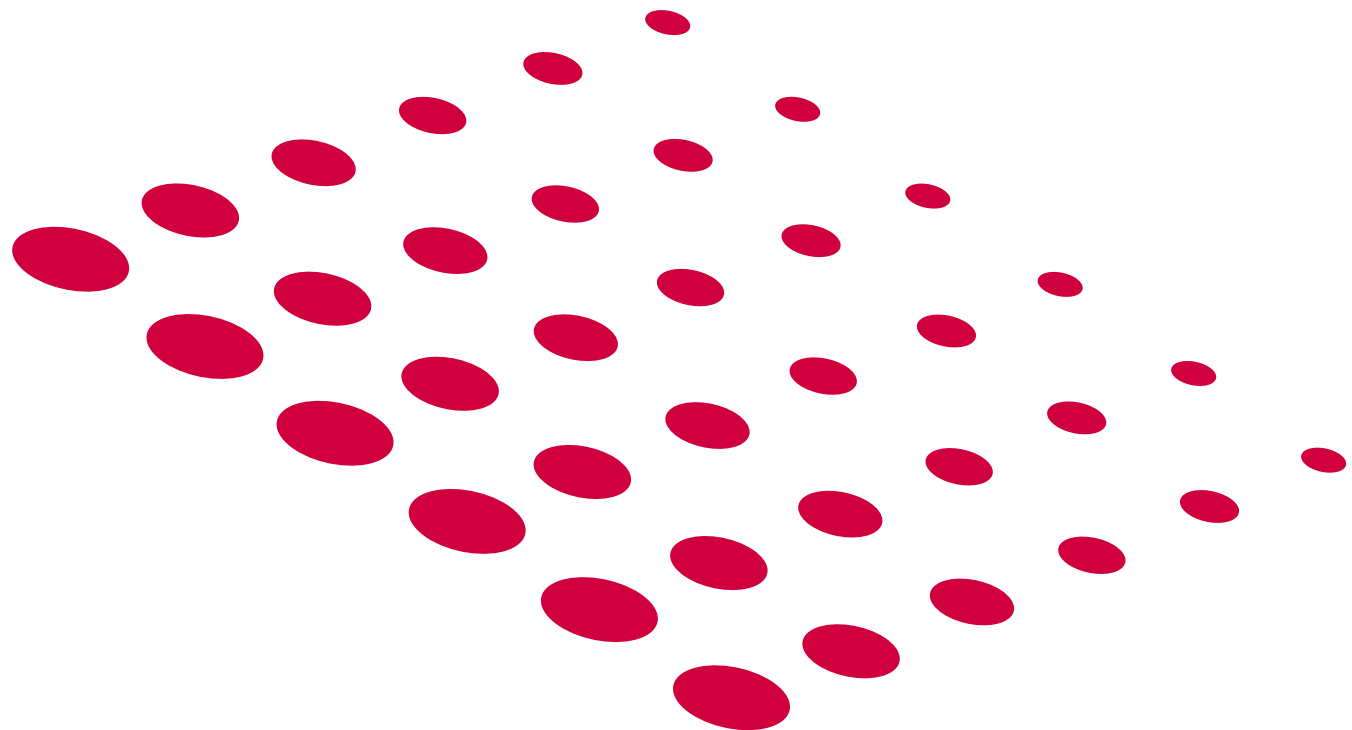


Report 2012

BARCELONA OBSERVATORY



As with the rest of the European Union, Barcelona finds itself today at a crucial point, emerged in an economic and financial recession, where the employment situation, social model and institutional context are posing important challenges for public administrations.

In this complex environment, the new municipal government's team is facing up to the forthcoming years with rigor, austerity and ambition. Budgetary discipline and austerity are at the core of our internal management, as we are convinced they are the only ways to gain credibility and improve social policy. This is why we have adapted our accounting procedures to the European System of Accounts. The City pays its suppliers at 30 days and Barcelona will end its fiscal year 2012 with zero deficit, and careful management will allow the municipality to increase its level of savings with respect to gross current income and implement a 1,909 million Euro investment plan for this mandate without the need for additional borrowing.

The City Council's commitment to reliability and its international credibility is part of an ambitious strategy for the medium and long term, which is designed to provide the city with a new production model aimed at economic growth and competitiveness, and to strengthen its consolidated assets while promoting new strategic industries for the future.

Barcelona certainly has a solid basis for achieving these goals. First, its diversified structure with mature sectors such as industry and commerce coexist with dynamic creative activities and recognized quality services in areas such as health. Also, it is a leader in terms of urban tourism, with this sector registering its best results ever in 2011 with 15.5 million overnight stays, and recently seeing Barcelona Airport overtaking Barajas Airport for the first time as a point of origin and destination. Another example is the internationally renowned group of universities and business schools in our area.

Given these strengths, Barcelona wants to push forward towards the future promoting its economic model based on creativity, culture, innovation, knowledge and wellbeing with a strategy based on the following points:

- Encourage cultural and sports activities that are true generators of economic activity, mainly with international benchmark events. In this sense, there are significant challenges in the short term like the opening of major cultural facilities like Barcelona's Design Hub, or the Born area's Cultural Centre and the Fabra i Coats Centre.

- Move forward as a city committed to knowledge and training, making itself synonymous with excellence in the field of education and becoming a leader in tertiary education in Master's degrees and Doctorates. Also enhancing greater interaction between universities and the productive sectors of the city with projects such as the new Besòs Technology Campus in the Forum area.

- Commit to the new strategic industries of the future. For example, Barcelona is already a pioneer in the urban technological revolution underway regarding the Smart City concept, with its emphasis on self-sufficiency, efficiency and electric mobility.

Regarding the technology sector, Barcelona's position as Mobile World Capital until 2018 will provide it a unique opportunity to attract talent and investment, which this report incorporates in a specific special report. This is a strategic project that will allow us to consolidate a new industrial and business network in the metropolitan area that can generate innovation and competitive advantages in many other sectors and create new highly skilled jobs.

- Enhance Barcelona's infrastructure and logistics possibilities so that it can become the economic capital of southern Europe and the Mediterranean. With this in mind, final railway access to the Port of Barcelona and links to the so-called Mediterranean railway corridor will have to be completed as this is a key infrastructure needed to extend the potential of our main coastal ports, connecting them effectively with the European market.

To achieve these goals, the City has launched a so-called Barcelona Growth Commission, which includes representatives from all economic and social sectors in order to work together towards developing economic recovery. This commission aims to create a business friendly environment to facilitate the development of economic and business activity especially in strategic areas for the future. As such, an action plan has been drawn up with 30 specific measures that are currently being implemented.

The last key element of Barcelona's economic model is its openness and our city's international projection. Note that, in a year as complex as 2011, the area of Barcelona recorded its best results ever in terms of exports, as this report shows, and we maintained a highly-favourable international position in key areas of economic and business activity. As part of the Barcelona Growth framework, the City Council is looking to promote and manage one of its highly valuable and competitive factors, namely the Barcelona Brand, making sure it drives economic recovery in Catalonia and paying special attention to those markets where our companies are looking for strategic opportunities.

Presenting this Tenth Annual Report of the Barcelona Observatory, I would like to extend my congratulations to the technical team for their work, and thank all institutions and organizations for their involvement and again to restate our commitment to strengthen and renew public-private partnerships in the coming years, which will again be a key to promoting Barcelona in the future.

Xavier Trias

Mayor of Barcelona

For the second consecutive year the Barcelona Observatory report is presenting a special report on the business climate in the Metropolitan Area of Barcelona (AMB), prepared by the Chamber of Commerce's Economic and Infrastructure Studies Department.

This special report presents an analysis of the results from the *Survey on Business Climate* carried out by the Chamber of Commerce of Barcelona and the Statistical Institute of Catalonia. In this survey, Catalan business leaders evaluate 2011's turnover, exports, employment and investment, and this represents a unique chance to really understand the real business situation encountered at the moment and, therefore, it is of particular relevance to Barcelona in the current economic climate.

The economic situation worsened considerably in 2011, although it was not as bad as it was in 2009. At the end of the year we got confirmation of a dreaded second fall in economic activity, both nationally and regionally, after a slight recovery recorded in 2010. This relapse was due to the intensification of the sovereign debt crisis in Europe, a slowdown in economic activity and world trade, and the implementation of public sector austerity policies, and this was mainly felt from the second half of 2011.

Indeed, the results of the survey show business climate worsening in terms of businesses' performance and turnover in the Metropolitan Area of Barcelona in 2011. When analysed by sectors (industry, construction, retail trade, hotels and business consulting services), we find that only the hotel business had a favourable business performance with turnover growth thanks to foreign tourists.

In fact, tourism was one of the sectors that performed best in Catalonia and Barcelona in 2011. According official Barcelona Tourist Board figures, the year closed with 7.4 million tourists, a record high driven by increases in foreign tourist numbers representing a growth of 3.6% on 2010's results. In fact, according to the Euromonitor International report, in 2010 Barcelona had more than 5 million international tourists, more than Las Vegas, Cairo, Beijing and Los Angeles at the global level, and Amsterdam and Prague at the European scale.

The rest of sectors analysed in the survey on business climate show decreased turnover, especially intense in the construction and retail trade areas, where rates fell by two digits. While turnover in business services went from stagnation in 2010 to falls in 2011, and while industry grew in 2010, it fell in 2011. Export growth in industry in the Metropolitan Area of Barcelona lost momentum during 2011, due to the international economic context.

However, despite the loss of momentum in 2011, exports from the Barcelona area reached a volume of 42,036.2 million Euros, the highest historically with an annual growth rate of 10.4%, consolidating the position of the Barcelona area as the leading exporter in the Spanish economy. Furthermore, Catalonia stands out as one of Europe's better regional prospects in terms of exports in 2012, according to a survey by Eurochambres regarding business perspectives.

Therefore, the internationalization of Barcelona's economy is its main competitive factor offsetting declines in activity, both in terms of exports of goods and tourism.

The complex macroeconomic situation shows the strategic value of Catalonia's and Barcelona's positioning and image abroad, and the need to continue working to promote this image.

Let me conclude by thanking the team for their work and continued efforts on this Barcelona Observatory project and all the entities that have again collaborated providing information and enriching the contents of the current report.

Miquel Valls i Maseda

President of Barcelona's Chamber of Commerce

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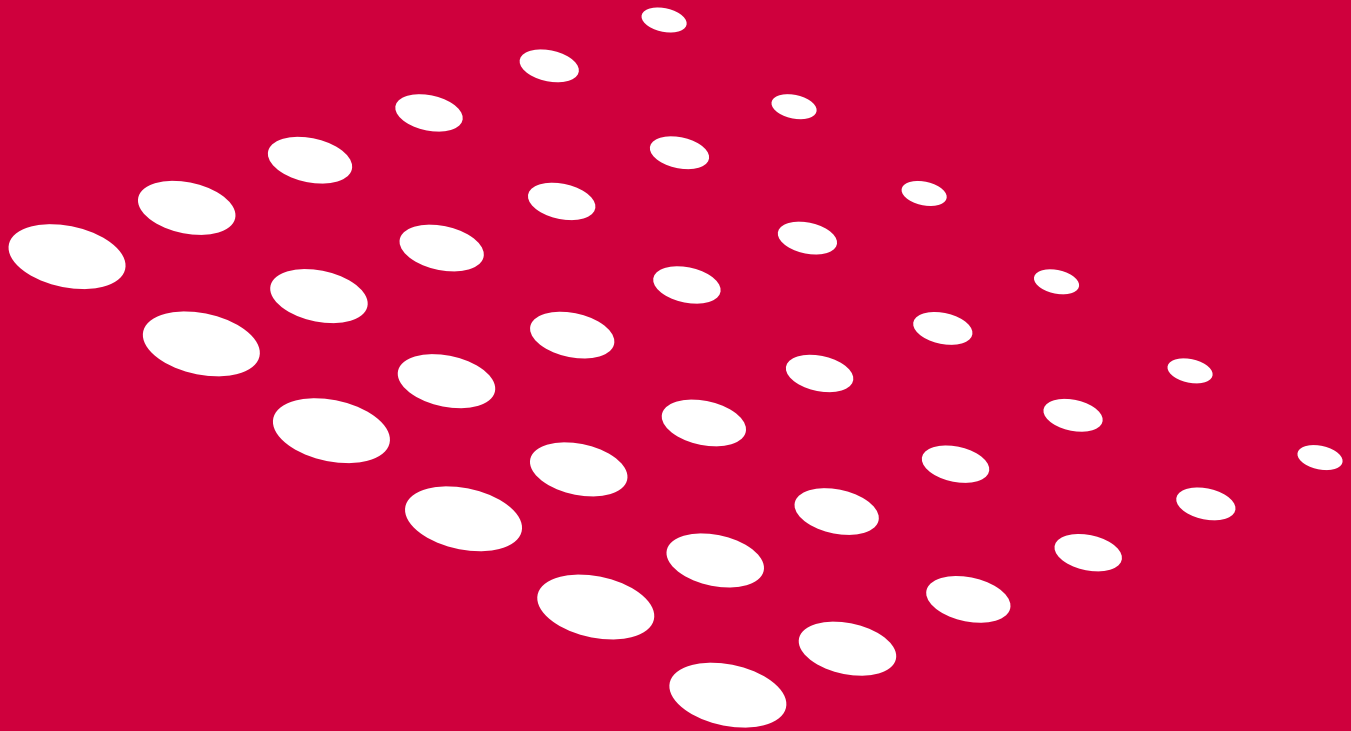
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Barcelona Chamber of Commerce's Economic and Infrastructure Studies Department

Introduction



2011 was characterized by a slowdown in the recovery of the global economy, which had started strongly in 2010. Indeed, in the second half of the year, the sovereign debt crisis, caused by the tsunami and subsequent nuclear accident in Japan, and imbalances in some emerging economies have slowed down the dynamics of business activity, which ended the year with global growth of 3.8%. In the case of the Euro area, the process of fiscal adjustment and the slowdown in activity resulted in a generalised fall in confidence indices, the accentuation of weak domestic demand and a clear decline in most indicators, all of which put the economy on the brink of a new recession, according to experts.

This process has had a particularly strong effect in the southern countries of Europe, posing major competitive challenges to urban areas. Indeed, the simultaneous adjustment of fiscal, financial crisis and recession are adversely affecting activity and economic indicators and the international perception of the economies in this geographical area. On the other hand, the current phase of globalization is bringing about a process of convergence between countries and this is shifting the centre of gravity in terms of the world economy towards the East, making emerging countries the main growth drivers and receivers of foreign investment flows.

In this complex and uncertain context, Barcelona has maintained its strong international position in various areas relevant to economic activity and business. It is worth noting that it reached 6th place in the ranking of best European cities for business, according to the *European Cities Monitor* (ECM) 2011 by *Cushman & Wakefield*, which means the city has now ranked among the top six on the continent for the decade 2001 - 2011. In addition, those European executives surveyed in the ECM 2011 believe Barcelona is Europe's best city in terms of quality of life for workers, second best in terms of promoting itself (after London), and the third best city for business. Other prestigious sources confirm this positive rating, such as Ernst and Young's *European Attractiveness Survey*, which places Barcelona as third top city in terms of its quantity of foreign investment projects in 2011, and The Economist Intelligence Unit's report called *Hot Spots: Benchmarking Global City Competitiveness* places Barcelona amongst the top ten cities in the world in terms of its social and cultural attractiveness as well as regarding its overall appeal.

The City Council's Strategic Framework 2012-2015 outlines the vision and objectives that set out Barcelona's roadmap and milestones for the next four years, with two main priorities: economic recovery and the quality of life and welfare of people. Regarding economic progress, objectives are defined as the following:

- Make metropolitan Barcelona into the capital of Southern European logistics.
- Encourage emerging sectors with high added value, strengthening economic sectors set up in Barcelona, making it a benchmark for quality.
- Create the required conditions to attract capital for investments in the city.
- Strengthen the international contribution to Barcelona's economy.
- Think business. Support for SMEs and the self-employed and promoting entrepreneurship.
- Make Barcelona an easy place to do business (Business Friendly)
- Make Barcelona a city of culture, knowledge, creativity and science, and create a favourable environment to attract and retain talent.

A commission has been set up called Barcelona Growth, which is a collective initiative led by Barcelona City Council, in order to implement these objectives and to create the right conditions for economic growth and act as a catalyst for the country from a practical view point, working together to impact upon the environment. This initiative is designed to be a central policy aimed at promoting the city's economic development and that of the surrounding areas in the coming years. The first phase of rollout includes six priority areas (international promotion, redefining the role of government, finance, talent and entrepreneurship, partnership and getting Barcelona connected), and this has led to the design of an action plan that includes 30 concrete steps to implement in the short run.

One of the central themes of this Action Plan is that of giving support to companies, which is an important springboard for economic growth and employment generation. As such, a Customer Service Office for Firms is planned providing a single point of contact for information, channelling paperwork and procedures with the local administration regarding licenses and permits. It also includes the creation of a special zone for entrepreneurs in the 22@ area to promote the setting up of development projects related to mobile technologies. Other elements of the plan include the creation of a credit line by the City to the tune of two million Euros and the start of a metropolitan booster programme for 30 companies with the highest growth potential, three entrepreneurship programmes in strategic sectors, and the *Reempresa* programme, all designed to help reach objectives, together with programmes to increase recognition for business people's values and their role in the media and schools.

The city, therefore, is aiming to generate an atmosphere of trust to facilitate the development of economic and business activity (business friendly). Firstly, by streamlining the procedures and management of business licenses, and paying suppliers at 30 days. Also, some of the other tools that will contribute to achieving this goal include the creation of a virtual

platform called *Barcelona Connecta* to promote networking among entrepreneurs, associations and stakeholders. This platform will also facilitate procurement with local SMEs and entrepreneurs, the development of an online information guide and support for landing procedures for talent and international companies.

The internationalization of Barcelona's economy has consolidated in recent years as one of the main drivers of activity during a period of significantly weak domestic demand. The city aims to boost this with a strategy to promote what is Barcelona's main asset, its brand (led by the City Council and a business advisory group), and measures like the organization of a Forum of business and finance experts in the Mediterranean, the creation of a Barcelona/China economic commission with the most important stakeholders in this market and the creation of a so-called Barcelona Economic Showroom, a physical space that would showcase the economic potential of the city. The other essential element in the development of the metropolitan area's economic development is the enhancement of productive infrastructures, through measures like the establishment of railway access (in the medium term, the so-called Mediterranean Corridor) to facilitate the distribution of freight and goods from the port of Barcelona to the main European markets.

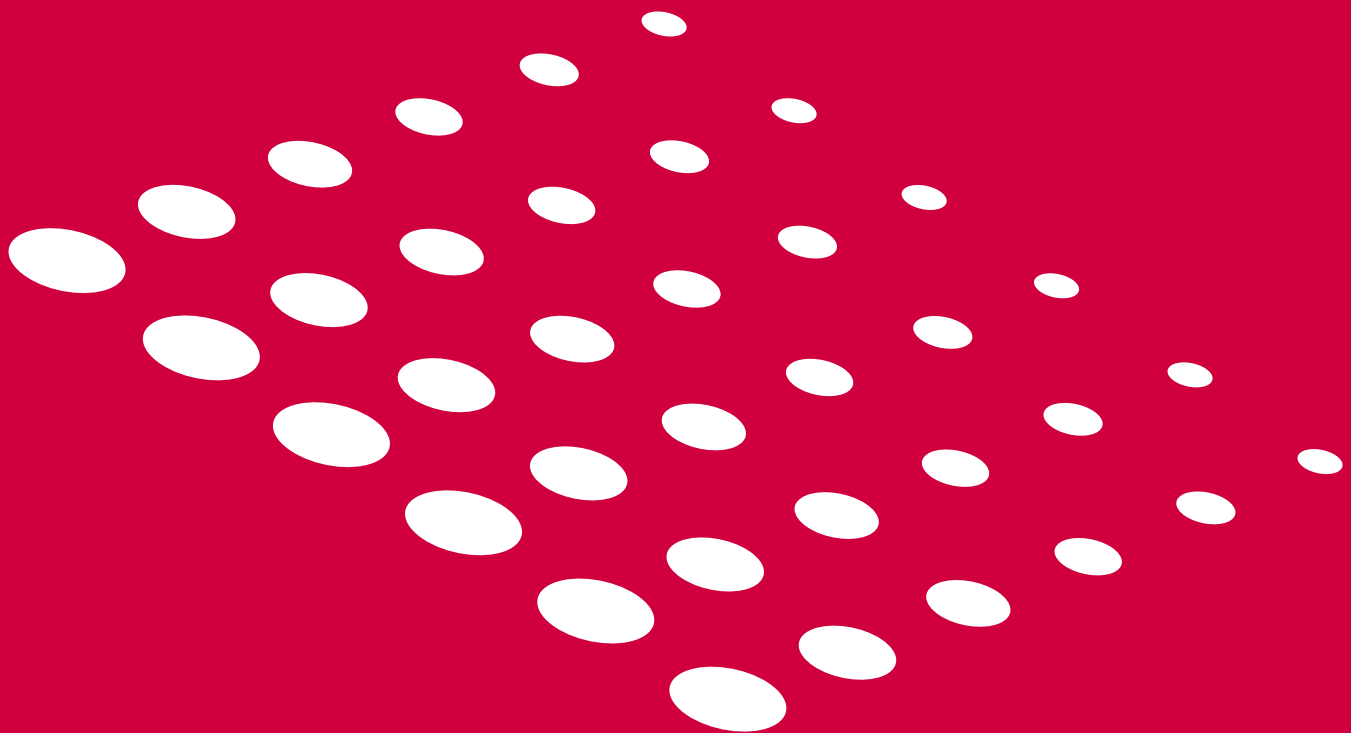
Given an international context of intense competition and growing leadership of emerging countries, Barcelona wants to create the right conditions for attracting capital to invest in the city. Regarding specific measures to reach this objective, the authorities have organised seven investment forums for connecting networks of business angels and private investors to boost funding for around a hundred companies, the launching a public international campaign worth five million Euros to attract private funds willing to invest in strategic business projects, attracting new private unstructured equity and the promotion of two crowdfunding workshops.

Barcelona aims to develop further in the coming years by transforming its production model, encouraging emerging industries and high value-added economic sectors while strengthening more established industries with the objective of establishing the city as a benchmark for quality. The recent announcement that Barcelona will be the Mobile World Capital for the period 2012-2018 is a great opportunity in this area apart from its impact on business tourism, because it strengthens the city's technological profile and its capacity to attract businesses, professionals and innovation in leading sectors. Other points worth highlighting include the quality of Barcelona's educational institutions, universities and business schools, and the promotion of electric mobility through taxis and motorbikes which also figure as iconic projects that have all helped make Barcelona a city of culture, knowledge, creativity and science, making Barcelona a favourable environment to attract and retain talent.

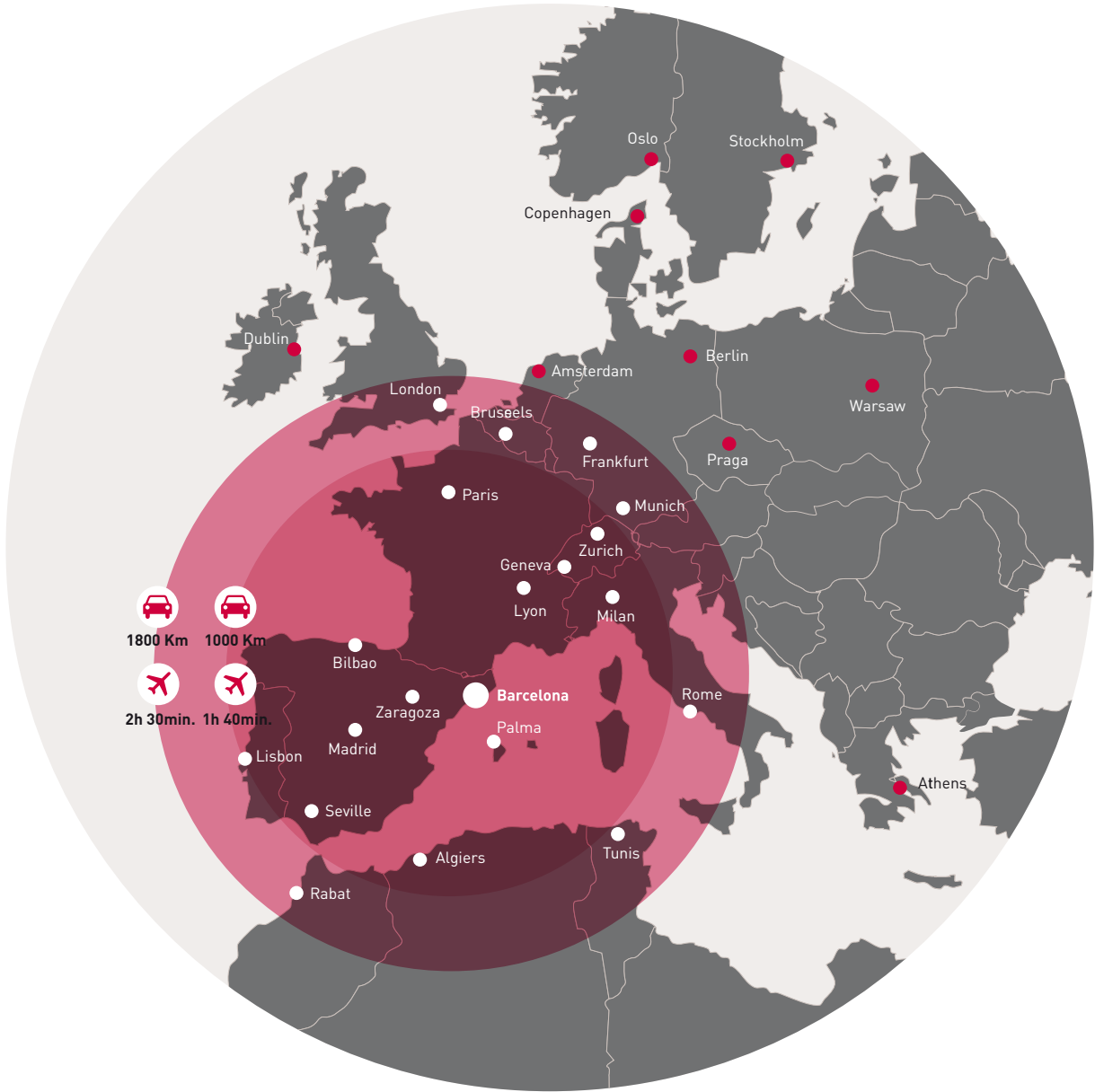
Over the coming years, tourism promotion will extend across the whole of the city accompanied by the creation and implementation of tourism plans for neighbourhoods as a tool to move towards decentralization, which is set out in the Strategic Tourism Plan 2015. Likewise, in order to reinforce Barcelona's positioning in the area of business tourism, Barcelona aims to capture five new strategic international exhibitions and conferences for the city over the next four years.

Barcelona has strong competitive assets that will be the key to successfully operating in the future, including its diversified economy, the dynamic nature of its exports, its tourism attraction and brand positioning representing an international standard of quality. At the same time, however, it is immersed in a complex environment in which the economic and financial crisis and global trends pose formidable competitive challenges to urban areas in southern Europe. In this uncertain environment and with a renewed strategic roadmap, the city faces some crucial years that will require innovative methods to strengthen its public-private collaboration, and its commitment to develop via products and services based on knowledge, creativity and sustainability, in other words the key factors for development and competitiveness in the XXI century.

Statistics



BARCELONA'S STATISTICS 2011



| GEOGRAPHICAL ENVIRONMENT | |
|---------------------------------------|-----------|
| Surface area (km²) | 102.2 |
| Population | 1,615,448 |
| Foreign population (% of total) | 17.3 |
| Density (in habitants / km²) | 15,807 |
| Climate (Can Bruixa Observatory) 2011 | |
| Average monthly temperature | 17.2ºC |
| Yearly rainfall (mm) | 699 |
| Hours of sun | 2597.7 |

| ECONOMIC ENVIRONMENT | |
|---------------------------------------------|----------|
| MACRO ECONOMIC DATA | |
| GDP (var. int %) - Catalonia | 0.7 |
| Social Security Affiliates | 992,231 |
| Unemployment rate 16-64 years-old (%) | 17.2 |
| Employment rate 16-64 years-old (%) | 65.9 |
| Activity rate 16-64 years-old (%) | 79.6 |
| CPI (average var. %) - Barcelona Prov. | 3.2 |
| Exports (millions €) - Barcelona Prov. | 42,036.2 |
| Imports (millions €) - Barcelona Prov. | 56,576.9 |
| Investment abroad (millions €) - Catalonia | 2,520.3 |
| Foreign investment (millions €) - Catalonia | 2,993.1 |
| Companies - Barcelona Prov. | 453,485 |
| Foreign companies in Catalonia | 5,061 |

| | |
|----------------------------------------------------|------------|
| RETAIL AND TOURISM | |
| Retail establishments - Barcelona Prov. (Jan 2011) | 71,167 |
| Shopping areas | 24 |
| Municipal markets (number and surface area m²) | 43;206,769 |
| Hotels | |
| Number | 339 |
| Beds | 63,528 |
| Tourists | 7,390,778 |

| | |
|----------------------------------|---------------------|
| INFRASTRUCTURES | |
| Airport | |
| Runways (Number and length in m) | 3/3,352;2,660;2,540 |
| Passengers | 34,399,180 |
| International passengers (%) | 63.1 |

| | |
|-------------------------------------|-----------|
| Port | |
| Land surface area (ha) | 1,065.3 |
| Docks and moorings (km) | 20.3 |
| Total transit (thousands of tonnes) | 43,065.46 |

| | |
|----------------------------|-----------|
| Barcelona Trade Fair | |
| Halls | 65 |
| Visitors | 1,965,384 |
| Surface area of halls (m²) | 747.263 |
| International meetings | 2.283 |

| TRAINING AND CITY OF KNOWLEDGE | |
|-----------------------------------------------------|---------|
| Catalan universities | 12 |
| University students in Catalonia (course 2009/2010) | 244,263 |
| Foreign schools (Barcelona Prov.) | 35 |
| Innovative companies in Catalonia (2010) | 5,334 |

| QUALITY OF LIFE | |
|------------------------------------------------------------|---------------|
| Beaches (number and metres) | 7;4,410 |
| Bike lanes (km and <i>bicing</i> users) | 181.5;121,819 |
| Public libraries (number and users) | 37;6,178,297 |
| Museums, collections and exhibit spaces (number and users) | 40;18,604,402 |
| Public sporting facilities (number and users) | 1776;194,656 |
| Theatre, concert and cinema goes | 12,213,301 |

Note: Data from 2011
Source: AENA, Barcelona City Council, Caixa Catalunya Provincial Yearbook, Barcelona Trade Fair, Government of Catalonia, Idescat, INE, National Institute of Meteorology, Spanish Ports, Secretary of State for Trade, Barcelona Tourism Board and Barcelona Institute of Culture, Ministry of Education.



The Observatory

Presentation of the Barcelona Observatory 2012 Report

The Observatory of Barcelona is a City Council and Chamber of Commerce initiative with the collaboration of many other organizations in the city that, year after year, work with the Executive Office providing information and making key contributions to their sectors.

This tenth edition of the annual report of the Observatory of Barcelona continues to provide references that are the basis for decision making by economic stakeholders interested in doing business or settling in Barcelona, for attracting talent and giving support to the presentation of candidatures for events or the opening of offices in the city of Barcelona. To this end, like every year, this report shows Barcelona's position with respect to the major cities in the world with a series of economic and social reference indicators.

The 2012 report follows a clear and direct format, including the following sections:

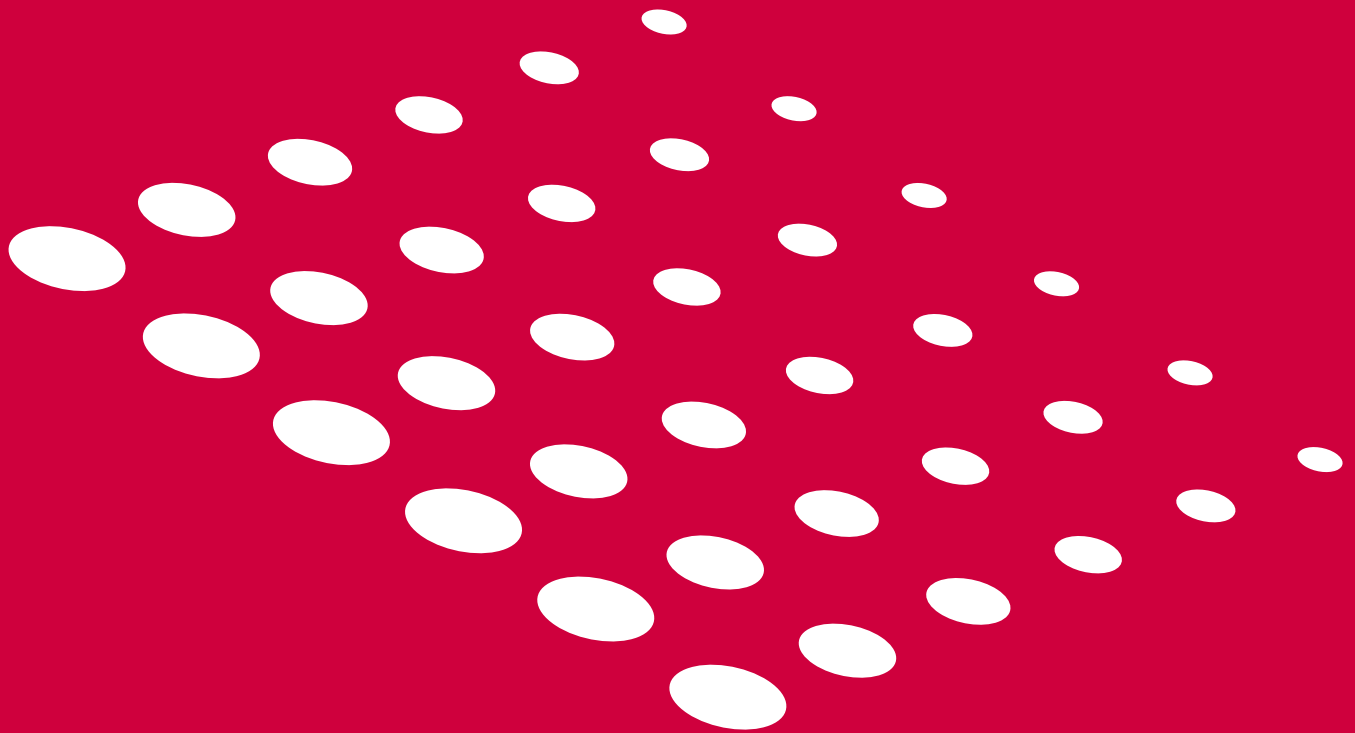
- An overview of the situation and preferable different action lines that the city can follow in economic matters.
- A selection of significant indicators that provide the reader with a summary presentation of relevant indicators on the city's position, its characteristics and challenges. Specifically, the current report presents 28 indicators in six subject areas (business, knowledge, tourism, sustainability and quality of life, prices and costs, and labour market and education), of which three are new: the best European cities for shopping, part of the section on business cities, international tourists in cities around the world in the section on tourism, and the social and cultural characteristics of cities in the chapter on global sustainability and quality of life. Suffice to say that, for each indicator, graphics have been added, with graphs or maps to facilitate an understanding of the results and analysis of trends over time.
- A special report prepared by the Chamber of Commerce analyses the business climate in 2011 in Barcelona's metropolitan area's economy, which also includes specific treatment of the main economic sectors. Based on the opinions of employers we can contextualise the environment found in Barcelona and Catalonia.

- A summary section where you can see Barcelona's position with respect to the major cities of reference, with visuals and summarised data.

The Observatory of Barcelona is characterized by the following features:

- It is built on a set of indicators, preferably defined at the city level, but likely to extend to other territories.
- The data obtained for the sample, in some cases, reaches sixty cities worldwide. Note that for some indicators, due to sample size issues, the selection includes 17 main urban areas.
- The indicators include, where possible, a graphical representation of the trends to assess progress in each specific area.
- The sources of information are prestigious organizations and institutions.
- Data and information collected are as up-to-date as possible, depending on availability.

2012 Results



City for business



Introduction

2011 was marked by a slowdown in the economic recovery of the developing world. Weaknesses were concentrated in the second half of the year due to the worsening sovereign debt crisis in the Euro zone and increasing financial pressures after the summer, which had global effects that were especially intense in Europe. This situation, coupled with the public administration's policy of austerity has meant that the economies of Spain, Catalonia and Barcelona entered recession again in the first quarter of 2012, and the outlook for the entire year has been revised significantly downward.

In this context, the internationalization of Barcelona's economy is the main asset offsetting the downturn in activity. 2011 was especially noteworthy for the dynamic nature of exports and the excellent evolution of exports from the Barcelona area, reaching a volume of 42,036.2 million Euros, the highest ever recorded and a 10.4% increase on 2010's results, and this consolidates the Barcelona area as Spain's main export economy. Furthermore, Catalonia stands out as one of the regions with the best prospects for exporting in 2012 (these are more positive than those of cities like Paris, Frankfurt, Stockholm or Amsterdam), according to a poll on employers by Eurochambres.

The complex macroeconomic situation makes the strategic value of positioning the brand and image of the economies of Barcelona and Catalonia abroad even more obvious. In this regard, it is noteworthy that Barcelona was considered the sixth most preferred city to locate a business by senior European executives in 2011, according to the *European Cities Monitor* by Cushman and Wakefield, and that during the decade from 2001 it was always among the continent's top six cities. Also, the executives surveyed in the ECM survey placed Barcelona second in terms of its promotion (after London) and third in terms of being the best city for business, after London and Paris.

Other relevant indicators confirm this favourable perception. In 2011 the gross foreign investment in production was 3,022 million Euros, representing (after 2010) the second best result in the last decade. At the international level, the city is the third best city in Europe in terms of the number of international investment projects in 2011, according to the *European Attractiveness Survey 2012* by Ernst & Young, while it is among the top ten of the world's top urban areas in terms of number of foreign investment projects between 2007 and 2011, according to an analysis conducted by KPMG for the *Global Cities Investment Monitor 2012*. With regard to its future potential, the report *FDI Cities and Regions of the Future 2012/2013*, published by the prestigious Financial Times places Barcelona in fourth position and Catalonia in second place in the overall rankings for foreign investment promotions, reaffirming their leadership in this area amongst cities and regions in southern Europe.

Moreover, in a general context of rising entrepreneurial activity in Europe in 2011, the rate of entrepreneurial activity in Catalonia and the province of Barcelona grew for the first time in five years and stood at 6.8 and 7%, respectively.

At the same time, the city was the third city in the world for hosting most international meetings in 2011. Barcelona's commerce and trade also fares well in terms of foreign interest, with Barcelona awarded second place in the best cities for shopping for international tourists, according to the Global Shopper Index, while it is also one of top ten preferred locations for companies in international distribution businesses, according to Jones Lang Lasalle.

The City Council is promoting the so-called Barcelona Growth initiative which aims to focus the efforts of public and private sectors to jointly define strategies and prioritize actions to develop and facilitate business and encourage competitiveness by having an administration and city that is business friendly. This objective is helping create a comprehensive set of measures to stimulate activity in the city in the short and medium term that includes branding Barcelona across the economy, the implementation of a Customer Service Office for Firms, creating a collaborative network and crosslanding with major cities across the world, and a metropolitan programme to encourage growth. The proactive strategy of the city continues to enjoy international recognition, and this is highlighted by a prize awarded by the European Enterprise Awards 2011 for the project "Transforming the corporate landscape of Barcelona" to Barcelona Activa.

Best European cities for business in 2011

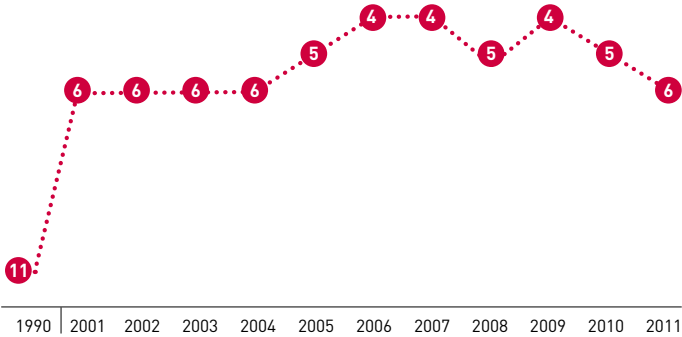
Barcelona, sixth best European city for business

The *European Cities Monitor* report by prestigious consultants Cushman and Wakefield is a survey based on the opinions of senior executives from 500 European companies. It places Barcelona sixth among the best European cities for business in 2011. The city lost a position compared to 2010, after having overtaken Brussels, and it is now led by Amsterdam and Berlin in the ranking, which is still headed by London, Paris and Frankfurt.

During the decade 2001-2011, Barcelona has been placed among the top six positions in this ranking, while in 1990 it held 11th position, which shows the sort of progress it has made since then. Moreover, the results show that in 2011 there was strong competition between the cities that occupy the positions behind the top three with a group of five cities bidding for top spots, amongst them Barcelona, along with Amsterdam, Berlin, Madrid and Brussels.

Similarly, the 2011 report highlights the fact that Barcelona is considered the second best city in Europe in terms of promotion, while executives see it as the third best business centre, and sixth in terms of availability of office space and internal mobility.

Positioning of Barcelona



Source: Cushman & Wakefield, European Cities Monitor

| Ranking 1990 | City | Ranking 2010 | Ranking 2011 |
|--------------|------------|--------------|--------------|
| 1 | London | 1 | 1 |
| 2 | Paris | 2 | 2 |
| 3 | Frankfurt | 3 | 3 |
| 5 | Amsterdam | 6 | 4 |
| 15 | Berlin | 7 | 5 |
| 11 | Barcelona | 5 | 6 |
| 17 | Madrid | 8 | 7 |
| 4 | Brussels | 4 | 8 |
| 12 | Munich | 9 | 9 |
| 7 | Zurich | 13 | 10 |
| 8 | Geneva | 14 | 11 |
| 9 | Milan | 11 | 12 |
| 19 | Stockholm | 16 | 13 |
| 6 | Düsseldorf | 10 | 14 |
| 14 | Hamburg | 15 | 15 |
| 13 | Manchester | 12 | 16 |
| 16 | Lisbon | 17 | 17 |
| : | Birmingham | 18 | 18 |
| 18 | Lyon | 19 | 19 |
| : | Dublin | 20 | 20 |
| 25 | Warsaw | 24 | 21 |
| : | Istanbul | 26 | 22 |
| 20 | Vienna | 22 | 23 |
| : | Copenhagen | 25 | 24 |
| 23 | Prague | 21 | 25 |
| : | Helsinki | 31 | 26 |
| : | Bucharest | 35 | 27 |
| : | Leeds | 23 | 28 |
| 21 | Budapest | 30 | 29 |
| 10 | Glasgow | 29 | 30 |
| : | Edinburgh | 27 | 31 |
| : | Bratislava | 32 | 32 |
| 24 | Moscow | 33 | 33 |
| : | Oslo | 34 | 34 |
| : | Rome | 28 | 35 |
| 22 | Athens | 36 | 36 |

Note: In 1990, the study only included 25 cities
Source: Cushman & Wakefield, European Cities Monitor 2011

Entrepreneurial activity in OECD countries in 2011

First increase in the rate of entrepreneurial activity in five years

According to data from the *Global Entrepreneurship Monitor* (GEM), in 2011 the rate of entrepreneurial activity (TEA) of the resident population in the province of Barcelona was 7%, showing growth (up by 1.5 percentage points) for the first time in five years, following the same trend as Catalonia (6.8%) and, after 4 years, Spain (5.8%). TEA levels in Barcelona were again ahead of France (5.7%), Finland (6.3%) and Switzerland (6.6%), which the city had already achieved in 2010, and its levels remain higher than those of Belgium (5.7%) and Germany (5.6%).

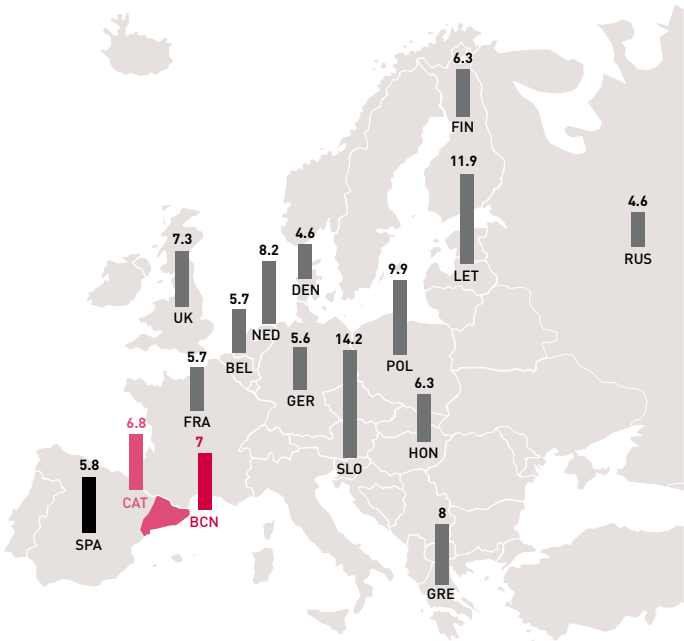
Increasing rates of entrepreneurship is a widespread phenomenon in most of Europe, which includes records for some Eastern European countries that cause the average of the European Union (7.6%) to rise and this leads to a higher TEA level than Barcelona's. In the OECD area, higher entrepreneurial activity rates correspond to countries with positive growth in GDP during the period of economic slowdown, such as China, Argentina and Brazil.

The Barcelona area exceeds the average of the European Union with regard to the rate of established entrepreneurs (8.9%) and this area also shows a lower rate of corporations that are wound up (1.7%), while its indicators are also below the EU average in terms of the proportion of the adult population involved in business processes (26.4%) or the rate of new entrepreneurs (2.8%).

| Country | Entrepreneurial activity [% of population between 18-64 years old] |
|----------------|-----------------------------------------------------------------------|
| China | 24.0 |
| Argentina | 20.8 |
| Brazil | 14.9 |
| Slovakia | 14.2 |
| United States | 12.3 |
| Latvia | 11.9 |
| Poland | 9.9 |
| Netherlands | 8.2 |
| Greece | 8.0 |
| EU Average | 7.6 |
| United Kingdom | 7.3 |
| Barcelona | 7.0 |
| Catalonia | 6.8 |
| Switzerland | 6.6 |
| Finland | 6.3 |
| Hungary | 6.3 |
| Spain | 5.8 |
| Belgium | 5.7 |
| France | 5.7 |
| Germany | 5.6 |
| Japan | 5.2 |
| Denmark | 4.6 |
| Russia | 4.6 |

Note: Note: Entrepreneurial activity includes new companies (less than 3 months of activity) and start-ups (3 to 42 months of activity). The statistical source contains a total of 45 countries. The countries of reference are selected samples
Source: Global Entrepreneurship Monitor (GEM). Catalonia Executive Report 2011 Informe executiu de Catalunya 2011

Entrepreneurial activity 2011 [% of population]



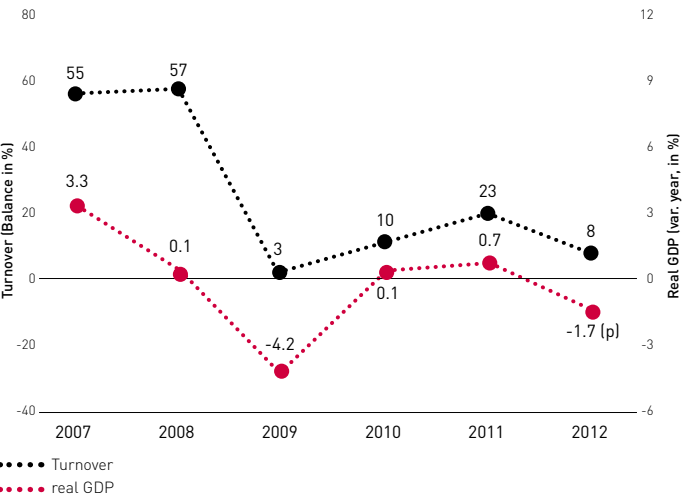
Source: Global Entrepreneurship Monitor (GEM), Catalonia Executive Report 2011

Business prospects in European regions for the year 2012

Catalonia has better export perspectives than the EU average

According to survey results by Eurochambres, business prospects for Catalonia for 2012 are less positive than last year, and worse than the Euro zone or the EU-27, except for exports. Catalonia stands out as one of the European regions where export prospects are best, with more favourable perspectives than Paris, Frankfurt, Stockholm or Amsterdam. In Catalonia 43% of employers believe that exports will increase in 2012, compared with 6% who believe they will decrease. The outlook for turnover is not as good, but they are still slightly positive: 35% of employers said that this would improve compared to 27% who said it would get worse. However, the prospects for investment in Catalonia for 2012 are slightly negative: 16% of employers expected it to increase, while 24% expected it to fall.

Business prospects in Catalonia



(p) Chamber of Commerce forecasts (October 2012)
Source: Chamber of Commerce from Eurochambres, IDESCAT and FUNCAS forecasts

| Region (CITY) | Turnover (Balance in %) | Region (CITY) | Exports (Balance in %) | Region (CITY) | Investment (Balance in %) |
|--------------------------------|----------------------------|----------------------------------|---------------------------|--------------------------------|------------------------------|
| Baden-Württemberg (STUTTGART) | 50 | Portugal (LISBON) | 63 | Central Italy (ROME) | 47 |
| Poland (WARSAW) | 46 | Community of Valencia (VALENCIA) | 44 | Turkey (ISTANBUL) | 36 |
| Turkey (ISTANBUL) | 45 | Turkey (ISTANBUL) | 40 | Poland (WARSAW) | 27 |
| West Midlands (BIRMINGHAM) | 45 | Greece (ATHENS) | 40 | Baden-Württemberg (STUTTGART) | 20 |
| Estonia (TALLINN) | 43 | Catalonia (BARCELONA) | 37 | Estonia (TALLINN) | 19 |
| East Sweden (STOCKHOLM) | 39 | Basque Country (BILBAO) | 36 | Hessen (FRANKFURT) | 17 |
| London (LONDON) | 32 | Estonia (TALLINN) | 35 | East Sweden (STOCKHOLM) | 16 |
| North West (MANCHESTER) | 27 | Poland (WARSAW) | 35 | West Midlands (BIRMINGHAM) | 10 |
| Ile de France (PARIS) | 23 | Denmark (COPENHAGEN) | 32 | Berlin (BERLIN) | 10 |
| EU-27* | 18 | Ile de France (PARIS) | 30 | North West (MANCHESTER) | 4 |
| Denmark (COPENHAGEN) | 18 | Spain | 29 | Northwest Italy (MILAN) | 2 |
| Valencian Community (VALENCIA) | 15 | Hessen (FRANKFURT) | 28 | EU-27* | 2 |
| Euro-16* | 15 | East Sweden (STOCKHOLM) | 25 | Euro-16* | 2 |
| Northwest Italy (MILAN) | 13 | Euro-16* | 24 | Eastern Austria (VIENNA) | 2 |
| South Holland (ROTTERDAM) | 13 | North Holland (AMSTERDAM) | 24 | Bavaria (MUNICH) | 0 |
| Basque Country (BILBAO) | 10 | Northwest Italy (MILAN) | 22 | Ile de France (PARIS) | 0 |
| North Holland (AMSTERDAM) | 9 | South Holland (ROTTERDAM) | 22 | South Holland (ROTTERDAM) | -2 |
| Catalonia (BARCELONA) | 8 | EU-27* | 21 | North Holland (AMSTERDAM) | -3 |
| Portugal (LISBON) | 7 | Community of Madrid (MADRID) | 20 | London (LONDON) | -4 |
| Central Italy (ROME) | 5 | West Midlands (BIRMINGHAM) | 20 | Denmark (COPENHAGEN) | -5 |
| Eastern Austria (VIENNA) | 3 | Berlin (BERLIN) | 17 | Central Hungary (BUDAPEST) | -7 |
| Spain | 2 | Baden-Württemberg (STUTTGART) | 7 | Catalonia (BARCELONA) | -8 |
| Bavaria (MUNICH) | 0 | Central Italy (ROME) | 7 | Basque Country (BILBAO) | -10 |
| Berlin (BERLIN) | 0 | Scotland (EDINBURGH) | 4 | Valencian Community (VALENCIA) | -17 |
| Hessen (FRANKFURT) | 0 | North West (MANCHESTER) | 4 | Portugal (LISBON) | -19 |
| Community of Madrid (MADRID) | -1 | London (LONDON) | -9 | Scotland (EDINBURGH) | -19 |
| Central Hungary (BUDAPEST) | -6 | Bavaria (MUNICH) | -11 | Spain | -20 |
| Greece (ATHENS) | -29 | Central Hungary (BUDAPEST) | -16 | Greece (ATHENS) | -24 |
| Scotland (EDINBURGH) | -33 | Eastern Austria (VIENNA) | -19 | Community of Madrid (MADRID) | -29 |

Note: The amounts are calculated as the difference between the percentatge of increase and percentatge of decrease. The statistical source contains a total of 111 regions.
The regions of reference are selected samples
* Sample average
Source: Eurochambres, The Business Climate in Europe's Regions in 2012

Main European regions receiving foreign investment projects in 2010

Barcelona, a favourite among European cities to establish investment operations

The *European Attractiveness Survey* report prepared by consultants Ernst & Young shows that in 2010 Catalonia was the twelfth most attractive European region for foreign investment, falling six positions on 2009. In the context of Europe's resurgence as an attractive destination for international investors, there was an increase of 14% in the reception of projects compared to 2009. Catalonia, with 53 projects, had 20% less than the year previous. However, in 2010 Catalonia saw a record level of gross foreign investment totalling 4,012 million Euros, its highest ever.

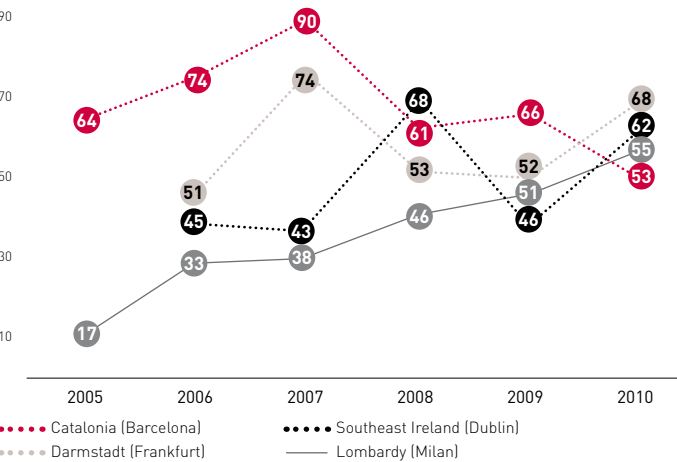
Moreover, the *European Attractiveness Survey 2012* by Ernst & Young placed Barcelona third regarding international investment projects received by European cities in 2011, which was a rise of 89% on the previous year. Also, according to KMPG's *Global Cities Investment Monitor 2012*, during the period 2007-2011, Barcelona was amongst the world's top ten urban areas receiving most foreign investment.

Finally, according to information provided by the Autonomous Government of Catalonia's ACCIÓ development agency, the number of foreign investment projects undertaken in Catalonia in 2011 stood at 135, of which 56 were located in the city of Barcelona and 116 in the province, accounting for 41% and 86% of all projects in Catalonia respectively.

| Projects 2009 | Region (CITY) | Projects 2010 |
|---------------|------------------------------|---------------|
| 266 | London (LONDON) | 289 |
| 170 | Ille de France (PARIS) | 162 |
| 81 | Rhône-Alpes (LYON) | 122 |
| 73 | Dusseldorf (DUSSELDORF) | 73 |
| 66 | Community of Madrid (MADRID) | 71 |
| 52 | Darmstadt (FRANKFURT) | 68 |
| 54 | Moscow (MOSCOW) | 65 |
| 46 | Southeast Ireland (DUBLIN) | 62 |
| 51 | Lombardy (MILAN) | 55 |
| - | Antwerp (ANTWERP) | 55 |
| - | Upper Bavaria (MUNICH) | 54 |
| 66 | Catalonia (BARCELONA) | 53 |
| - | Stockholm (STOCKHOLM) | 48 |
| - | North Holland (AMSTERDAM) | 45 |
| - | Koln (COLOGNE) | 42 |

Source: Ernst & Young's European Investment Monitor 2011

Foreign investment projects (number)



Source: Ernst & Young's European Investment Monitor

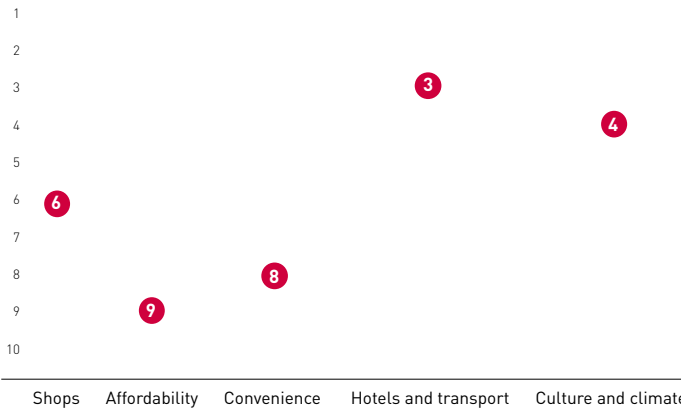
Best European cities for shopping in 2011

Barcelona, the second best city in Europe for shopping

In 2011 Barcelona took second position, along with Madrid, in the ranking of best European cities for foreign tourist shopping, according to the *Global Shopper City Index*, compiled by the Economist Intelligence Unit (EIU) from a comparison of 33 of the most important cities on the continent.

And Barcelona's result was very close to London's, the first ranked city in the list. As such, the report highlights the robustness of Barcelona's second place because it got good results across all categories on the index: shops, affordability, convenience, hotels and transportation, and culture and climate, while London's results varied considerably between items. The EIU report highlights Barcelona's attractiveness because of its cuisine and low prices for major brands, as well as the opening times of shops and discounts.

Positioning of the categories



Note: The overall indicator is not determined as an average of the rankings represented in the graph, but rather as average indicators obtained for each category. This is, therefore, a numerical value, and as such you can calculate the ranking of cities, with Barcelona in second place as the best city for shopping.

Source: Economist Intelligence Unit

| Ranking | City | Global Index |
|---------|----------------|--------------|
| 1 | London | 67.3 |
| 2 | Barcelona | 67.1 |
| 2 | Madrid | 67.1 |
| 4 | Paris | 65.5 |
| 5 | Rome | 62.9 |
| 6 | Berlin | 62.3 |
| 7 | Lisbon | 61.6 |
| 8 | Amsterdam | 61.3 |
| 9 | Prague | 59.7 |
| 10 | Budapest | 59.6 |
| 11 | Milan | 59.3 |
| 12 | Vienna | 59.1 |
| 13 | Istanbul | 58.4 |
| 14 | Dublin | 57.6 |
| 15 | Brussels | 56.8 |
| 16 | Athens | 56.2 |
| 17 | Munich | 55.5 |
| 18 | Copenhagen | 54.1 |
| 19 | Moscow | 53.9 |
| 20 | Stockolm | 53.4 |
| 20 | Hamburg | 53.4 |
| 22 | Lyon | 53.3 |
| 23 | Bratislava | 52.3 |
| 24 | Sofia | 52.2 |
| 24 | Bucarest | 52.2 |
| 26 | Kiev | 51.4 |
| 26 | Edinburgh | 51.4 |
| 28 | Warsaw | 50.9 |
| 29 | St. Petersburg | 49.1 |
| 30 | Helsinki | 48.2 |
| 31 | Belgrade | 43.6 |
| 32 | Oslo | 43.1 |
| 33 | Geneva | 41.0 |

Notes: All scores 0-100 where 100=best shopping environment
The index is composed of 22 indicators, aggregated into five categories: shops; affordability; convenience; hotels and transport; culture and climate
The indicators and categories have an equal weight in the score of the global index

Source: Economist Intelligence Unit

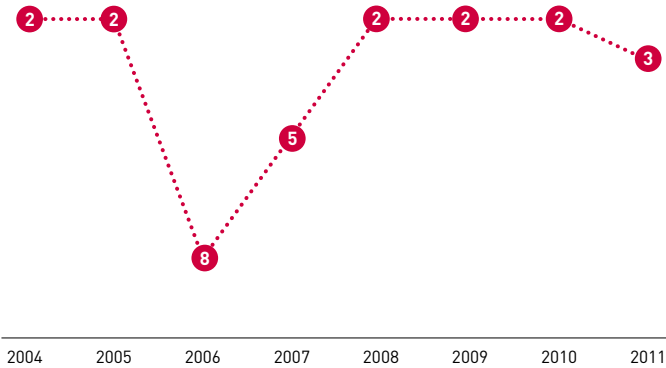
Major cities around the world organizing international meetings in 2011

Barcelona, third top city in the world for international conferences

In 2011, Barcelona ranked as the third top city in the world rankings for hosting most international meetings, according to the annual report by the International Congress and Convention Association (ICCA). In 2011, Barcelona held 150 meetings, a figure beaten only by Vienna (with 181) and Paris (174). This figure means Barcelona experienced an increase in the number of international meetings compared to 2009 and 2010. And although it lost a position compared to 2010, the city continues to be in the top 3 for the fourth consecutive year.

Also, Barcelona was top city in the ranking in number of participants at international conferences in 2010, with a total of 133,830 attendees, followed at a distance by Vienna and Stockholm with 87,345 and 76,584 participants, respectively. The medical sector generates most meetings and conferences in the city of Barcelona: 38% of the total in 2010.

Positioning of Barcelona



Source: International Congress and Convention Association

| International Meetings 2010 | City | Variation 2010/2011 [%] | International Meetings 2011 |
|-----------------------------|-----------------|-------------------------|-----------------------------|
| 154 | Vienna | 17.5 | 181 |
| 147 | Paris | 18.4 | 174 |
| 148 | Barcelona | 1.4 | 150 |
| 138 | Berlin | 6.5 | 147 |
| 136 | Singapore | 4.4 | 142 |
| 114 | Madrid | 14.0 | 130 |
| 97 | London | 18.6 | 115 |
| 104 | Amsterdam | 9.6 | 114 |
| 109 | Istanbul | 3.7 | 113 |
| 98 | Beijing | 13.3 | 111 |
| 87 | Budapest | 24.1 | 108 |
| 106 | Lisbon | 0.9 | 107 |
| 91 | Seoul | 8.8 | 99 |
| 92 | Copenhagen | 6.5 | 98 |
| 85 | Prague | 15.3 | 98 |
| 98 | Buenos Aires | -4.1 | 94 |
| 80 | Brussels | 16.3 | 93 |
| 89 | Stockholm | 4.5 | 93 |
| 72 | Rome | 27.8 | 92 |
| 99 | Taipei | -16.2 | 83 |
| 79 | Kuala Lumpur | -1.3 | 78 |
| 82 | Hong Kong | -6.1 | 77 |
| 60 | Dublin | 26.7 | 76 |
| 81 | Shanghai | -11.1 | 72 |
| 67 | Helsinki | 6.0 | 71 |
| 55 | Bangkok | 27.3 | 70 |
| 62 | Rio de Janeiro | 11.3 | 69 |
| 28 | Warsaw | 132.1 | 65 |
| 57 | Geneva | 10.5 | 63 |
| 56 | Zurich | 12.5 | 63 |
| 49 | Melbourne | 26.5 | 62 |
| 49 | Oslo | 24.5 | 61 |
| 75 | Sao Paulo | -20.0 | 60 |
| 102 | Sydney | -44.1 | 57 |
| 69 | Athens | -20.3 | 55 |
| 66 | Munich | -16.7 | 55 |
| 58 | Vancouver | -5.2 | 55 |
| 66 | Edinburgh | -21.2 | 52 |
| 43 | Mexico City | 18.6 | 51 |
| 36 | Washington D.C | 41.7 | 51 |
| 57 | Montreal | -12.3 | 50 |
| 68 | Tokyo | -26.5 | 50 |
| 58 | Santiago, Chile | -15.5 | 49 |
| 28 | Tallinn | 75.0 | 49 |
| 38 | Bogota | 15.8 | 44 |
| 43 | Boston | 2.3 | 44 |
| 37 | Lima | 18.9 | 44 |
| 44 | Toronto | 0.0 | 44 |
| 33 | Belgrade | 27.3 | 42 |
| 31 | Krakow | 29.0 | 40 |
| 36 | Hamburg | 11.1 | 40 |
| 20 | Ljubljana | 100.0 | 40 |
| 57 | Valencia | -31.6 | 39 |
| 41 | Cape Town | -7.3 | 38 |
| 32 | Oporto | 18.8 | 38 |
| 31 | Jeju | 19.4 | 37 |

Source: International Congress and Convention Association

Knowledge society



Introduction

The City Council's Strategic Framework 2012-2015 aims to make Barcelona a city of culture, knowledge, creativity and science, creating a favourable environment to attract and retain talent. In as such, it is reaffirming its commitment to the transformation of a production model that has enabled it to reach a critical mass in terms of human capital and a remarkable level of research at the international level, something which, given the current economic climate, is proving to be essential for promoting a recovery.

Firstly, the size of the Catalan labour market in sectors with high added value is quite remarkable: Catalonia is Europe's fourth top region in terms of number of people employed in manufacturing sectors with high and medium-level technology intensity, fifth in terms of workers in science and technology, and seventh in terms of knowledge-intensive service sectors in 2010.

Moreover, the strategy of promoting research has put Barcelona in fifth and twelfth place in terms of European and world scientific production in 2011, according to the annual report prepared by the Technical University of Catalonia (UPC). Also, after four calls for research, Catalonia is one of the leading regions in European scientific excellence, with a ratio of projects financed by the European Research Centre (ERC) per million of population that exceeds those of countries like Austria, Finland, Belgium and Denmark. In addition, in the area of universities, we can highlight the position of the three public universities in the area of Barcelona (Pompeu Fabra University, Autonomous University of Barcelona, University of Barcelona), which are amongst the 225 top universities in the world, according to the Times Higher Education Ranking 2012.

In terms of innovation, 2009's results show the effect of the recession on the decline in the number of PCT patents and technology patents in many European provinces and in the case of Barcelona. On the other hand, spending on R&D relative to GDP shows a clear progression in the period 2001-2009 in Catalonia, but in 2010 it fell slightly to reach 1.63%, a level still higher than the Spanish average (1.39%), but lower than the EU average (2.1%). In contrast, spending on business innovation reached 3,642.2 million Euros in 2010, an increase of 4.2%, which is the first increase after two consecutive years of decline. Furthermore, Catalonia remains Spain's top region in terms of the number of companies that carry out innovation activities, with 5,334 companies representing more than a fifth of the national total (21.6%).

Finally, also noteworthy is an improvement in the perception of Barcelona internationally regarding technology, as shown by the fact that it is rated among the top ten technology cities in Europe, with the same number of points as Amsterdam, according to a ranking prepared by Buck Consultants International, and Barcelona boasts international recognition as an emerging Smart City. The recent selection of Barcelona as Mobile World Capital for the period 2012-2018 is a great opportunity in this area, because in addition to its impact on business tourism, it will strengthen the technological profile of the city and its ability to attract businesses, professionals and innovation in leading sectors.

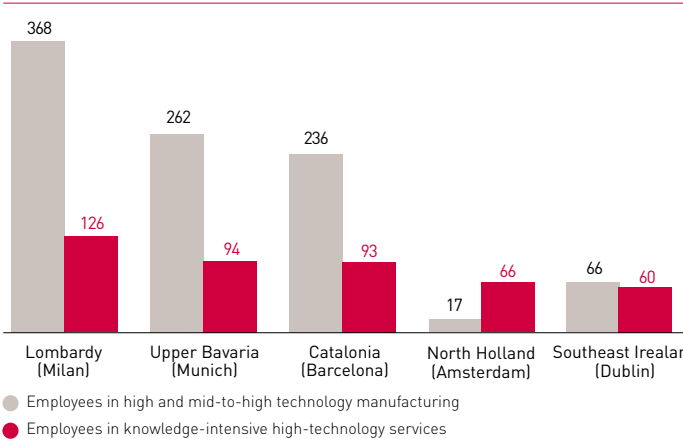
Population employed in manufacturing and technology services in European regions in 2010

Catalonia, fourth and seventh top European region in jobs in technology-related manufacturing and services

According to Eurostat, in 2010 Catalonia climbed one position to reach fourth place in terms of European regions with the largest number of people employed in high and mid-to-high technology manufacturing, with a total of 236,184 workers in these sectors. In a year when most benchmark regions experienced a fall in employment in these sectors, Catalonia saw increases, exceeding levels in Ile de France, and only beaten by Stuttgart, Lombardy and Upper Bavaria. On the other hand, Catalonia is one of the regions with the highest relative employment weightings in high and mid-to-high technology manufacturing with a value of 7.5% of total manufacturing, although the majority of these had reached higher levels before the recession.

In terms of total employment in knowledge-intensive high technology services, Catalonia was in seventh position in 2010 in Europe, the same place as the previous year. With a total of 92,795 workers in these activities, Catalonia is below the levels of Lombardy and Upper Bavaria, but exceeds those of Darmstadt, Berlin and southern Finland, one of the regions in Europe that has developed most in this sector over the last decade. In 2010 the number of employees in these sectors in Catalonia remained stable, maintaining its relative weight in terms of the total population (3%). Noteworthy is that in Barcelona, employees that work in knowledge-intensive high technology services represent 5.3% of the total workforce, rising by 5.6% in the period 2008-2011.

Population employed in knowledge-intensive high-technology services and high and mid-to-high technology manufacturing (thousands of people)



| Employees in knowledge-intensive high-technology services (% of total employed population) | Employees in knowledge-intensive high-technology services | Region (CITY) | Employees in high and mid-to-high technology manufacturing | Employees in high and mid-to-high technology manufacturing (% of total employed population) |
|--------------------------------------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------|------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| 2.73 | 56,821 | Stuttgart (STUTTGART) | 378,648 | 18.16 |
| 2.95 | 125,800 | Lombardy (MILAN) | 367,660 | 8.63 |
| 4.22 | 94,261 | Upper Bavaria (MUNICH) | 261,511 | 11.70 |
| 2.96 | 92,795 | Catalonia (BARCELONA) | 236,184 | 7.53 |
| 6.47 | 336,235 | Île de France (PARIS) | 216,466 | 4.17 |
| 1.53 | 60,315 | Istanbul (ISTANBUL) | 190,238 | 4.83 |
| 2.95 | 68,585 | Düsseldorf (DÜSSELDORF) | 176,377 | 7.59 |
| 4.32 | 79,439 | Darmstadt (FRANKFURT) | 151,944 | 8.26 |
| 2.32 | 60,304 | Rhône-Alpes (LYON) | 147,188 | 5.67 |
| 6.49 | 186,640 | Community of Madrid (MADRID) | 88,923 | 3.09 |
| 5.68 | 88,848 | Berlin (BERLIN) | 81,519 | 5.21 |
| 2.63 | 47,110 | South Holland (ROTTERDAM) | 77,563 | 4.33 |
| 2.56 | 24,020 | Basque Country (BILBAO) | 74,452 | 7.93 |
| 5.36 | 69,112 | Southern Finland (HELSINKI) | 72,797 | 5.65 |
| 5.28 | 118,812 | Lazio (ROME) | 70,260 | 3.12 |
| 2.08 | 40,224 | Provence-Alps-Cote Azur (MARSEILLE) | 68,379 | 3.54 |
| 4.35 | 59,547 | Southeast Ireland (DUBLIN) | 66,019 | 4.82 |
| 4.51 | 55,364 | Central Hungary (BUDAPEST) | 63,685 | 5.18 |
| 2.15 | 23,838 | West Midlands (BIRMINGHAM) | 57,301 | 5.17 |
| 1.38 | 26,620 | Community of Valencia (VALENCIA) | 51,327 | 2.65 |
| 1.90 | 27,309 | Ankara (ANKARA) | 50,002 | 3.48 |
| 5.25 | 195,604 | London (LONDON) | 49,142 | 1.32 |
| 6.54 | 56,745 | Denmark (COPENHAGEN) | 41,034 | 4.73 |
| 3.39 | 55,585 | Attica (ATHENS) | 38,934 | 2.37 |
| 4.75 | 59,223 | Lisbon (LISBON) | 37,413 | 3.00 |
| 2.31 | 27,138 | Greater Manchester (MANCHESTER) | 37,061 | 3.15 |
| 3.43 | 32,957 | Southwest Scotland (GLASGOW) | 27,500 | 2.86 |
| 5.80 | 46,185 | Vienna (VIENNA) | 27,406 | 3.44 |
| 5.11 | 53,710 | Bucharest (BUCHAREST) | 26,719 | 2.54 |
| 2.74 | 26,286 | Eastern Scotland (EDINBURGH) | 26,206 | 2.73 |
| 3.74 | 24,803 | Zagreb (ZAGREB) | 23,354 | 3.52 |
| 1.92 | 17,898 | Languedoc -Roussillon (MONTPELLIER) | 18,513 | 1.98 |
| 4.77 | 66,120 | North Holland (AMSTERDAM) | 17,360 | 1.25 |
| 7.33 | 47,781 | Prague (PRAGUE) | 14,490 | 2.22 |
| 5.86 | 24,026 | Brussels (BRUSSELS) | 11,335 | 2.77 |
| 6.74 | 41,908 | Oslo (OSLO) | 10,530 | 1.69 |

Note: Knowledge-intensive high-technology services include IT, telecommunications, and research and development. The original database includes 314 regions, however this table only shows a selection of benchmark regions
Source: Eurostat

Population employed in science and technology, and spending on research and development in European regions in 2010

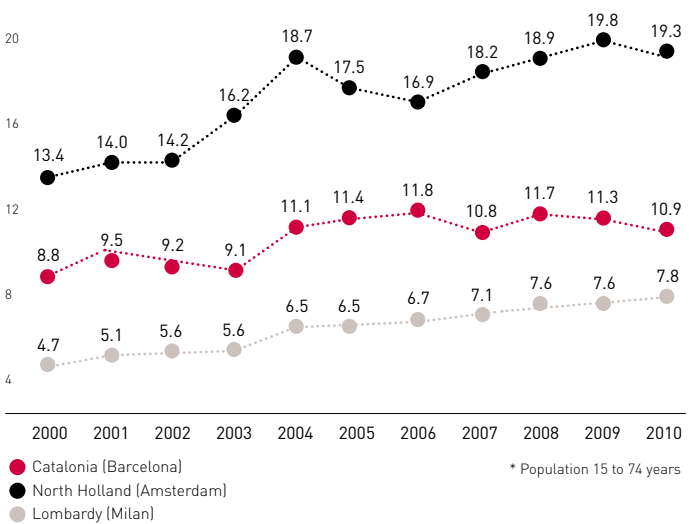
Catalonia, fifth best European region in terms of employment in science and technology

With 600,000 employees with degree-level studies in science and technology in 2010, Catalonia was again placed fifth in the ranking of European regions, beaten only by Ile de France, London, Madrid and Warsaw, but ahead of regions such as Lombardy, Upper Bavaria or Amsterdam.

After a significant expansion of these activities during the period 1998-2008, in 2010 there was a fall in employment and this spilled over into a second consecutive year in the field of science and technology in Catalonia, which has accumulated a drop of 8% since 2008. Despite this negative trend, Catalonia has remained in the same position in the European ranking over the last nine years and the weighting of workers in science and technology in relation to the total workforce in Catalonia has risen 2.1 points since the year 2000.

In 2009 the amount of research and development (R&D) in Catalonia reached 1.7% of GDP, a higher level than areas such as London and Lombardy, but far lower than leading areas like Hovedstaden, Upper Bavaria and Stockholm. This indicator showed a clear positive progression in the period 2001-2009 in Catalonia, but in 2010 it fell back slightly to reach 1.63%, a rate that was higher than the Spanish average (1.39%), but less than the EU average (2.1%) and the Lisbon 2010 goal (set at 3%). The same year, Catalonia generated more than a fifth (22.5%) of domestic expenditure on R&D and plays host to 21.6% of all innovation companies in Spain.

Population employed in science and technology (% of total population)



| Total internal R&D Expenditure (% GDP) 2009 | Internal R&D Expenditure in the Business Sector (% GDP) 2009 | Region (CITY) | Science and technology workers (thousands) 2010 | Science and technology workers (% population*) 2010 |
|---------------------------------------------------|-----------------------------------------------------------------------|-------------------------------------|----------------------------------------------------------|--------------------------------------------------------|
| 3.01 | 1.96 | Ille de France (PARIS) | 1,427 | 16.6 |
| 1.04 | 0.32 | London (LONDON) | 1,045 | 17.7 |
| 2.06 | 1.13 | Community of Madrid (MADRID) | 876 | 18.0 |
| 1.19 | 0.33 | Wazowieckie (WARSAW) | 639 | 15.7 |
| 1.70 | 0.99 | Catalonia (BARCELONA) | 600 | 10.9 |
| 1.27 | 0.85 | Lombardy (MILAN) | 583 | 7.8 |
| 2.78 | 1.82 | Rhône-Alpes (LYON) | 544 | 12.4 |
| 4.63 | 3.58 | Upper Bavaria (MUNICH) | 537 | 16.0 |
| - | - | Sofia (SOFIA) | 526 | 9.0 |
| 3.67 | 1.5 | Berlin (BERLIN) | 479 | 17.4 |
| 6.44 | 5.93 | Stuttgart (STUTTGART) | 431 | 13.5 |
| - | - | Istanbul (ISTANBUL) | 421 | 4.5 |
| - | - | Attica (ATHENS) | 404 | 13.3 |
| 1.94 | 1.54 | Düsseldorf (DÜSSELDORF) | 398 | 9.8 |
| 2.05 | 1.08 | Provence-Alps-Cote Azur (MARSEILLE) | 397 | 11.1 |
| 1.75 | 0.63 | North Holland (AMSTERDAM) | 388 | 19.3 |
| 3.58 | 2.95 | Darmstadt (FRANKFURT) | 376 | 12.6 |
| 2.22 | 1.68 | South Holland (ROTTERDAM) | 366 | 13.5 |
| 1.11 | 0.45 | Community of Valencia (VALENCIA) | 360 | 9.4 |
| 1.8 | 0.65 | Lazio (ROME) | 349 | 8.1 |
| 3.88 | 2.81 | Stockholm (STOCKHOLM) | 344 | 22.4 |
| 3.83 | 2.64 | Southern Finland (HELSINKI) | 340 | 16.7 |
| 0.83 | 0.2 | Lithuania (VILNIUS) | 336 | 12.9 |
| 1.7 | 1.15 | Southeast Ireland (DUBLIN) | 310 | 12.8 |
| 1.53 | 0.9 | Central Hungary (BUDAPEST) | 302 | 13.2 |
| 1.09 | 0.34 | Bucharest (BUCHAREST) | 285 | 15.8 |
| 5.27 | 3.78 | Denmark (COPENHAGEN) | 284 | 22.1 |
| 2.12 | 1.63 | Basque Country (BILBAO) | 281 | 16.9 |
| - | - | Ankara (ANKARA) | 264 | 7.7 |
| 2.45 | 1.32 | Lisbon (LISBON) | 238 | 11.1 |
| - | - | Oslo (OSLO) | 234 | 27.1 |
| 2.3 | 1.28 | Hamburg (HAMBURG) | 233 | 16.8 |
| 1.24 | 0.38 | Greater Manchester (MANCHESTER) | 214 | 11.1 |
| 2.21 | 0.8 | Prague (PRAGUE) | 196 | 19.6 |
| 2.18 | 0.65 | Southwest Scotland (GLASGOW) | 186 | 11.5 |
| 0.46 | 0.17 | Latvia (RIGA) | 185 | 10.5 |
| 0.59 | 0.18 | Eastern Scotland (EDINBURGH) | 178 | 11.7 |
| 2.76 | 0.91 | Languedoc -Roussillon (MONTPELLIER) | 178 | 9.4 |
| 1.37 | 0.74 | West Midlands (BIRMINGHAM) | 169 | 8.7 |
| 3.95 | 2.18 | Vienna (VIENNA) | 159 | 12.1 |
| 1.54 | 0.65 | Zagreb (ZAGREB) | 136 | 10.7 |
| 1.43 | 0.64 | Estonia (TALLINN) | 125 | 12.1 |
| 1.54 | 0.79 | Brussels (BRUSSELS) | 109 | 13.4 |

*Population aged 15 to 74 years

Note: Employees that have a high level of scientific training and are employed as professionals or technicians. Domestic expenditure includes expenditure on capital and labor, both researchers and administrative staff that are related research activities in proportion of GDP. The original database contains 314 regions, while the table shows only a selected sample of reference regions

Source: Eurostat

Patent applications in the main OECD provinces in 2009

Barcelona and most European cities recorded a general decrease in patent numbers

In 2009, Barcelona recorded a total of 364 international applications for PCT patents, according to the residence of the inventor (13% less than 2008), representing the first decline in 15 years. In fact, many benchmark provinces showed strong declines in PCT patent applications, motivated largely by the impact of the economic downturn. The same year, Barcelona-based companies generated 66 technology patent applications, 30.5% fewer than in 2008. There was also a reduction in the number of patents per million inhabitants, falling from 78 in 2008 to 68 in 2009, although the figure kept Barcelona in 34th position in the sample of cities.

Until 2008 Barcelona had experienced a significant boost in numbers and tripled its total number of PCT patents and multiplied its number of technology patents by five in a decade. As well, in 2009 Barcelona continued to be located in an intermediate position between the main benchmark provinces in the OECD's selected sample in terms of technology, beating areas like Amsterdam, Copenhagen, Vienna, Rome and Oslo in terms of total number of PCT patents, and Düsseldorf and Lyon with respect to technology patents.

Moreover, the most recent data from OEPM (Spanish Patent and Trademark Office) showed a moderate increase (+1.4%) in the number of domestic patent applications in the province of Barcelona in 2011 after two consecutive years of declines, while in the rest of Spain this figure registered a decrease of 3.9%.

* PCT Patent (number of applications)



| PCT technology patent applications | PCT technology patent applications per million inhabitants | Province (CITY) | Total PCT patent applications per million inhabitants | Total PCT patent applications |
|------------------------------------|------------------------------------------------------------|------------------------------|-------------------------------------------------------|-------------------------------|
| 4,488 | 349.55 | Tokyo (TOKYO) | 690.47 | 8,864 |
| 3,092 | 320.73 | Silicon Valley (SAN JOSE) | 557.24 | 5,371 |
| 1,167 | 50.27 | New York (NEW YORK) | 148.56 | 3,447 |
| 919 | 111.43 | Boston (BOSTON) | 349.54 | 2,882 |
| 1,140 | 113.65 | Seoul (SEOUL) | 241.89 | 2,427 |
| 635 | 72.16 | Osaka (OSAKA) | 266.34 | 2,345 |
| 729 | 37.08 | Los Angeles (LOS ANGELES) | 108.40 | 2,132 |
| 437 | 41.52 | Chicago (CHICAGO) | 155.05 | 1,631 |
| 381 | 57.31 | Houston (HOUSTON) | 243.12 | 1,617 |
| 367 | 137.29 | Stuttgart (STUTTGART) | 544.25 | 1,455 |
| 471 | 179.49 | Munich (MUNICH) | 490.18 | 1,286 |
| 584 | 126.84 | Seattle (SEATTLE) | 223.24 | 1,028 |
| 435 | 219.73 | Stockholm (STOCKHOLM) | 482.44 | 956 |
| 235 | 106.80 | Paris (PARIS) | 337.05 | 741 |
| 62 | 20.94 | Düsseldorf (DÜSSELDORF) | 244.47 | 724 |
| 328 | 233.53 | Uusimaa (HÉLSINKI) | 486.44 | 684 |
| 192 | 56.08 | Berlin (BERLIN) | 168.21 | 575 |
| 213 | 28.10 | London (LONDON) | 73.45 | 557 |
| 114 | 32.72 | Rotterdam (ROTTERDAM) | 130.22 | 453 |
| 94 | 23.83 | Milan (MILAN) | 105.85 | 416 |
| 44 | 26.27 | Rhône (LYON) | 244.50 | 413 |
| 131 | 20.79 | Madrid (MADRID) | 61.14 | 385 |
| 66 | 12.33 | Barcelona (BARCELONA) | 68.07 | 364 |
| 70 | 26.38 | Amsterdam (AMSTERDAM) | 121.98 | 323 |
| 124 | 64.82 | Montreal (MONTREAL) | 157.22 | 300 |
| 37 | 2.89 | Istanbul (ISTANBUL) | 20.55 | 261 |
| 91 | 33.83 | Toronto (TORONTO) | 77.42 | 207 |
| 35 | 67.94 | Copenhagen (COPENHAGEN) | 383.17 | 195 |
| 42 | 24.80 | Vienna (VIENNA) | 113.17 | 191 |
| 78 | 39.67 | Bouches-du-Rhône (MARSEILLE) | 83.84 | 165 |
| 61 | 14.82 | Rome (ROME) | 40.16 | 165 |
| 53 | 93.97 | Oslo (OSLO) | 244.13 | 137 |
| 31 | 29.42 | Brussels (BRUSSELS) | 120.93 | 127 |
| 32 | 23.69 | Manchester (MANCHESTER) | 89.79 | 120 |
| 35 | 20.44 | Budapest (BUDAPEST) | 67.56 | 116 |
| 41 | 33.55 | Dublin (DUBLIN) | 89.77 | 109 |
| 22 | 21.08 | Hérault (MONTPELLIER) | 96.94 | 99 |
| 24 | 9.50 | Valencia (VALENCIA) | 39.01 | 98 |
| 36 | 76.05 | Edinburgh (EDINBURGH) | 175.05 | 82 |
| 10 | 2.44 | Attica (Athens) | 13.53 | 55 |
| 16 | 15.40 | Birmingham (BIRMINGHAM) | 44.91 | 46 |
| 13 | 11.52 | Biscaia (BILBAO) | 39.39 | 45 |
| 8 | 6.78 | Prague (PRAGUE) | 33.53 | 41 |
| 9 | 4.52 | Lisbon (LISBON) | 17.48 | 35 |
| 10 | 6.03 | Warsaw (WARSAW) | 18.59 | 32 |

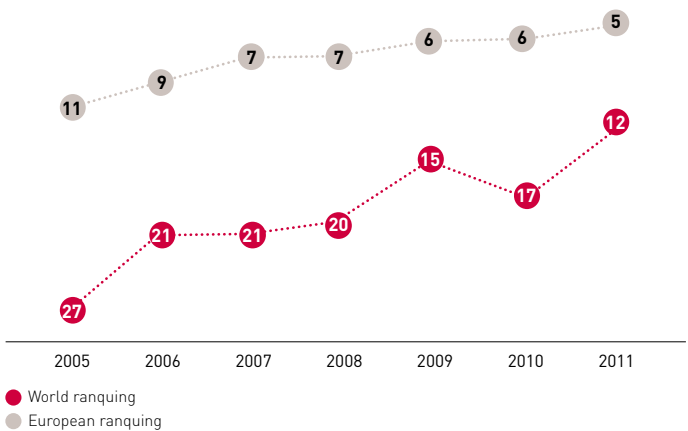
Note: Counting patents according to the inventor’s region of residence
Sample data from 2009 for the cities of Germany, France, Belgium, Norway, USA, Japan and Korea are not available, and in these cases 2008 data was used
The statistical source contains a total of 1742 provinces. The provinces of reference are selected samples
Source: OECD

Top world cities for scientific production in 2011

Barcelona is placed fifth in the European Ranking

According to *Report on the evolution of scientific production in the world's major cities* developed by the UPC's Centre of Land Policy and Valuations, Barcelona ranked fifth and twelfth in the rankings of scientific publications at the European and world level respectively, with 13,472 scientific publications in 2011, the city's best results since the start of the data series in 2005. The increase in publications between 2010 and 2011 (+7.4%) meant that Barcelona climbed one and five positions in the European and world rankings respectively. According to this data, Barcelona's scientific production is similar to those of cities like Los Angeles, Baltimore and Toronto, but ahead of Berlin, Munich, Oxford and San Francisco. Moreover, in 2012 Catalonia has been awarded 7 Advanced Grants from the European Research Council (ERC) and this makes it Spain's leading region for such projects once more. In addition, after four grant calls, 30 Catalan projects have been awarded financing, which makes it Europe's leading region in terms of scientific excellence with a ratio of ERC-funded projects per million inhabitants higher than countries like Austria, Finland, Belgium and Denmark.

Positioning of Barcelona



Source: Created by the UPC LPAC using data from the SCI (Science Creation Index)

| World ranking 2010 | City | World ranking 2011 | European ranking 2011 | Publications 2011 |
|--------------------|-------------------------|--------------------|-----------------------|-------------------|
| 1 | Beijing | 1 | - | 40,818 |
| 2 | London | 2 | 1 | 34,811 |
| 3 | Tokyo | 3 | - | 27,670 |
| 5 | Seoul | 4 | - | 25,429 |
| 4 | Paris | 5 | 2 | 24,903 |
| 7 | Boston | 6 | - | 24,432 |
| 6 | New York | 7 | - | 24,022 |
| 8 | Shanghai | 8 | - | 20,846 |
| 9 | Moscow | 9 | 3 | 15,423 |
| 10 | Madrid | 10 | 4 | 15,059 |
| 11 | Los Angeles | 11 | - | 13,760 |
| 17 | Barcelona | 12 | 5 | 13,472 |
| 12 | Baltimore | 13 | - | 13,462 |
| 14 | Toronto | 14 | - | 13,345 |
| 16 | Rome | 15 | 6 | 13,283 |
| 13 | São Paulo | 16 | - | 13,008 |
| 15 | Philadelphia | 17 | - | 12,915 |
| 19 | Chicago | 18 | - | 12,781 |
| 18 | Houston | 19 | - | 12,761 |
| 20 | Berlin | 20 | 7 | 12,261 |
| 22 | Cambridge Massachusetts | 21 | - | 11,102 |
| 21 | Milan | 22 | 8 | 10,904 |
| 23 | Munich | 23 | 9 | 10,570 |
| 26 | Oxford | 24 | 10 | 10,464 |
| 25 | Hong Kong | 25 | - | 10,424 |
| 30 | Melbourne | 26 | - | 10,423 |
| 28 | Singapore | 27 | - | 10,146 |
| 27 | Montreal | 28 | - | 10,118 |
| 24 | Osaka | 29 | - | 10,091 |
| 29 | Amsterdam | 30 | 11 | 9,794 |
| 32 | Cambridge | 31 | 12 | 9,517 |
| 33 | San Francisco | 32 | - | 9,325 |
| 34 | Pittsburg | 33 | - | 9,045 |
| 35 | Zurich | 34 | 13 | 8,817 |
| 31 | Athens | 35 | 14 | 8,703 |
| 36 | Stockholm | 36 | 15 | 8,452 |
| 37 | Copenhagen | 37 | 16 | 7,352 |
| 38 | Prague | 38 | 17 | 6,689 |
| 39 | Lyon | 39 | 18 | 6,478 |
| 41 | Manchester | 40 | 19 | 6,244 |
| 40 | Warsaw | 41 | 20 | 5,967 |
| 43 | Edinburgh | 42 | 21 | 5,611 |
| 42 | Dublin | 43 | 22 | 5,538 |
| 45 | Brussels | 44 | 23 | 5,334 |
| 44 | Buenos Aires | 45 | - | 5,324 |
| 49 | Rio de Janeiro | 46 | - | 5,315 |
| 47 | Mexico City | 47 | - | 5,243 |
| 50 | Hamburg | 48 | 24 | 5,238 |
| 46 | Toulouse | 49 | 25 | 5,157 |
| 51 | Valencia | 50 | 26 | 5,050 |
| 48 | New Delhi | 51 | - | 4,919 |
| 52 | Naples | 52 | 27 | 4,879 |
| 55 | Turin | 53 | 28 | 4,795 |
| 53 | Glasgow | 54 | 29 | 4,751 |
| 54 | Montpellier | 55 | 30 | 4,673 |
| 57 | Saint Petersburg | 56 | 31 | 4,561 |
| 56 | Marseille | 57 | 32 | 4,489 |
| 59 | Lisbon | 58 | 33 | 4,194 |
| 58 | Basel | 59 | 34 | 4,090 |
| 60 | Liverpool | 60 | 35 | 3,900 |
| 61 | Yokohama | 61 | - | 3,887 |
| 62 | Frankfurt | 62 | 36 | 3,813 |
| 63 | Tel Aviv | 63 | - | 3,656 |

Source: Polytechnic University of Catalonia-Centre of Land Policy and Valuation. 2011 Report on the evolution of scientific production of the world's major cities

Tourism



Introduction

Despite the complex economic environment in 2011, the tourism sector in Catalonia and Barcelona was one of those that performed best last year. According to data from Turisme de Barcelona, the city's tourism board, the year closed with 7.4 million tourists, a record high driven by increases in foreign tourists, which rose by 3.6% compared to the previous year. In fact, according to data from Euromonitor International for 2010, Barcelona was again placed in 16th position in the ranking of world cities and 5th in Europe in terms of foreign visitors, with more than 5 million international tourists, ahead of Las Vegas, Cairo, Beijing and Los Angeles at the global level, and Amsterdam and Prague in terms of European cities.

Also, Barcelona is Spain's top urban destination in terms of hotel room occupancy rates and profitability, according to the Barometer on Returns published by Exceltur. This study shows that in 2011, the average occupancy rate of hotels in Barcelona was 72.4%, the highest of all urban destinations in Spain, and the average revenue per available room was 76.8 Euros, higher than other destinations like San Sebastian, Madrid, Bilbao and Las Palmas. According Exceltur, Barcelona's advantage is based mainly on its strong international positioning, which is upheld by a combination of a wide-ranging supply of leisure activities and a suitable environment for businesses.

Also regarding the European context, Barcelona's main infrastructures that provide access to the city, namely the port and airport, also fared well. On the one hand, Barcelona Airport climbed one position to rank ninth in the European airport league table by number of passengers, with over 34 million users in 2011, according to the ACI Europe Airport Traffic Report. In 2011, new international routes outside the European Union opened and these have contributed to the growing number of international passengers and it is expected these will continue to contribute strongly. It is worth noting that this strategy has improved the positioning of Terminal T1 in terms of connecting to other major hubs, whereas Terminal T2 has become the 6th largest Spanish airport centre and is now due to be remodelled to improve its retail offer and interiors.

In addition, in 2010 the Port of Barcelona retained its position as the top port for European and Mediterranean cruises for the tenth consecutive year. In 2011, the number of passengers continued to grow to over 2.6 million, and in 2012, forecasts show that there will be an increase in tourists thanks to the arrival of even bigger cruise ships.

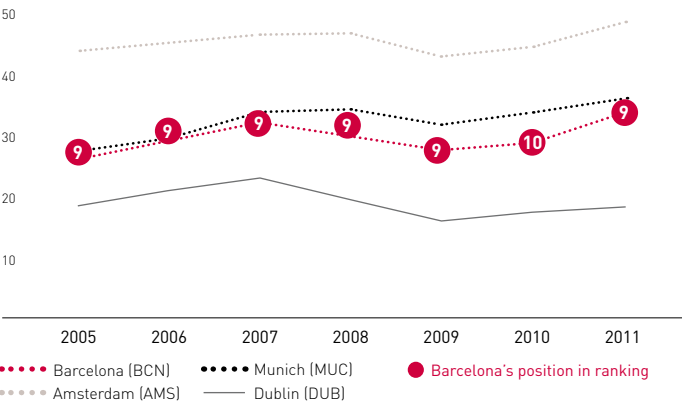
Top European airports by volume of passengers in 2011

Barcelona recovers ninth position in the ranking of European airports

The number of passengers at Barcelona Airport rose for a second consecutive and for the first time breached the 34 million people mark. There was an increase of 5.2 million passengers, which meant a rise of nearly 18% compared to 2010, doubling the previous year’s results. According to the ACI Europe Airport Traffic Report, Barcelona Airport has risen one position in the airport ranking, climbing above London Gatwick, to take ninth position amongst the major airports in Europe* and thus becoming one of the five fastest growing airports in terms of passenger numbers.

The highest growth area registered at Barcelona Airport was in international flights with non-EU countries, which in 2011 reached 24%. Significant increases were seen in Latin American markets thanks to an increase in the frequency of flights to Buenos Aires by Aerolineas Argentinas and new routes opened to Sao Paulo in 2011 by Singapore Airlines/Spanair and Iberia. And regarding the Middle East, there was an increase in passengers to Doha thanks to Qatar Airways, and in terms of North America, there were increases on routes from Canada, the U.S. and Mexico, as well as increases in the Russian market.

Passengers (millions)



Source: Airport Council International, ACI Europe Airport Traffic Reports
Barcelona Air Route Development Committee (CDRA)

* In 2010, Barcelona Airport dropped one position due to the entry of the airport of Istanbul, according to statistics from ICA. Had it not been for this, Barcelona would have retained the ninth position

| City (Airport) | Variation 2011/2010 (%) | Passengers 2011 |
|----------------------------|----------------------------|--------------------|
| London Heathrow (LHR) | 5.4% | 69,433,565 |
| Paris Roissy (CDG) | 4.8% | 60,970,551 |
| Frankfurt (FRA) | 6.5% | 56,436,255 |
| Amsterdam (AMS) | 10.0% | 49,754,910 |
| Madrid (MAD) | -0.4% | 49,644,302 |
| Munich (ZHR) | 8.8% | 37,763,701 |
| Rome-Fiumicino (FCO) | 3.9% | 37,651,222 |
| Istanbul (IST) | 16.3% | 37,398,221 |
| Barcelona (BCN) | 17.8% | 34,387,597 |
| London Gatwick (LGW) | 7.3% | 33,668,048 |
| Paris Orly (ORY) | 7.7% | 27,139,076 |
| Moscow Domodedovo (DME) | 15.5% | 25,701,610 |
| Antalya (AYT) | 15.2% | 25,183,142 |
| Zurich (ZHR) | 6.6% | 24,335,673 |
| Palma de Mallorca (PMI) | 7.6% | 22,723,837 |
| Copenhagen (CPH) | 5.7% | 22,673,477 |
| Moscow(SVO) | 16.7% | 22,555,309 |
| Vienna (VIE) | 7.2% | 21,106,330 |
| Oslo (OSL) | 10.5% | 21,092,873 |
| Düsseldorf (DUS) | 7.1% | 20,339,466 |
| Milan - Malpensa (MXP) | 1.8% | 19,291,427 |
| Stockholm - Arlanda (ARN) | 12.4% | 19,088,363 |
| Manchester (MAN) | 6.3% | 18,991,797 |
| Brussels (BRU) | 9.4% | 18,756,203 |
| Dublin (DUB) | 1.7% | 18,735,944 |
| London Stansted (STN) | -2.8% | 18,046,777 |
| Berlin (TXL) | 12.6% | 16,919,820 |
| Helsinki (HEL) | 15.4% | 14,848,074 |
| Lisbon (LIS) | 5.2% | 14,791,260 |
| Athens (ATH) | -6.3% | 14,428,032 |
| Istanbul (SAW) | 18.0% | 13,688,979 |
| Hamburg (HAM) | 4.6% | 13,558,260 |
| Geneva (GVA) | 10.6% | 13,030,752 |
| Malaga (AGP) | 6.3% | 12,801,352 |
| Prague (PRG) | 2.0% | 11,788,629 |
| Gran Canary (LPA) | 11.2% | 10,528,476 |
| Nice (NCE) | 8.5% | 10,422,079 |
| Alicante (ALC) | 5.6% | 9,903,734 |
| Cologne /Bonn (CGN) | -2.3% | 9,623,398 |
| Stuttgart (STR) | 4.0% | 9,582,265 |
| London (LTN) | 8.9% | 9,526,978 |
| Edinburgh (EDI) | 9.2% | 9,386,014 |
| Wazowieckie (WAW) | 7.2% | 9,337,734 |
| Milan Linate (LIN) | 9.2% | 9,063,827 |
| Budapest (BUD) | 9.0% | 8,911,273 |
| Tenerife Sud (TFS) | 17.9% | 8,606,894 |
| Izmir (ADB) | 14.0% | 8,574,021 |
| Venice (VCE) | 24.9% | 8,563,274 |
| Ankara (ESB) | 9.9% | 8,561,024 |
| Lyon (LYS) | 6.9% | 8,527,119 |
| Birmingham (BHX) | 0.6% | 8,494,386 |
| Milan- Orio al Serio (BGY) | 9.7% | 8,416,961 |
| Moscow Vnukovo (VKO) | -13.4% | 8,196,595 |
| Kiev (KBP) | 20.2% | 8,047,072 |

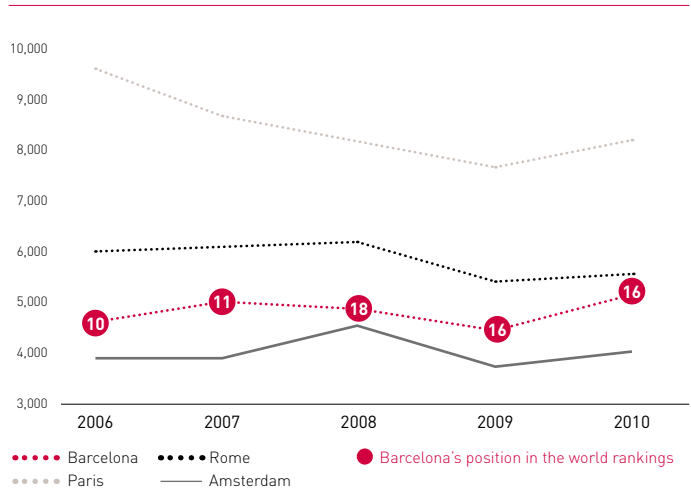
Source: Airports Council International, Airport Traffic Report, 2011
Barcelona Air Route Development Committee (CDRA)

International tourists in cities across the world in 2010

Barcelona remains in the top 20 international tourist destinations in the world

According to Euromonitor International, for the second consecutive year Barcelona was ranked 5th and 6th amongst European and worldwide cities respectively in terms of international tourism arrivals. So the city, with more than 5 million international arrivals, is ahead of cities like Las Vegas, Cairo, Beijing and Los Angeles, at the worldwide level, and Amsterdam and Prague, in terms of European cities. The number of international tourist arrivals in Barcelona saw annual growth of almost 16%, in contrast to the declines recorded in 2009 and 2008 (-5.3% and -2.7%, respectively), and this placed it amongst the best performing cities worldwide in this aspect in 2010. It is worth noting that this was a good result for Barcelona given the backdrop of weak domestic demand in the economy, which led to a drop in domestic tourism received in Barcelona.

International tourists (in thousands)



Note: From 2008 there was a break in the series because the number of cities analyzed was reduced from 150 to 100.
Source: Euromonitor International

| City | Variation 2010/2009 (%) | International Tourists 2010 (milliards) |
|------------------|----------------------------|--------------------------------------------|
| Hong Kong | 18.0 | 19,973 |
| Singapore | 16.0 | 18,297 |
| London | 3.5 | 14,706 |
| Macau | 25.9 | 13,098 |
| Bangkok | 10.0 | 10,984 |
| Antalya | 20.0 | 10,641 |
| Kuala Lumpur | 10.0 | 10,351 |
| New York | 4.2 | 8,961 |
| Paris | 5.5 | 8,176 |
| Istanbul | 7.7 | 8,124 |
| Dubai | -0.4 | 7,752 |
| Mecca | -12.4 | 6,122 |
| Miami | 5.6 | 6,003 |
| Rome | 1.4 | 5,620 |
| Shanghai | 22.9 | 5,397 |
| Barcelona | 15.6 | 5,160 |
| Las Vegas | 0.8 | 5,130 |
| Cairo | 3.5 | 4,998 |
| Beijing | 18.8 | 4,901 |
| Los Angeles | 1.1 | 4,550 |
| Pattaya | 4.0 | 4,430 |
| Amsterdam | 9.0 | 4,021 |
| Tokyo | 28.0 | 3,817 |
| Prague | 2.5 | 3,758 |
| Moscow | 1.4 | 3,740 |
| Phuket | 7.5 | 3,612 |
| Dublin | -15.0 | 3,587 |
| PuntaCana | 3.1 | 3,521 |
| Vienna | 4.7 | 3,520 |
| Madrid | 1.1 | 3,402 |
| Kiev | -5.4 | 3,343 |
| Orlando | 0.4 | 3,277 |
| Taipei | 11.4 | 3,224 |
| Mugla | 9.0 | 3,211 |
| San Francisco | 6.3 | 2,929 |
| Edirne | 9.7 | 2,912 |
| Toronto | 6.2 | 2,879 |
| Berlin | 2.6 | 2,872 |
| Seoul | 14.2 | 2,809 |
| Chennai | 18.0 | 2,785 |
| Guangzhou | 16.2 | 2,687 |
| Sydney | 0.3 | 2,610 |
| Budapest | -3.9 | 2,606 |
| Denpasar | 6.1 | 2,600 |
| Sharm el Sheikh | 10.0 | 2,558 |
| Buenos Aires | 13.6 | 2,509 |
| St Petersburg | 7.8 | 2,500 |
| Warsaw | 5.6 | 2,450 |
| Damascus | 7.2 | 2,436 |
| Ho Chi Minh City | 28.4 | 2,435 |

Note: Arrivals refer to international tourists who visit the city for at least 24 hours and less than 12 months staying in private or group accommodation. Excluding day visitors (day trippers) and domestic tourists.
Source: Euromonitor International

Major cruise ports in the Mediterranean in 2010

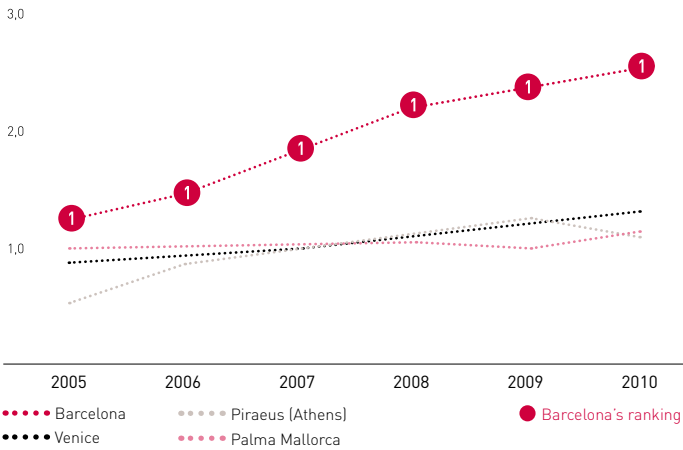
Barcelona, Europe's leading port for the tenth consecutive year

In 2010, the Port of Barcelona maintained its leading position as the top port in Europe and the Mediterranean for cruises for the tenth consecutive year. Indeed, the number of passengers rose to 2,347,976, which represents an annual growth of 9%, doubling the previous year's results (4%) and higher than that of Rome, the second most important cruise port in Europe, which grew 6%.

In 2011, the number of passengers passing through the Port of Barcelona continued to grow to over 2.6 million, 13% more than in 2010. In 2012 the Port of Barcelona is expected to continue receiving latest generation cruise liners, including Carnival Breeze (part of the Carnival Cruise Lines' fleet), Riviera (Oceania), Celebrity Reflection (Celebrity) and MSC Divina (Mediterranean Shipping Cruises).

The port of Barcelona is prepared for the rising trend in the internationalization of cruise passengers because it boasts an airport with direct flights to the main U.S. cities such as Atlanta, New York, Miami and Philadelphia, among others. This connection is important because there are more tourists from the United States coming for cruises from Barcelona than any other foreign nationality, according to a study in 2010.

Cruises (millions of passengers)



Source: Med Cruise 2010

| Passengers 2009 | City (Homeport) | Variation 2010/2009 (%) | Passengers 2010 |
|-----------------|-----------------------|-------------------------|-----------------|
| 2,151,465 | Barcelona (Port) | 9.1% | 2,347,976 |
| 1,802,938 | Rome (Civitavecchia) | 6.5% | 1,920,000 |
| 1,420,980 | Venice (Port) | 13.8% | 1,617,011 |
| 1,056,215 | Palma Mallorca (Port) | 27.5% | 1,347,009 |
| 1,500,000 | Athens (Piraeus) | -19.3% | 1,210,000 |
| 1,054,900 | Southampton (Port) | 13.8% | 1,200,000 |
| 671,468 | Geneva (Port) | 28.1% | 860,290 |
| 675,000 | Copenhagen (Port) | -1.9% | 662,000 |
| 712,681 | Savona (Port) | -9.6% | 644,000 |
| 291,388 | Kiel (Port) | 17.0% | 341,000 |
| 259,222 | Dover (Port) | 18.5% | 307,223 |
| 126,839 | Hamburg (Port) | 93.9% | 246,000 |
| 181,548 | Amsterdam (Port) | 10.2% | 200,000 |
| 126,000 | Bremerhaven (Port) | -20.6% | 100,000 |
| 135,000 | Harwich (Port) | -51.0% | 66,215 |

Source: MedCruise . Cruise Europe and individual port data

Sustainability
and quality of life



Introduction

The City Council's strategy for the 2012-2015 period includes priority areas to make Barcelona a healthy city that fully integrates the environment, urban planning, infrastructure and ICTs, with the aim of moving towards a self-sufficient energy model, with productive neighbourhoods that progress at a human scale and as part of a hyper-connected city with zero emissions. This vision requires a responsible environmental policy to ensure the quality of air and the sustainability of water and material cycles and energy efficiency.

In this context, Barcelona wants to lead a transformation towards more intelligent and sustainable cities by creating a global standard or City Protocol for measuring the sustainability and capacity levels of urban areas in order to generate quality life. The protocol involves a partnership between universities, cities and companies to define the parameters of city change policies based on environmental, cultural, social and economic values that are guided by efficient resource consumption and design excellence.

Barcelona is starting from a privileged starting point in order to address these challenges, given its international position as the best European city in terms of quality of life for workers, a position it has held for fourteen consecutive years, according to Cushman and Wakefield. This value is implicitly recognized by a report called *Hot Spots: Benchmarking Global City Competitiveness* by the Economist Intelligence Unit, which places Barcelona amongst the top 10 cities in the world in terms of its social and cultural character. This new indicator has been incorporated in this year's Observatory to measure the impact of factors that stimulate cities, including freedom of speech and human rights, openness and diversity, security and cultural life.

In terms of environmentalism, Barcelona's compact and Mediterranean model promotes sustainable mobility (representing 81% of travel within the city) and moderate commuter times to get to work, which in Barcelona's case was rated best in a sample of cities analyzed in the *Scorecard on Prosperity* 2011 by the Toronto Board of Trade. Also, Barcelona was sixth in the ranking of best European cities in terms of internal transport, according to the *European Cities Monitor*. Meanwhile, the city continues to move forward with the implementation of electric mobility, and recently France's Public Innovation Observatory awarded the 2011 *Territoria* prize to the so-called "LIVE" project which is designed to boost electric vehicle use, and which is led by Barcelona City Council in conjunction with ICAEN and IDEA, as well as other private companies. The prize recognizes the role of this project in terms of innovation in the public sector. It is worth noting that Barcelona will be the world capital of the electric vehicle in 2013 when it hosts the next edition of the EVS Electric Vehicle Symposium, (the worldwide industry's benchmark congress), and this will certainly help strengthen its position in this field.

Finally, firms and private entities in Barcelona are maintaining their steadfast commitment to sustainability despite the impact of the economic recession, as can be seen by the evolution of the number of EMAS accreditations. With a total of 194 registrations in 2011, the province of Barcelona holds a leading position in the European ranking, ahead of some benchmark environmental countries like Finland, Sweden and Norway.

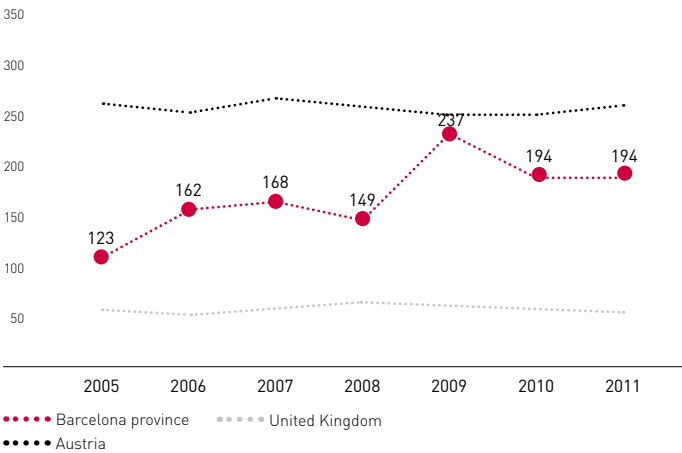
Environmental commitment of European companies in 2011

Businesses in the Barcelona area have maintained their commitment to the environment

In January 2012, Barcelona, its surrounding province and Catalonia recorded 73, 194 and 295 EMAS accreditations respectively, which place these areas in the top part of the European ranking and surpass benchmark countries in environmental matters such as Finland, Norway and Denmark. The number of certificates increased 13.9% in Catalonia compared to September 2010, while in the Barcelona area the figure remained the same. Also, one important point worth highlighting was Spain's second position in Europe (behind Germany) with 1,236 EMAS accreditations, with nearly a quarter of these (23.9%) from Catalonia and 16% from the Barcelona area.

Moreover, according to the ISO Survey 2010, Spanish companies achieved 18,347 ISO 14001 accreditations, which makes it Europe's leading country for the sixth consecutive year and third in the world in terms of these certificates, behind China and Japan, after recording a rise of 11% on 2009's figures.

EMAS Certifications



Source: European Commission, Eco-Management and Audit Scheme (EMAS)

| Country | EMAS Certifications 2011 |
|--------------------|--------------------------|
| Germany | 1,346 |
| Spain | 1,236 |
| Italy | 1,162 |
| Catalonia | 295 |
| Austria | 260 |
| Barcelona Province | 194 |
| Sweden | 76 |
| Barcelona | 73 |
| Denmark | 70 |
| Portugal | 65 |
| United Kingdom | 58 |
| Greece | 53 |
| Belgium | 43 |
| Poland | 25 |
| France | 21 |
| Czech Republic | 20 |
| Norway | 20 |
| Hungary | 19 |
| Lithuania | 10 |
| Finland | 9 |
| Ireland | 6 |
| Latvia | 5 |
| Cyprus | 5 |
| Netherlands | 4 |
| Romania | 4 |
| Slovenia | 3 |
| Estonia | 3 |
| Bulgaria | 3 |
| Slovakia | 1 |
| Luxemburg | 1 |
| Malta | 1 |

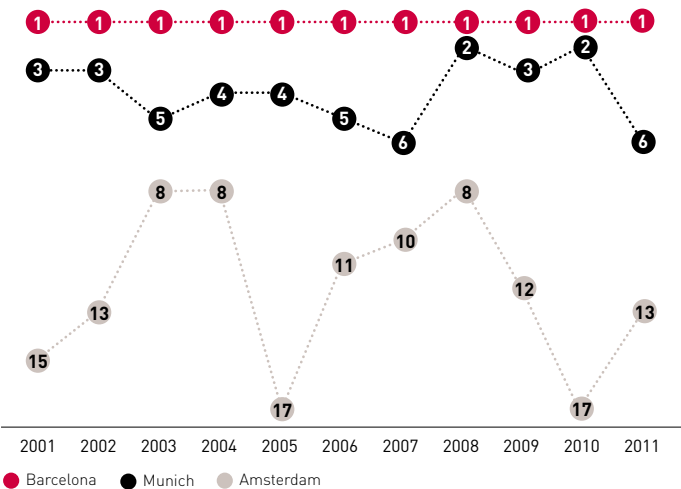
Source: European Commission, Eco-Management and Audit Scheme (EMAS) and Government of Catalonia Department of Territory and Sustainability. January 2012

Best European cities for quality of life of workers in 2011

Barcelona, best European city in quality of life for 14 years

In 2011, and for the fourteenth consecutive year, Barcelona was the best European city for the quality of life of workers, according to European executives surveyed in the *European Cities Monitor* by *Cushman & Wakefield*. Following behind in the ranking were Stockholm, Zurich and Geneva, which climbed positions compared to the 2010 ranking. Munich and Paris fell back from second to fourth, and sixth to eighth positions respectively. Barcelona's privileged position in terms of quality of life is an essential factor because it helps place it amongst the top European cities for business, as this is one of the critical elements in any decision on where to locate a business and for the attraction and retention of talented and creative professionals.

Top European cities in quality of life (ranking)



Source: Cushman & Wakefield, European Cities Monitor

| Ranking 2010 | City | Ranking 2011 |
|--------------|------------|--------------|
| 1 | Barcelona | 1 |
| 3 | Stockholm | 2 |
| 5 | Zurich | 3 |
| 9 | Geneva | 4 |
| 6 | Madrid | 5 |
| 2 | Munich | 6 |
| 7 | Copenhagen | 7 |
| 11 | Vienna | 8 |
| 4 | Paris | 8 |
| 10 | London | 10 |
| 13 | Oslo | 11 |
| 8 | Edinburgh | 11 |
| 17 | Amsterdam | 13 |
| 16 | Brussels | 14 |
| 11 | Hamburg | 15 |
| 13 | Berlin | 16 |
| 19 | Lisbon | 17 |
| 24 | Leeds | 18 |
| 19 | Rome | 18 |
| 15 | Lyon | 18 |
| 19 | Dublin | 21 |
| 25 | Milan | 22 |
| 23 | Manchester | 22 |
| 22 | Düsseldorf | 24 |
| 18 | Helsinki | 24 |
| 26 | Frankfurt | 26 |
| 28 | Prague | 27 |
| 26 | Birmingham | 28 |
| 31 | Glasgow | 29 |
| 29 | Bratislava | 29 |
| 34 | Istanbul | 31 |
| 35 | Warsaw | 32 |
| 32 | Budapest | 33 |
| 36 | Moscow | 34 |
| 33 | Bucharest | 35 |
| 30 | Athens | 35 |

Source: Cushman & Wakefield, European Cities Monitor 2011

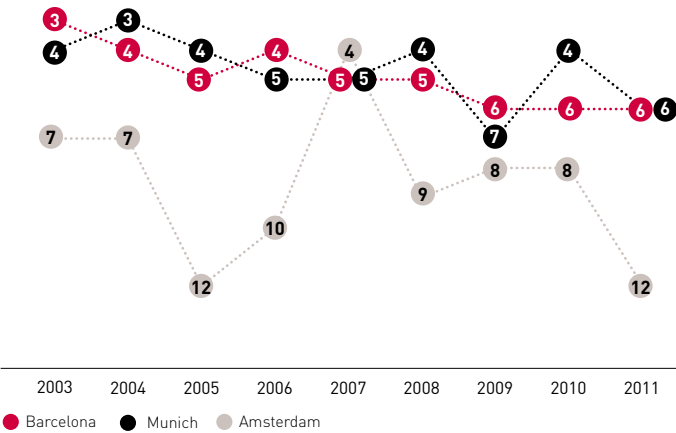
Best European cities in terms of internal transport in 2011

Barcelona remains the sixth best city in Europe in terms of internal transport

In 2011 Barcelona was among the top ten European cities in terms of internal transport (an indicator that measures the ease of getting around in a city), according to the *European Cities Monitor* ranking. Barcelona retained sixth position for the third consecutive year, equalling Munich, and behind London, Paris, Berlin, Stockholm and Madrid, but ahead of Manchester, Zurich and Amsterdam.

Furthermore, according to the Toronto Board of Trade’s *Scorecard on Prosperity* 2011, Barcelona has the shortest commuter times to work amongst a sample of 24 cities studied in Europe, Canada and the United States, with an average time spent of 48.4 minutes. These favourable results are related to the city’s compact city centre model and the public policy of promoting sustainable mobility developed in recent years.

Top European cities in internal transport (ranking)



Source: Cushman & Wakefield, European Cities Monitor

| Ranking 2010 | City | Ranking 2011 |
|--------------|------------|--------------|
| 1 | London | 1 |
| 2 | Paris | 2 |
| 3 | Berlin | 3 |
| 7 | Stockholm | 4 |
| 4 | Madrid | 5 |
| 6 | Barcelona | 6 |
| 4 | Munich | 6 |
| 10 | Manchester | 8 |
| 9 | Zurich | 9 |
| 15 | Leeds | 10 |
| 11 | Frankfurt | 11 |
| 13 | Geneva | 12 |
| 8 | Amsterdam | 12 |
| 24 | Copenhagen | 14 |
| 23 | Lyon | 15 |
| 18 | Oslo | 15 |
| 18 | Hamburg | 17 |
| 12 | Brussels | 17 |
| 18 | Birmingham | 19 |
| 30 | Bratislava | 20 |
| 16 | Vienna | 20 |
| 14 | Düsseldorf | 22 |
| 16 | Helsinki | 23 |
| 30 | Budapest | 24 |
| 22 | Milan | 24 |
| 24 | Dublin | 26 |
| 24 | Lisbon | 26 |
| 28 | Glasgow | 28 |
| 33 | Warsaw | 29 |
| 24 | Prague | 30 |
| 21 | Edinburgh | 30 |
| 33 | Moscow | 32 |
| 36 | Athens | 33 |
| 35 | Istanbul | 34 |
| 29 | Rome | 35 |
| 32 | Bucharest | 36 |

Source: Cushman & Wakefield, European Cities Monitor 2011

Social and cultural character of global cities in 2012

Barcelona amongst the top ten cities in the world

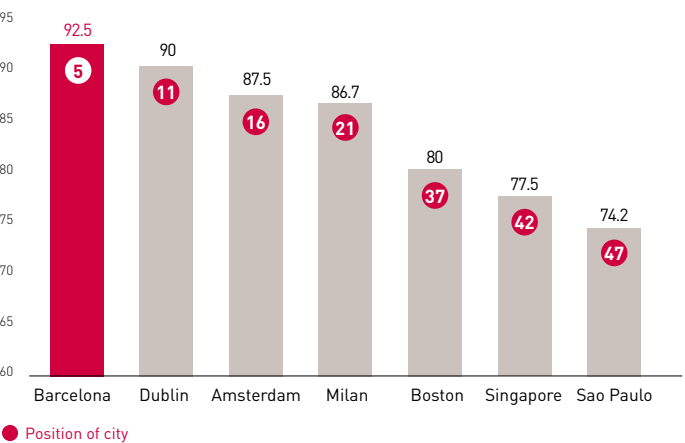
According to the report *Hot Spots: Benchmarking Global City Competitiveness* elaborated by the Economist Intelligence Unit, Barcelona is among the top 10 cities in the world with regard to its social and cultural character. In fact, Barcelona is positioned fifth along with Madrid, London, Frankfurt, Berlin and Chicago, behind Zurich, Sydney, New York and Los Angeles.

This indicator measures the impact of a number of factors that help generate a dynamic character profile for a city, such as freedom of speech and human rights, openness and diversity, safety and a vibrant cultural life (restaurants, cuisines from around the world, theatre productions, concerts, UNESCO heritage sites, book fairs). Cultural vitality helps attract talent and makes cities interesting, and in particular it also helps the development potential of creative industries that generate more economic wealth.

| City | Ranking 2012 |
|-------------|--------------|
| Zurich | 1 |
| Sydney | 2 |
| New York | 2 |
| Los Angeles | 2 |
| Barcelona | 5 |
| Madrid | 5 |
| London | 5 |
| Frankfurt | 5 |
| Chicago | 5 |
| Berlin | 5 |
| Vienna | 11 |
| Toronto | 11 |
| Paris | 11 |
| Miami | 11 |
| Dublin | 11 |
| Vancouver | 16 |
| Prague | 16 |
| Montreal | 16 |
| Melbourne | 16 |
| Amsterdam | 16 |

Source: Economist Intelligence Unit. Hot spots, Benchmarking global city competitiveness 2012

Social and cultural character in world cities (score)



Source: Economist Intelligence Unit. Hot Spots, Benchmarking Global City Competitiveness 2012

Prices and costs



54

However, with regard to indirect taxation, Spain is among the countries with the lowest overall taxes, despite a rise in 2010. Indeed, despite a context of widespread fiscal tightening in Europe, the Spanish tax rate (18%) has become the third lowest in the EU after Cyprus and Luxembourg. However, from the 1st of September, 2012, a general VAT rate rise from 18% to 21% came into force after the approval of the Spanish government.

| Country | Average number of days per year with rain |
|---------|-------------------------------------------|
| LUX | 28.8 |
| IRL | 12.5 |
| UK | 28 |
| BEL | 34 |
| NED | 25 |
| DEN | 25 |
| NOR | 28 |
| SWE | 26.3 |
| FIN | 26 |
| LAT | 15 |
| POL | 19 |
| GER | 29.4 |
| C.RE | 19 |
| SLV | 19 |
| HUN | 19 |
| FRA | 33.3 |
| SWI | 21.2 |
| AUS | 25 |
| SLO | 20 |
| ITA | 31.4 |
| GRE | 20 |
| POR | 25 |
| ESP | 30 |

| Country | Base Tax Rate (%) | Corporate Tax Base Rate (%) |
|----------------|-------------------|-----------------------------|
| Japan | 5.0 | 40.7 |
| United States | --- | 40.0 |
| Argentina | 21.0 | 35.0 |
| South Africa | 14.0 | 34.6 |
| Belgium | 21.0 | 34.0 |
| France | 19.6 | 33.3 |
| India | 12.5 | 33.2 |
| Italy | 21.0 | 31.4 |
| Australia | 10.0 | 30.0 |
| Spain | 18.0 | 30.0 |
| Tunisia | 18.0 | 30.0 |
| Germany | 19.0 | 29.4 |
| Luxemburg | 15.0 | 28.8 |
| Canada | 5.0 | 28.3 |
| Norway | 25.0 | 28.0 |
| United Kingdom | 20.0 | 28.0 |
| Sweden | 25.0 | 26.3 |
| Finland | 23.0 | 26.0 |
| Austria | 20.0 | 25.0 |
| Denmark | 17.0 | 25.0 |
| Netherlands | 25.0 | 25.0 |
| Portugal | 19.0 | 25.0 |
| China | 23.0 | 25.0 |
| South Korea | 10.0 | 24.2 |
| Israel | 16.0 | 24.0 |
| Switzerland | 8.0 | 21.2 |
| Slovenia | 23.0 | 20.0 |
| Greece | 20.0 | 20.0 |
| Slovakia | 20.0 | 19.0 |
| Hungary | 25.0 | 19.0 |
| Poland | 23.0 | 19.0 |
| Czech Republic | 20.0 | 19.0 |
| Hong Kong | --- | 16.5 |
| Latvia | 22.0 | 15.0 |
| Ireland | 21.0 | 12.5 |
| Cyprus | 15.0 | 10.0 |

Source: KPMG, KPMG's Corporate Tax Rate Survey 2011

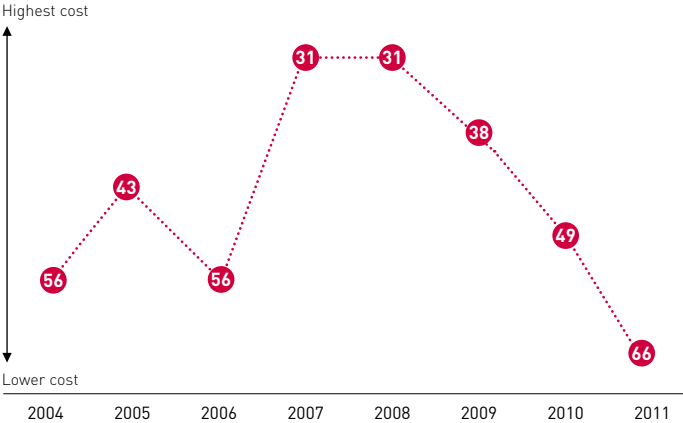
Cost of living in world cities in 2011

Barcelona becomes cheaper and moves 17 positions down the cost of living rankings

In 2011, Barcelona's position in the cost of living ranking of world cities fell for the third consecutive year, according to an annual survey carried out by *Mercer Human Resource Consulting* from an analysis of 200 basic goods and services in 214 cities around the world. Specifically, Barcelona went from 49th position in 2010 to 66th in 2011, an even larger fall compared to the previous year's, which means it drops out of the 50 most expensive cities ranking. The economic recession has led to a more pronounced reduction in prices in some European cities, such as Barcelona, where its effects are being felt more intensely, and the decline has mainly affected accommodation costs. Furthermore, it should be noted that the ranking is carried out by comparing the cost of life of every city in the world to New York, where the economic recovery is stronger than in Europe and rental prices have begun to rise slightly because of rises in demand.

Inflation in the province of Barcelona has risen to 3.2% on average for the year in 2011 compared to 2% in 2010, following a general trend and mainly due to rising oil prices. Even so, Barcelona has dropped down the ranking for costs of living and therefore has a competitive position among the leading cities in Europe and the world.

Barcelona's ranking



Source: Mercer Human Resource Consulting, Worldwide Cost of Living Survey - city rankings

| Ranking 2010 | City | Ranking 2011 |
|--------------|------------------|--------------|
| 1 | Luanda | 1 |
| 2 | Tokyo | 2 |
| 3 | N'Djamena | 3 |
| 4 | Moscow | 4 |
| 5 | Geneva | 5 |
| 6 | Osaka | 6 |
| 8 | Zurich | 7 |
| 11 | Singapore | 8 |
| 8 | Hong Kong | 9 |
| 21 | Sao Paulo | 10 |
| 19 | Nagoya | 11 |
| 7 | Libreville | 12 |
| 29 | Rio de Janeiro | 12 |
| 24 | Sydney | 14 |
| 11 | Oslo | 15 |
| 22 | Bern | 16 |
| 10 | Copenhagen | 17 |
| 17 | London | 18 |
| 14 | Seoul | 19 |
| 16 | Beijing | 20 |
| 25 | Shanghai | 21 |
| 33 | Melbourne | 21 |
| 23 | Niamey | 23 |
| 19 | Tel Aviv | 24 |
| 13 | Victoria | 25 |
| 15 | Milan | 25 |
| 17 | Paris | 27 |
| 67 | Ouagadougou | 28 |
| 30 | Saint Petersburg | 29 |
| 60 | Perth | 30 |
| 55 | Brisbane | 31 |
| 27 | New York | 32 |
| 70 | Brasília | 33 |
| 26 | Rome | 34 |
| 74 | Canberra | 34 |
| 28 | Vienna | 36 |
| 38 | Noumea | 37 |
| 38 | Guangzhou | 38 |
| 62 | Djibouti | 36 |
| 76 | Stockholm | 39 |
| 62 | Lagos | 41 |
| 31 | Helsinki | 42 |
| 42 | Shenzhen | 43 |
| 32 | Dakar | 44 |
| 141 | Khartoum | 44 |
| 90 | Adelaide | 46 |
| 47 | Prague | 47 |
| 36 | Baku | 48 |
| 33 | Bangui | 49 |
| 35 | Amsterdam | 50 |
| 49 | Barcelona | 66 |

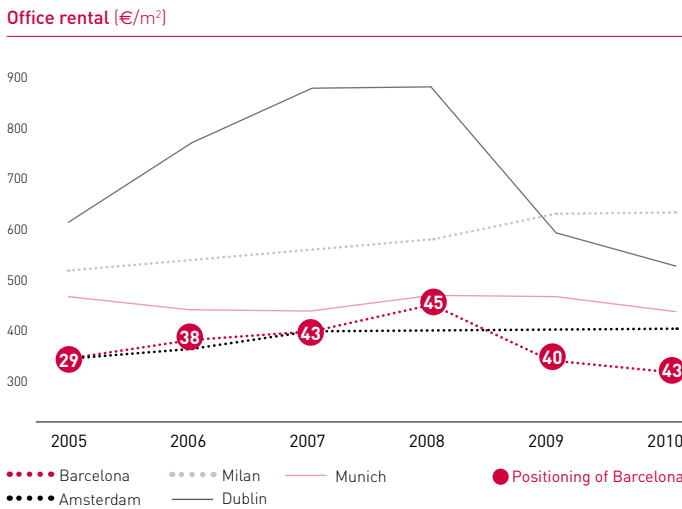
Source: Mercer Human Resource Consulting, World-wide Cost of Living Survey - city rankings 2011

Office rental prices in cities around the world in 2010

Barcelona continues to be more competitive in terms of office rentals

According to the study *Global Market Rents* carried out by *Richard Ellis*, in 2010 the price of office rentals in Barcelona fell again to reach 313 Euros per square metre, less than a third of London's prices. This decline works out at a reduction of approximately 6%, and this makes Barcelona one of the cities in the 35-strong sample of cities across the world to have experienced the largest drops in office rents. This downward trend was seen in all Spanish cities, especially Valencia where prices have fallen 15.9%, and also in Europe, with particular intensity in cities like Dublin and Lisbon.

The value of affordable office rents means Barcelona remains in the lower half of the ranking of benchmark cities bringing competitiveness with respect to Vienna, Boston, Amsterdam, Munich and Milan. This increase in price competitiveness, together with more quality real estate stock coming onto the market in recent times, has strengthened the appeal of Barcelona for setting up businesses and companies.



Source: CB Richard Ellis, Global Market Rents

| City | Office rental (€/m²) |
|-----------------------|----------------------|
| Tokyo | 1,248.00 |
| Moscow | 1,042.88 |
| Mumbai | 1,032.00 |
| London | 984.06 |
| Paris | 923.66 |
| Sao Paulo | 888.00 |
| Rio de Janeiro | 850.00 |
| New Delhi | 801.00 |
| Dubai | 752.74 |
| Hong Kong | 731.00 |
| Geneva | 679.61 |
| Zurich | 664.68 |
| Luxemburg | 652.07 |
| Istanbul | 622.09 |
| Milan | 620.88 |
| Stockholm | 578.17 |
| Seoul | 560.00 |
| Frankfurt | 554.84 |
| Edinburgh | 552.22 |
| Manchester | 539.81 |
| New York | 526.00 |
| Dublin | 524.00 |
| Rome | 505.49 |
| Glasgow | 502.58 |
| Athens | 492.26 |
| Oslo | 485.75 |
| Toronto | 466.00 |
| Madrid | 455.29 |
| Sydney | 451.00 |
| Shanghai | 439.00 |
| Brussels | 436.36 |
| Munich | 435.16 |
| Helsinki | 425.56 |
| Buenos Aires | 421.00 |
| Washington D.C. | 419.00 |
| Warsaw | 413.33 |
| Amsterdam | 400.91 |
| Prague | 396.00 |
| Boston | 343.00 |
| Copenhagen | 332.31 |
| Vienna | 331.58 |
| Hamburg | 330.32 |
| Barcelona | 313.48 |
| Lisbon | 303.30 |
| Montreal | 303.00 |
| Mexico City | 298.00 |
| Berlin | 294.00 |
| Santiago, Chile | 288.00 |
| San Juan, Puerto Rico | 284.00 |
| San Francisco | 268.00 |
| Atlanta | 178.00 |

Note: Yearly price includes all occupation costs for offices located in the city center
The original database included 176 cities, however this table shows only a selection of benchmark cities
Source: CB Richard Ellis, Global Market Rents 2010

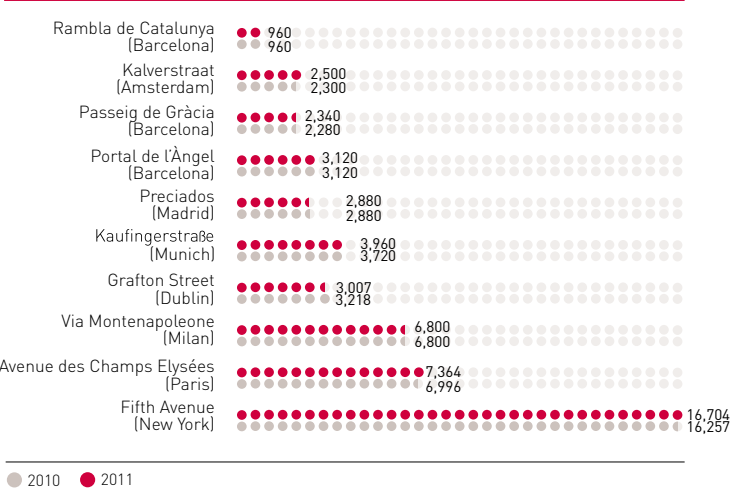
Retail rental prices in world cities in 2011

Barcelona continues to have competitive prices

According to the study *Main Streets Across the World* by consultants *Cushman & Wakefield*, Barcelona continued to be well positioned for attracting retail trade in 2011. Indeed, the rents for retail property down Portal de l'Àngel, the most expensive in the city, were the same as the previous year's and remained more than 50% lower than rents for the main shopping streets in London, Paris and Rome. Passeig de Gràcia is the only street of the four analysed in Barcelona to see higher rents on commercial premises (2.6% more than in 2010), while rents down Portal de l'Àngel, la Rambla de Catalunya and Diagonal remained stable.

In 2011, rental prices for retail premises increased for cities in South America, Oceania and Asia. In Europe, despite the impact of the overall economic environment on the retail market, rents increased moderately. In contrast, the main U.S. cities saw falls in rents, although Fifth Avenue in New York remains the most expensive location in the sample.

Retail rental prices (€/m²)



Source: Cushman & Wakefield, Main Streets Across the World

| City | Street | Retail rental (€/m²) |
|----------------|--------------------------------|----------------------|
| New York | Fifth Avenue | 16,704 |
| Hong Kong | Causeway Bay | 14,426 |
| Tokyo | Ginza | 7,750 |
| Sidney | Pitt Street Mall | 7,384 |
| Paris | Avenue des Champs Elysées | 7,364 |
| London | New Bond Street | 6,901 |
| Milan | Via Montenapoleone | 6,800 |
| Rome | Via Condotti | 6,700 |
| Zurich | Bahnhofstrasse | 6,553 |
| New York | Madison Avenue | 6,288 |
| London | Oxford Street | 5,113 |
| Seoul | Myeongdong | 4,714 |
| Paris | Rue du Faubourg St Honoré | 4,787 |
| Munich | Kaufingerstraße | 3,960 |
| São Paulo | Iguatemi Shopping | 3,942 |
| Los Angeles | Rodeo Drive (Beverly Hills) | 3,712 |
| Melbourne | Bourke Street | 3,692 |
| Chicago | North Michigan Avenue | 3,341 |
| Vienna | Kärntnerstraße | 3,300 |
| Frankfurt | Zeil | 3,240 |
| San Francisco | Union Square | 3,155 |
| Barcelona | Portal de l'Angel | 3,120 |
| Stuttgart | Königstraße | 3,120 |
| Berlin | Tauentzienstraße (south) | 3,120 |
| Hamburg | Mönckebergstraße | 3,120 |
| Moscow | Tverskaya | 3,104 |
| Dublin | Grafton Street | 3,007 |
| Madrid | Preciados | 2,880 |
| Beijing | Wanfujing | 2,817 |
| Singapore | Orchard Road | 2,758 |
| Shanghai | East Nanjing Road | 2,580 |
| Madrid | Serrano | 2,580 |
| Amsterdam | Kalverstraat | 2,500 |
| Tel Aviv | Ramat Aviv | 2,433 |
| Toronto | Bloor Street | 2,423 |
| Atenes | Ermou | 2,340 |
| Barcelona | Passeig de Gràcia | 2,340 |
| Copenhagen | Strøget | 2,212 |
| Oslo | Karl Johan Gate | 2,057 |
| Prague | Na Prikope/Wenceslas Square | 2,040 |
| Istanbul | Abdi Ipekci (European side) | 1,931 |
| Helsinki | City Centre | 1,920 |
| Kuala Lumpur | Suria KLCC | 1,918 |
| Vancouver | Robson Street | 1,846 |
| Rotterdam | Lijnbaan | 1,800 |
| Brussels | Rue Neuve | 1,800 |
| Rio de Janeiro | Rio Sul Shopping | 1,748 |
| Edinburgh | Princes Street | 1,639 |
| Stockholm | Biblioteksgatan | 1,563 |
| Valencia | Colon | 1,560 |
| Birmingham | High Street | 1,520 |
| Newcastle | Northumberland Street | 1,520 |
| Manchester | Market Square | 1,520 |
| Lyon | Rue de la République | 1,473 |
| Seville | Tetuán | 1,440 |
| Bilbao | Gran Vía | 1,440 |
| Beirut | ABC Centre Achrafieh | 1,379 |
| Mumbai | Linking Road, Western Suburban | 1,365 |
| Marsella | Rue St Ferréol | 1,326 |
| Saragossa | Pl. de la Independencia | 1,260 |
| Budapest | Váci utca | 1,200 |
| Barcelona | Rambla de Catalunya | 960 |
| Lisbon | Chiado | 960 |
| Kuwait City | Raya Mall | 905 |
| Barcelona | Avinguda Diagonal | 660 |

Note: Yearly price per square meter.
The original database includes 177 cities, however this table shows only a selection of benchmark cities
Source: Cushman & Wakefield, Main Streets Across the World 2011

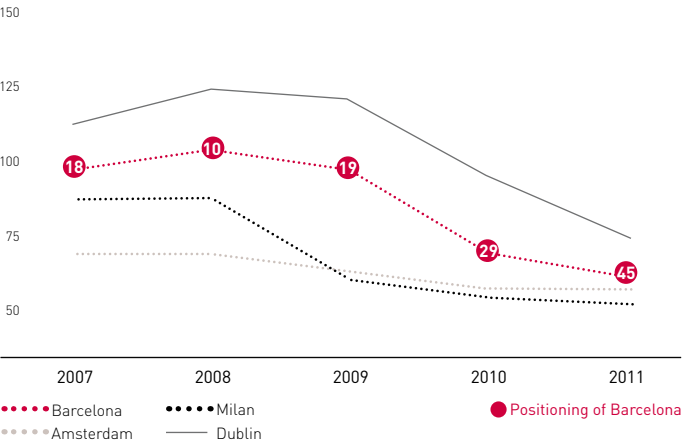
Industrial-land rental prices in European cities in 2011

Prices continue to fall in Barcelona

In 2011, Barcelona became more competitive in terms of industrial land prices, falling 16 places to stand in 45th position in the ranking of world cities analysed, according to the report *Industrial Space Across the World* compiled by *Cushman & Wakefield*. Indeed, a weakening of activity in the sector made the rental price of industrial land fall in Barcelona for the third consecutive year, accumulating a decrease of 42% during this period, which was the most notable reduction across the whole sample along with that of Dublin. As such, the rental price of industrial land in Barcelona stands at 63 Euros per square metre a year, below the prices seen in benchmark cities like London, Berlin, Frankfurt, Munich and Dublin. London Heathrow remains Europe's most expensive industrial site, followed by Geneva, Zurich, Oslo and Stockholm.

The uneven impact of the recession means that the majority of cities in the sample saw rises in the rental price of industrial land last year, while Barcelona's prices decreased. This means that Barcelona has dropped out of the top half of the most expensive European cities ranking in terms of industrial land rents, which will strengthen its ability to attract industrial investment and the establishment of foreign firms in the upswing.

Highest price of premises over 5,000m² (M/m²/year)



| City | Industrial-land rental price (€/m²/year) |
|----------------------------------|------------------------------------------|
| Tokyo | 183.49 |
| London - Heathrow | 153.88 |
| Geneva | 135.95 |
| San Francisco Peninsula | 132.86 |
| Zurich | 127.95 |
| Singapore | 127.02 |
| Oslo | 121.79 |
| London - Hammersmith | 119.27 |
| Sydney | 114.61 |
| Stockholm | 110.88 |
| Hong Kong | 107.75 |
| London- Gatwick | 106.77 |
| Paris | 105.00 |
| Ben Gurion International Airport | 101.03 |
| Helsinki | 96.00 |
| Edinburgh | 94.53 |
| Moscow | 89.45 |
| Bristol | 87.52 |
| Göteborg | 85.93 |
| Amsterdam Schiphol Airport | 85.00 |
| São Paulo | 83.52 |
| Frankfurt | 83.40 |
| Malmö | 83.16 |
| Rio de Janeiro | 82.87 |
| Munich | 78.00 |
| Glasgow | 75.85 |
| Durban | 74.36 |
| Cape Town | 74.36 |
| Johannesburg | 74.36 |
| Taipei | 74.24 |
| Dublin | 74.00 |
| Birmingham | 72.35 |
| Madrid | 72.00 |
| Manchester | 68.85 |
| Cardiff | 68.85 |
| Warsaw | 68.40 |
| Copenhagen | 67.10 |
| Istanbul | 67.08 |
| Newcastle | 66.52 |
| Zagreb | 66.00 |
| Hamburg | 66.00 |
| Düsseldorf | 66.00 |
| Stuttgart | 63.60 |
| Berlin | 63.60 |
| Barcelona | 63.00 |
| Cologne | 63.00 |
| Leeds | 62.78 |
| Amsterdam | 60.00 |
| Rome | 60.00 |
| Athens | 54.00 |
| Leipzig | 51.00 |
| Sofia | 48.00 |

Note: The original database included 136 cities, however this table only shows a selection of benchmark cities. Source: Cushman & Wakefield. Industrial Space Across the World 2011

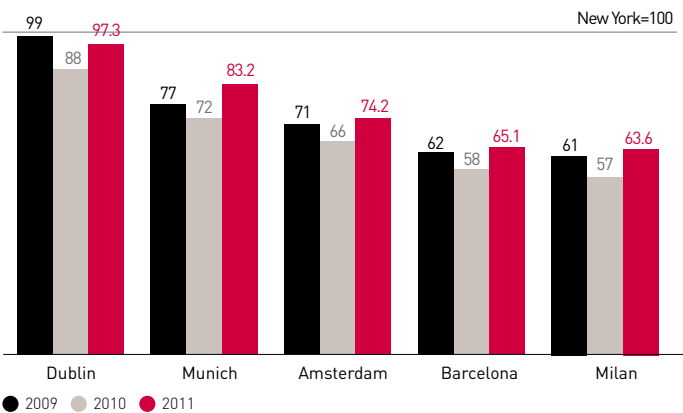
Wage levels in world cities in 2011

Barcelona remains in a mid-table position at the European level

In Barcelona net salaries increased in 2011, the opposite of what happened in 2010, when they fell, according to the report *Prices and Earnings Around the Globe* carried out by UBS. However, this is a general trend and Barcelona rose just one position in the world rankings to stand at 28th in the 72 cities analysed because Auckland dropped one place. At the European level Barcelona ranks 20th. So, Barcelona remains in the mid-table range of the ranking of net wages in European and world cities, above the likes of Milan, Rome and Moscow.

The appreciation of the Euro against the dollar is one of the reasons for the increases in net wages in 2011 in European cities, compared to New York's levels. In the case of Barcelona, inflation reinforced this trend, but GDP stagnation has had the opposite effect.

Net salary level (Index New York = 100)



Source: Prices & Earnings around the Globe, UBS 2011

| Gross Wage (New York=100) | City | Net Wage (New York =100) |
|------------------------------|----------------|-----------------------------|
| 144.1 | Zurich | 149.1 |
| 138.8 | Geneva | 133.8 |
| 111.3 | Sydney | 117.9 |
| 95.5 | Luxemburg | 107.8 |
| 116.9 | Oslo | 104.8 |
| 134.8 | Copenhagen | 100.4 |
| 100 | New York | 100 |
| 83 | Dublin | 97.3 |
| 101.9 | Stockholm | 97.2 |
| 91.3 | Los Angeles | 92.3 |
| 80.8 | Tokyo | 90.6 |
| 87.4 | Helsinki | 89.5 |
| 84.2 | Montreal | 88.5 |
| 85.4 | Toronto | 88.4 |
| 79.6 | London | 84.7 |
| 94.5 | Munich | 83.2 |
| 80 | Miami | 82.7 |
| 90.6 | Frankfurt | 82.5 |
| 90.2 | Brussels | 82.1 |
| 77.9 | Vienna | 79.9 |
| 80.6 | Chicago | 79.3 |
| 81.3 | Berlin | 77.8 |
| 72.6 | Lyon | 75.7 |
| 73.6 | Paris | 75.1 |
| 60.7 | Nicosia | 74.7 |
| 82.7 | Amsterdam | 74.2 |
| 58.3 | Madrid | 66.6 |
| 58.1 | Barcelona | 65.1 |
| 58.8 | Auckland | 64.3 |
| 66.7 | Milan | 63.6 |
| 41.5 | Dubai | 57.3 |
| 46.8 | Tel Aviv | 53.6 |
| 47.7 | Lisbon | 52 |
| 52.8 | Rome | 49.8 |
| 46.9 | Athens | 48 |
| 42.5 | Seoul | 45.2 |
| 39 | Sao Paulo | 45.2 |
| 37.4 | Taipei | 44.9 |
| 35.2 | Hong Kong | 44.3 |
| 36 | Moscow | 42.2 |
| 35.8 | Singapore | 41.7 |
| 39 | Johannesburg | 40.5 |
| 45.4 | Ljubljana | 37.7 |
| 34.2 | Rio de Janeiro | 36.3 |
| 25.8 | Manama | 34.2 |
| 29 | Prague | 31.4 |
| 28.1 | Tallinn | 31 |
| 27.9 | Istanbul | 28.9 |
| 28 | Warsaw | 27.8 |
| 22.7 | Bratislava | 25.1 |
| 23.6 | Budapest | 20.4 |

Note: Gross salary per hour is calculated based on 14 professions. Net salary is calculated after taxes and social security payments.

The original database includes 72 cities, however this table only shows a selection of benchmark cities

Source: Prices & Earnings around the globe 2011. UBS

Labour market and training



Introduction

2011 was a complex year in European labour markets. Indeed, while the year started with signs of a certain amount of dynamism, the European Union and the Euro area suffered from an intensification of the sovereign debt crisis and worsening expectations for the second half of the year. This caused the year to close with a fall in GDP in the last quarter of 2011 and a significant decline in labour market trends: employment levels fell in the second half of the year and the unemployment rate began to increase again as from August.

It's worth highlighting recent trends shown by employment indicators in Europe have been uneven in terms of their geographic location. Thus, while Germany and Scandinavian countries have seen GDP growth bringing reductions in unemployment levels, in other major economies on the continent (such as in France or Britain) employment levels have remained stable and the poorest performances have been in labour markets in the south of Europe, such as in Spain, suffering from the impact of the sovereign debt crisis and fiscal adjustment processes. In Catalonia, this process has resulted in a further increase in unemployment rates to stand at more than double the European average, and in 2010 employment rates were below the European average for the second time in ten years, with experts predicting a slow recovery of jobs lost during the recession.

Seen against this adverse backdrop, Barcelona's economy has also continued with its labour adjustment process and the destruction of jobs. However, the effect of the economic recession on Barcelona has been more moderate than the wider environment and the city ended the fourth quarter of 2011 with nearly one million Social Security members, an activity rate of 79.6%, which is more than eight points above the European average, and an employment rate that stood at 65.9%, which is above the European average, with a difference in female rates of more than 4 points. The unemployment rate was 17.2% and that is below the averages for Catalonia and Spain.

The so-called Barcelona Growth Commission being promoted by Barcelona City Council boasts measures and proposals to revive the economy, giving a boost to employment services to meet the real needs of companies in terms of human capital and skills, and the needs of people in terms of professional development and growth, and employability, so that this can work through into more jobs filled.

In terms of human capital, Barcelona continues to be a leading city for business training thanks to the fact that it is the only city in Europe with two business schools (IESE and ESADE) in the top twelve on the continent, according to the Financial Times and The Economist Intelligence Unit. Moreover, the percentage of male and female workers in Catalonia with a university education stood at approximately 37% and 41%, respectively in 2010, which are much higher levels than European Union averages. This level of education is one of the factors contributing to the positive assessment of Barcelona's lofty position in the rankings dealing with human resources, such as those published in the *European Cities Monitor* and the *European Cities and Regions of the Future* (2012-13), which places Barcelona in 12th position and 8th in Europe respectively.

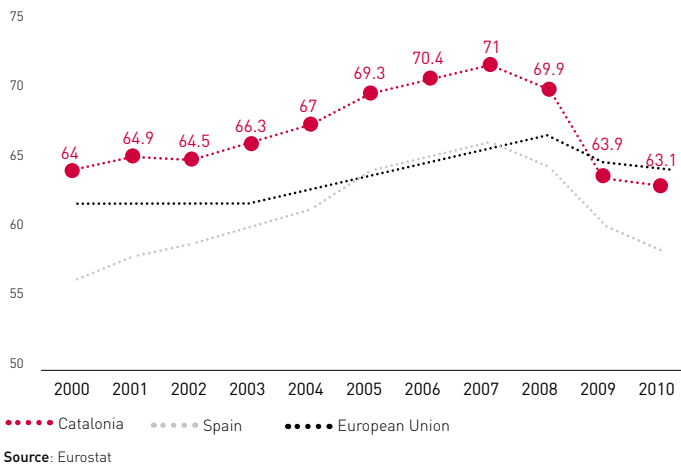
Employment rate in European regions in 2010

The female employment rate stays at European average

The recovery of economic activity in Europe in 2010 did not translate into positive trends in the labour market and the majority of regions on the continent recorded further decreases in employment rates, although slightly less than those experienced in 2009. This change was also seen in Catalonia and Spain, even though their respective employment rates remain amongst the lowest in the table, after experiencing higher than average reductions. Thus, the employment rate in Catalonia was 63.1% in 2010, representing an annual decline of 0.8 percentage points, considerably more moderate than in 2009, but still below the European average for the second consecutive year. Despite this decrease, the rate in Catalonia is still above those of Spain and regions like Dublin, Rome and Brussels. Moreover, in 2010 the female employment rate in Catalonia experienced a slight downward trend to stand at 58.3%, one point above the European average, but still far from levels seen in the leading regions of the continent where this indicator exceeds 70%.

As for Barcelona, the overall employment rate stood at 65.9% in the fourth quarter of 2011, while the female rate reached 63.1%. The drop in this rate during the year was 0.3 points, which was less than in 2010, so this indicator remains above the averages for Spain and Europe.

Employment rate [%]



| Female employment rate (%) 2010 | Variation 2009/2010 (in p.p) | Region (CITY) | Variation 2009/2010 (p.p.) | Employment rate (%) 2010 |
|------------------------------------|------------------------------|----------------------------------------|----------------------------|-----------------------------|
| 74.8 | -1.4 | Oslo (OSLO) | -0.9 | 76.8 |
| 74.1 | -0.5 | Stockholm (STOCKHOLM) | -0.1 | 75.9 |
| 71.1 | -2.1 | North Holland (AMSTERDAM) | -2.5 | 75.6 |
| 70.1 | -1.4 | Upper Bavaria (MUNICH) | -0.5 | 75.6 |
| 73.7 | -1.6 | Denmark (COPENHAGEN) | -2.2 | 75.2 |
| 67.7 | -2.0 | Stuttgart (STUTTGART) | -1.0 | 73.7 |
| 67.6 | -2.6 | South Holland (ROTTERDAM) | -2.6 | 73.5 |
| 66.6 | -0.3 | Darmstadt (FRANKFURT) | -0.3 | 71.9 |
| 67.6 | -0.2 | Hamburg (HAMBURG) | 0.0 | 71.6 |
| 62.8 | -1.4 | Prague (PRAGUE) | -0.2 | 71.5 |
| 69.3 | -1.3 | Southern Finland (HELSINKI) | -1.0 | 70.7 |
| 67.1 | 0.7 | Eastern Scotland (EDINBURGH) | -0.8 | 70.3 |
| 63.5 | -0.9 | Vienna (VIENNA) | -0.3 | 67.8 |
| 65.2 | -2.0 | Sofia (SOFIA) | -2.8 | 67.6 |
| 60.5 | 0.0 | London (LONDON) | 0.0 | 67.5 |
| 61.4 | -0.7 | Dusseldorf (DÜSSELDORF) | -0.4 | 67.4 |
| 64.1 | -1.8 | Southwest Scotland (GLASGOW) | -2.3 | 66.1 |
| 60.5 | -1.2 | Greater Manchester (MANCHESTER) | -0.7 | 66.0 |
| 61.5 | 0.8 | Rhone-Alpes (LYON) | 1.1 | 65.9 |
| 63.6 | 0.1 | Berlin (BERLIN) | 0.4 | 65.6 |
| 61.3 | -1.9 | Ile de France (PARIS) | -1.4 | 65.3 |
| 58.8 | 1.1 | Basque Country (BILBAO) | 1.0 | 65.2 |
| 60.2 | -0.1 | Community of Madrid (MADRID) | -0.9 | 65.1 |
| 62.7 | -1.0 | Lisbon (LISBON) | -1.4 | 65.1 |
| 55.8 | -0.3 | Lombardy (MILAN) | -0.7 | 65.1 |
| 59.1 | -0.2 | Mazowsze (WARSAW) | -0.4 | 64.4 |
| 58.3 | 1.1 | Bucharest (BUCHAREST) | 0.5 | 64.3 |
| 58.2 | -0.3 | EUROPEAN UNION | -0.5 | 64.1 |
| 57.7 | 1.4 | West Midlands (BIRMINGHAM) | 2.2 | 63.6 |
| 58.3 | -0.3 | Catalonia (BARCELONA) | -0.8 | 63.1 |
| 56.2 | -0.6 | Provence-Alpes-Cote d'Azur (MARSEILLE) | -0.1 | 61.6 |
| 60.6 | -2.4 | Estonia (TALLINN) | -2.5 | 61.0 |
| 56.9 | -1.3 | Southeast Ireland (DUBLIN) | -1.9 | 60.9 |
| 55.5 | -0.6 | Central Hungary (BUDAPEST) | -1.3 | 60.3 |
| 50.7 | -1.7 | Attica (ATHENS) | -2.3 | 60.2 |
| 54.0 | 0.0 | NEW MEMBER STATES * | -0.4 | 59.8 |
| 59.4 | -1.5 | Latvia (RIGA) | -1.6 | 59.3 |
| 49.0 | 0.4 | Lazio (ROMA) | -0.2 | 59.2 |
| 52.3 | -0.5 | Spain | -1.2 | 58.6 |
| 58.7 | -2.0 | Lithuania (VILNIUS) | -2.3 | 57.8 |
| 50.6 | -1.1 | Valencia (VALENCIA) | -1.8 | 56.4 |
| 52.8 | 0.7 | Languedoc-Roussillon (MONTPELLIER) | -0.5 | 55.9 |
| 48.7 | -0.6 | Brussels (BRUSSELS) | -0.3 | 54.8 |
| 23.2 | 1.5 | Ankara (ANKARA) | 2.1 | 44.1 |
| 21.5 | 1.9 | Istanbul (ISTANBUL) | 2.4 | 43.9 |

Note: Active population between 15 and 64 years old

The original database includes 314 regions, however this table only shows a selection of benchmark regions

*Not including Bulgaria and Romania

Source: Eurostat

Unemployment rate in European regions in 2010

The unemployment rate in Catalonia is still far from the EU average

Improvements in the economic situation in 2010 did not lead to a general decrease in unemployment rates in European regions, but rather a more moderate rate of increase of seven decimal points across the whole EU compared to 2009. A difficult labour market environment continues to affect Spain and Catalonia with considerable impact, despite a lower rate of growth in unemployment than the previous year, the gap with the European average is growing.

Thus, the average annual unemployment rate in 2010 in Catalonia reached 17.8%, representing an increase of 1.6 percentage points on the previous year, meaning that the gap with the European average (9.6%) and other benchmark regions is widening, although it was still below the Spanish average (20.1%). Meanwhile, the female unemployment rate stood at 16.7% in 2010, 1.5 percentage points above 2009's results. It is worth noting that in Catalonia the unemployment rate for women is lower than that of men, while the European average is identical for both sexes.

In Barcelona, the fourth quarter of 2011 saw the overall unemployment rate standing at 17.2% with the female rate being 16.2%, after a record increase of 1 and 3.3 percentage points respectively compared to the same period for the previous year. These unemployment rates for Barcelona are still below the averages of Catalonia and Spain.

Unemployment rate (%)



| Female unemployment rate (%) | Region (CITY) | Unemployment rate (%) |
|------------------------------|-------------------------------------|-----------------------|
| 3.3 | Upper Bavaria (MUNICH) | 3.6 |
| 4.1 | Prague (PRAGUE) | 3.7 |
| 3.3 | Oslo (OSLO) | 4.0 |
| 4.2 | Nord Holland (AMSTERDAM) | 4.2 |
| 4.0 | Bucharest (BUCHAREST) | 4.6 |
| 4.9 | Stuttgart (STUTTGART) | 5.0 |
| 5.2 | South Holland (ROTTERDAM) | 5.0 |
| 6.5 | Lombardy (MILAN) | 5.6 |
| 5.3 | Darmstadt (FRANKFURT) | 5.8 |
| 6.4 | Sofia (SOFIA) | 6.8 |
| 7.3 | Hamburg (HAMBURG) | 7.1 |
| 6.5 | Stockholm (STOCKHOLM) | 7.1 |
| 6.4 | Vienna (VIENNA) | 7.3 |
| 7.0 | Southern Finland (HELSINKI) | 7.4 |
| 7.2 | Wazowieckie (WARSAW) | 7.4 |
| 6.6 | Düsseldorf (DÜSSELDORF) | 7.7 |
| 6.9 | Eastern Scotland (EDINBURGH) | 7.7 |
| 7.2 | Denmark (COPENHAGUEN) | 7.8 |
| 9.3 | Rhône-Alpes (LYON) | 8.5 |
| 7.9 | Greater Manchester (MANCHESTER) | 8.6 |
| 8.4 | Île de France (PARIS) | 8.9 |
| 9.0 | Central Hungary (BUDAPEST) | 8.9 |
| 8.9 | London (LONDON) | 9.0 |
| 10.6 | Lazio (ROME) | 9.3 |
| 9.6 | EUROPEAN UNION | 9.6 |
| 10.6 | NEW MEMBER STATES* | 9.7 |
| 7.9 | Southwest Scotland (GLASGOW) | 10.1 |
| 11.0 | Provence-Alps-Cote Azur (MARSEILLE) | 10.2 |
| 11.1 | Basque Country (BILBAO) | 10.5 |
| 14.1 | Ankara (ANKARA) | 10.7 |
| 9.4 | West Midlands (BIRMINGHAM) | 10.9 |
| 11.3 | Lisbon (LISBON) | 11.3 |
| 14.3 | Attica (ATHENS) | 12.3 |
| 11.5 | Berlin (BERLIN) | 13.2 |
| 9.4 | Southeast Ireland (DUBLIN) | 13.3 |
| 16.5 | Istanbul (ISTANBUL) | 13.5 |
| 12.7 | Languedoc -Roussillon (MONTPELLIER) | 14.4 |
| 16.3 | Community of Madrid (MADRID) | 16.1 |
| 14.3 | Estonia (TALLINN) | 16.9 |
| 17.9 | Brussels (BRUSSELS) | 17.3 |
| 16.7 | Catalonia (BARCELONA) | 17.8 |
| 14.4 | Lithuania (VILNIUS) | 17.8 |
| 15.7 | Latvia (RIGA) | 18.7 |
| 20.5 | Spain | 20.1 |
| 23.2 | Community of Valencia (VALENCIA) | 23.3 |

Note: Population over 15 years old
The original database includes 314 regions, however this table only shows a selection of benchmark regions
*Not including Bulgaria and Romania
Source: Eurostat

Workers with tertiary education in European regions in 2010

The percentage of Catalan workers with university level studies rises

According to Eurostat, 36.9% of workers in Catalonia had a university education in 2010, the same as the previous year. This indicator is clearly above the average for the European Union (30.7%) and higher than benchmark regions like Manchester, Frankfurt and Lyon, although slightly below the Spanish average (37.8%).

The percentage of workers with a university education in Catalonia was again higher than the EU average, standing at 41.4% after growth of 0.7 percentage points compared to 2009. This indicator is slightly lower than the Spanish average (42.7%), but still clearly above the European Union average (33.7%) and higher than regions like those of Denmark, Frankfurt and Lyon.

These results show the progression of higher education in Catalonia in recent years, although further work is needed to bring the level of education of the labour force in Catalonia up to the levels of those found in the northern regions of Europe.

Workers with tertiary education(% of total workers)



| Female worker with tertiary education (% of total) | Region (CITY) | Total workers with tertiary education (% of total) |
|----------------------------------------------------|----------------------------------------|----------------------------------------------------|
| 57.27% | Brussels (BRUSSELS) | 52.36% |
| 54.93% | London (LONDON) | 52.24% |
| 54.72% | Basque Country (BILBAO) | 51.53% |
| 49.82% | Community of Madrid (MADRID) | 47.00% |
| 50.98% | Southeast Ireland (DUBLIN) | 45.41% |
| 50.69% | Stockholm (STOCKHOLM) | 44.98% |
| 46.62% | Île de France (PARIS) | 44.57% |
| 46.62% | Eastern Scotland (EDINBURGH) | 43.61% |
| 43.78% | Nord Holland (AMSTERDAM) | 42.91% |
| 43.88% | Berlin (BERLIN) | 42.25% |
| 48.08% | Lithuania (VILNIUS) | 41.21% |
| 44.36% | Southwest Scotland (GLASGOW) | 40.25% |
| 45.65% | Wazowieckie (WARSAW) | 38.59% |
| 42.74% | Spain | 37.81% |
| 45.00% | Sofia (SOFIA) | 37.53% |
| 47.02% | Southern Finland (HELSINKI) | 37.13% |
| 31.90% | Upper Bavaria (MUNICH) | 36.99% |
| 41.44% | Catalonia (BARCELONA) | 36.92% |
| 40.88% | Denmark (COPENHAGUEN) | 36.87% |
| 39.25% | Greater Manchester (MANCHESTER) | 36.49% |
| 35.22% | Prague (PRAGUE) | 36.37% |
| 36.29% | South Holland (ROTTERDAM) | 36.11% |
| 39.82% | Attica (ATHENS) | 36.03% |
| 36.72% | Bucharest (BUCHAREST) | 35.13% |
| 53.44% | Ankara (ANKARA) | 34.89% |
| 38.85% | Community of Valencia (VALENCIA) | 34.24% |
| 30.69% | Darmstadt (FRANKFURT) | 34.20% |
| 37.24% | Central Hungary (BUDAPEST) | 34.05% |
| 26.61% | Stuttgart (STUTTGART) | 33.58% |
| 35.48% | Rhône-Alpes (LYON) | 33.38% |
| 38.83% | Latvia (RIGA) | 32.02% |
| 35.91% | Provence-Alpes-Côte d'Azur (MARSEILLE) | 31.95% |
| 33.30% | West Midlands (BIRMINGHAM) | 31.26% |
| 31.19% | Vienna (VIENNA) | 31.21% |
| 33.67% | EUROPEAN UNION | 30.67% |
| 35.02% | Languedoc - Roussillon (MONTPELLIER) | 30.54% |
| 32.78% | NEW MEMBER STATES* | 27.13% |
| 23.71% | Düsseldorf (DÜSSELDORF) | 27.12% |
| 31.61% | Lisbon (LISBON) | 26.85% |
| 27.00% | Lazio (ROME) | 22.68% |
| 37.90% | Istanbul (ISTANBUL) | 21.14% |
| 22.92% | Lombardy (MILAN) | 18.64% |

Note: % between 25 and 64 years old with university degree

The original database includes 314 regions, however this table only shows a selection of benchmark regions

*Not including Bulgaria and Romania

Source: Eurostat

Best Business Schools in Europe in 2012

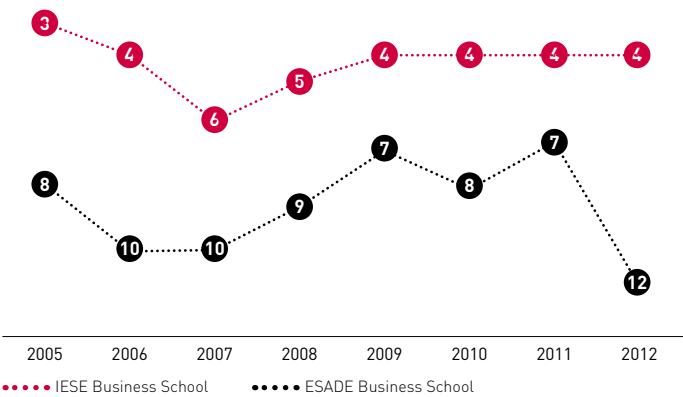
Barcelona is a European benchmark for business training

Two of Barcelona’s business schools, IESE and ESADE, are ranked 4th and 12th in the European Top 100 full-time MBA programmes, according to a 2012 ranking by the prestigious Financial Times, now in its 12th year. Compared to 2011’s ranking, IESE has maintained its position both internationally (9th) and in Europe (4th). However, ESADE has fallen twelve places at the worldwide level (33th) and five in the European ranking (12th), having been overtaken by four British schools. Despite the progress of schools in the United Kingdom, Barcelona is the only city in Europe with two institutions in the top twelve best business schools on the continent.

Moreover, according to the ranking *Which MBA?*, carried out annually by the Economist Intelligence Unit, IESE was in second place in Europe and tenth in the world, while ESADE occupied fifth place in Europe and seventeenth position worldwide in 2011.

These indicators show that Barcelona has a cluster of excellent business schools that can compete internationally and that make the city a benchmark centre for business training.

Position in the European ranking

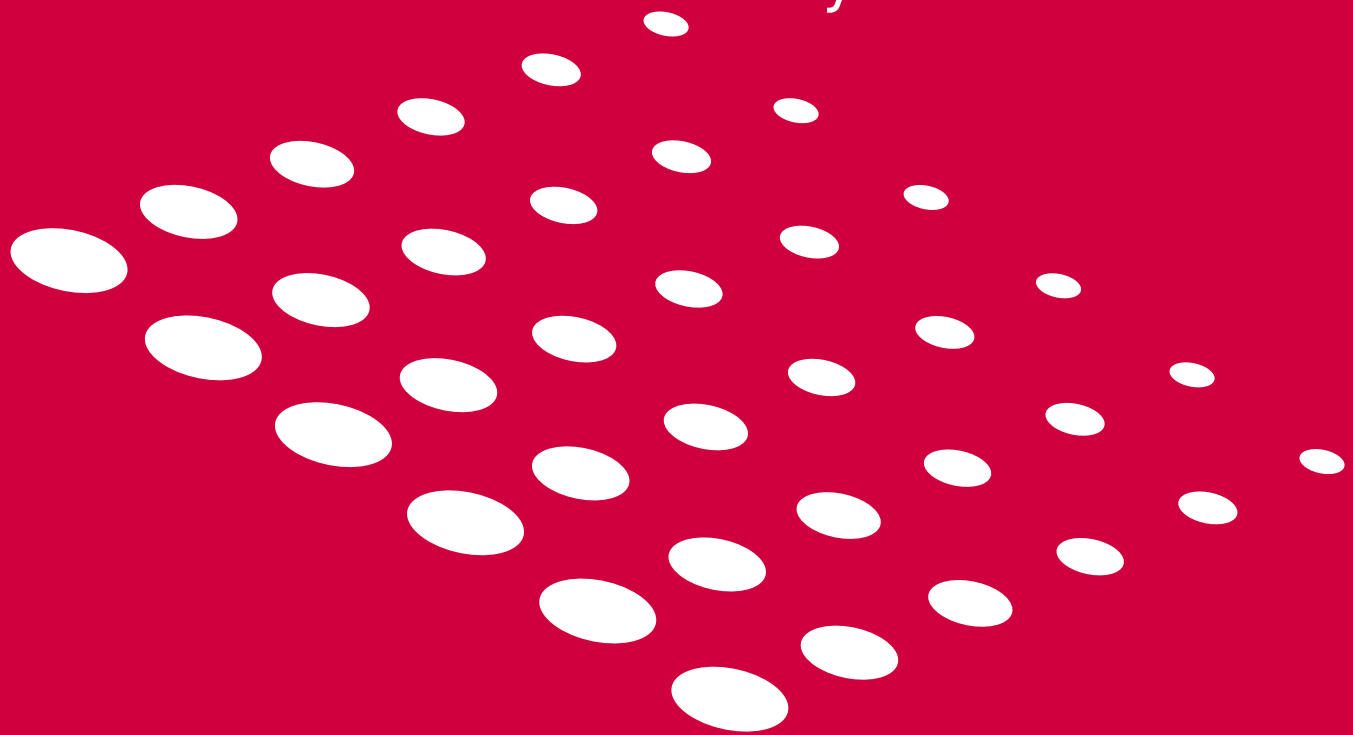


Source: Financial Times

| European ranking 2012 | Business School | City | World ranking 2012 |
|-----------------------|----------------------------------------------------|---------------|--------------------|
| 1 | London Business School | London | 4 |
| 2 | Insead | Fontainebleau | 6 |
| 3 | IE Business School | Madrid | 8 |
| 4 | Iese Business School | Barcelona | 9 |
| 5 | IMD | Lausanne | 13 |
| 6 | HEC Paris | Paris | 18 |
| 7 | University of Oxford: Saïd | Oxford | 20 |
| 8 | University of Cambridge: Judge | Cambridge | 26 |
| 9 | Warwick Business School | Coventry | 27 |
| 10 | Rotterdam School of Management, Erasmus University | Rotterdam | 30 |
| 11 | Manchester Business School | Manchester | 31 |
| 12 | Esade Business School | Barcelona | 33 |
| 13 | Cranfield School of Management | Cranfield | 36 |
| 14 | City University: Cass | London | 38 |
| 15 | SDA Bocconi | Milan | 42 |
| 16 | Imperial College Business School | London | 46 |
| 17 | Hult International Business School | London | 65 |
| 18 | Vlerick Leuven Gent Management School | Gant | 70 |
| 19 | Lancaster University Management School | Lancaster | 71 |
| 20 | University of Edinburgh Business School | Edinburgh | 83 |
| 21 | Birmingham Business School | Birmingham | 86 |
| 21 | University College Dublin: Smurfit | Dublin | 86 |
| 23 | University of St Gallen | St Gallen | 93 |
| 24 | Durham Business School | Durham | 94 |
| 25 | Bradford School of Management/TiasNimbas Business | Bradford | 95 |

Source: Financial Times

Synthesis



Given the context of economic and financial recession in the Euro area which worsened as from the summer of 2011, Barcelona has managed to maintain a good position internationally and at the European level in the economic and business areas. However, the future poses highly complex challenges to the city's competitive position in an environment characterized by unfavourable forecasts in the short term, yet at the same time offering new strategic opportunities.

So, Barcelona continues to be placed among the leading cities of Europe for business. On the one hand, it was the sixth most preferred city of European executives to locate their businesses and the third top city for hosting international meetings in 2011, down one position in relation to 2010 on both these indicators. At the same time, the city is the second most preferred urban area for shopping by foreign tourists, only below London, and yet very close to reaching this city, too. In addition, Barcelona improved its rate of entrepreneurial activity in 2011 to stand at 7%, the first increase in this indicator in five years, according to the latest report by the *Global Entrepreneurship Monitor*.

As well, business prospects for 2012 related to exports from Catalonia as a whole are favourable, and these are among the most positive of the main benchmark regions. This fact shows the capacity and competitiveness of companies in Catalonia and Barcelona to go abroad in search of a solution to the weaknesses seen in domestic demand. However, the indicator showing the number of foreign investment projects had a bumpy ride, causing Catalonia to fall from 6th position in 2009 to 12th in 2010. Even so, it's worth remembering that in 2010 gross foreign investment in Catalonia reached 4,012 million Euros (the highest volume in the data series) and in 2011 Barcelona was the third top European urban area in terms of reception of international investment, according to the *2012 European Attractiveness Survey* by Ernst and Young.

In the area of knowledge and technology, it is also noteworthy that Barcelona climbed five positions in terms of scientific production in the world, rising from 17th spot in 2010 to 12th place in 2011, and it was also in 5th place in Europe. Moreover, Catalonia improved its position in terms of the number of employees in high and mid-to-high technology manufacturing to become Europe's fourth top region in 2010, while maintaining 7th place in Europe regarding employees in knowledge-intensive high-technology services, and 5th place for employment in science and technology. However, the number of applications for PCT patents in the Barcelona area dropped, although there was a fairly widespread decline in this indicator in many benchmark provinces.

Tourism remains one of the central aspects of the economy in Barcelona: the city climbed positions in Europe in terms of number of passengers at the airport, with a rise from 10th spot in 2010 to 9th place in 2011, and it maintained its position as the continent's leader in cruise passengers in 2011 (for the tenth year in a row), and maintained its 16th position at the global level and 4th place in Europe in terms of international tourist arrivals in 2010, notably for the second year in a row.

Barcelona knows how to combine its fine standing as a business city, whilst still promoting sustainability and the environment in the business framework. This is shown by the number of EMAS certifications, with the Barcelona province holding a leading position in Europe, ahead of some benchmark pro-environmental countries such as Finland, Sweden and Norway. At the same time, 2011 saw Barcelona remaining in first position among European cities in terms of quality of life for workers, a position it has held for 14 years. It was also ranked 6th best in Europe for the third consecutive year in terms of its internal transport. It is worth highlighting that this report has included a new qualitative indicator called social and cultural character, thanks to an Economist Intelligence Unit measure of the impact of factors that can make a city stimulating, such as freedom of speech and human rights, openness and diversity, security and cultural life, and which saw Barcelona coming 5th in the global index.

As for prices, Barcelona improved or maintained its competitiveness compared to benchmark cities as a result of weak demand. Specifically, in relative terms Barcelona's costs of living got cheaper, which took it from 49th position in the world ranking in 2010 to 66th spot in 2011, down for the third consecutive year, while the price of rents for industrial land also fell relatively, taking it from 29th to 45th place in the worldwide ranking.

Also, the city experienced a more stable trend in retail rentals. In terms of wage levels, Barcelona is still in a mid-table position at the global level. On the other hand, it is worth mentioning that Barcelona is in a poorer position than other European cities in relation to corporation tax, something which makes it less competitive. Regarding this indicator, in 2011 Spain strengthened its position vis-à-vis other European countries with a higher general rate, with the addition of a rise in VAT from 18% to 21%, which took effect as from September 1st, 2012.

University education remains one of the city's strongest points, while the number of workers with a university education compared to total workers is higher in Catalonia than other benchmark areas like Manchester, Frankfurt and Lyon. While in the field of business training, Barcelona remains the only city with two teaching institutions (IESE and ESADE) amongst the top 12 business schools in Europe, which is a highly significant asset for attracting top-level talent.

The lack of a strong recovery in economic activity in our country means job destruction continues and the unemployment rate continues to rise. Although employment rates are more favourable in Barcelona than some European areas, it's worth emphasizing again the importance these socio-economic indicators and their impact on social cohesion and human capital.

The special report on the business climate in the Metropolitan Area of Barcelona examines business trends in 2011, showing a worsening of business performance in the second half of the year, due to an intensification of the sovereign debt crisis in the Euro zone. This deterioration is happening mainly in industry manufacturing and business services, while the construction business is suffering even more from what is a difficult situation. On the other hand, the hotel industry is improving, and in fact it is the only sector that qualifies the business outlook as "favourable". As such, estimates show the overall turnover of the Metropolitan Area of Barcelona fell 7.4% in nominal terms in 2011, while the hotel sector grew 3%. Given this complex context, the recent announcement by GSMA making Barcelona the capital of mobile telephony until 2018 represents a strategic opportunity that can spur the knowledge economy and the creation of a world-leading cluster in the mobile sector that will position the city as an international benchmark in the field of technology and an optimal platform for globalising successful solutions.

| | Best cities for business, 2011 | Entrepreneurial activity rate, 2011 ^{1,3} | Perspectives business exports, 2012 ^{1,2} | Foreign investment projects, 2010 ² | Best European cities for shopping, 2011 | Organization international meetings, 2011 | Employees in high and mid-to-high technology manufacturing, 2010 ^{1,2} | Employees in Science and technology, 2010 ^{1,2} | PCT patent applications, 2009 ^{1,2} | Scientific production, 2011 |
|----|--------------------------------|----------------------------------------------------|----------------------------------------------------|------------------------------------------------|-----------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------|-----------------------------|
| 1 | London | China | Lisbon | London | London | Vienna | Stuttgart | Paris | Tokyo | Beijing |
| 2 | Paris | Argentina | Community of Valencia | Paris | Barcelona | Paris | Milan | London | San Jose | London |
| 3 | Frankfurt | Brazil | Istanbul | Lyon | Madrid | Barcelona | Munich | Madrid | New York | Tokyo |
| 4 | Amsterdam | Slovakia | Athens | Dusseldorf | Paris | Berlin | Barcelona | Warsaw | Boston | Seoul |
| 5 | Berlin | United States | Barcelona | Madrid | Rome | Singapore | Paris | Barcelona | Seoul | Paris |
| 6 | Barcelona | Latvia | Bilbao | Frankfurt | Berlin | Madrid | Istanbul | Milan | Osaka | Boston |
| 7 | Madrid | Poland | Tallinn | Moscow | Lisbon | London | Düsseldorf | Lyon | Los Angeles | New York |
| 8 | Brussels | Netherlands | Warsaw | Dublin | Amsterdam | Amsterdam | Frankfurt | Munich | Chicago | Shanghai |
| 9 | Munich | Greece | Copenhagen | Milan | Prague | Istanbul | Lyon | Sofia | Houston | Moscow |
| 10 | Zurich | UK | Paris | Antwerp | Budapest | Beijing | Madrid | Berlin | Stuttgart | Madrid |
| 11 | Geneva | Barcelona | Frankfurt | Munich | Milan | Budapest | Berlin | Stuttgart | Munich | Los Angeles |
| 12 | Milan | Switzerland | Stockholm | Barcelona | Vienna | Lisbon | Rotterdam | Istanbul | Seattle | Barcelona |
| 13 | Stockholm | Finland | Amsterdam | Stockholm | Istanbul | Seoul | Bilbao | Athens | Stockholm | Baltimore |
| 14 | Düsseldorf | Hungary | Milan | Amsterdam | Dublin | Copenhagen | Helsinki | Düsseldorf | ... | Toronto |
| 15 | Hamburg | Belgium | Rotterdam | Cologne | Brussels | Prague | Rome | Marseille | 23 Barcelona | Rome |

1 The ranking refers to a sample selection
2 The ranking refers to regions or provinces
3 The ranking refers to countries

| | Airport passengers, 2011 | International tourists, 2010 | Cruise passengers, 2010 | EMAS certification, 2011 ³ | Quality of life for workers, 2011 | Best cities for internal transport, 2011 | Social and cultural character, 2012 | Corporate Tax, 2011 ¹³ | Cost of life, 2011 ¹ |
|----|--------------------------|------------------------------|-------------------------|---------------------------------------|-----------------------------------|------------------------------------------|-------------------------------------|-----------------------------------|---------------------------------|
| 1 | London Heathrow (LHR) | Hong Kong | Barcelona | Germany | Barcelona | London | Zurich | Japan | Luanda |
| 2 | Paris Roissy (CDG) | Singapore | Rome | Spain | Stockholm | Paris | Sydney | United States | Tokyo |
| 3 | Frankfurt (FRA) | London | Venice | Italy | Zurich | Berlin | New York | Argentina | N'Djamena |
| 4 | Amsterdam (AMS) | Macau | Palma Mallorca | Austria | Geneva | Stockholm | Los Angeles | South Africa | Moscow |
| 5 | Madrid (MAD) | Bangkok | Athens | Sweden | Madrid | Madrid | Barcelona | Belgium | Geneva |
| 6 | Munich (ZHR) | Antalya | Southampton | Barcelona | Munich | Barcelona | Madrid | France | Osaka |
| 7 | Rome-Fiumicino (FCO) | Kuala Lumpur | Genoa | Denmark | Copenhagen | Munich | London | India | Zurich |
| 8 | Istanbul (IST) | New York | Copenhagen | Portugal | Vienna | Manchester | Frankfurt | Italy | Singapore |
| 9 | Barcelona (BCN) | Paris | Savona | UK | Paris | Zurich | Chicago | Australia | Hong Kong |
| 10 | London Gatwick (LGW) | Istanbul | Kiel | Greece | London | Leeds | Berlin | Barcelona | Sao Paulo |
| 11 | Paris Orly (ORY) | Dubai | Dover | Belgium | Oslo | Frankfurt | Vienna | Tunisia | Nagoya |
| 12 | Moscow Domodedovo (DME) | Mecca | Hamburg | Poland | Edinburgh | Geneva | Toronto | Germany | Libreville |
| 13 | Antalya (AYT) | Miami | Amsterdam | France | Amsterdam | Amsterdam | Paris | Luxembourg | Rio de Janeiro |
| 14 | Zurich (ZHR) | ... | Bremerhaven | Czech Republic | Brussels | Copenhagen | Miami | Canada | ... |
| 15 | Palma de Mallorca (PMI) | 16 Barcelona | Harwich | Norway | Hamburg | Lyon | Dublin | Norway | 66 Barcelona |

1 The ranking refers to a sample selection
2 The ranking refers to regions or provinces
3 The ranking refers to countries
4 Ranking from lowest to highest value

| | Office rentals 2010 ^{1,2} | Retail rentals, 2011 ¹ | Industrial-land rental prices, 2011 ¹ | Salary levels, 2011 ¹ | Employment rate, 2010 ^{1,2} | Unemployment rate, 2010 ^{1,2,4} | Workers with university studies, 2010 ^{1,2} | Business Schools, 2012 |
|----|---------------------------------------|-----------------------------------|--------------------------------------------------------|-------------------------------------|-----------------------------------------|---------------------------------------------|------------------------------------------------------------|-------------------------------------------------------------------|
| 1 | Tokyo | New York - Fifth Avenue | Tokyo | Zurich | Oslo | Munich | Brussels | London - London Business School |
| 2 | Moscow | Hong Kong - Causeway Bay | London -Heathrow | Geneva | Stockholm | Prague | London | Fontainebleau - Insead |
| 3 | Mumbai | Tokyo - Ginza | Geneva | Sydney | Amsterdam | Oslo | Bilbao | Madrid - IE Business School |
| 4 | London | Sydney - Pitt Street Mall | San Francisco Peninsula | Luxembourg | Munich | Amsterdam | Madrid | Barcelona - Iese Business School |
| 5 | Paris | Paris - Avenue des Champs Elysées | Zurich | Oslo | Copenhagen | Bucharest | Dublin | Lausana - IMD |
| 6 | Sao Paulo | London - New Bond Street | Singapore | Copenhagen | Stuttgart | Rotterdam | Stockholm | París - HEC París |
| 7 | Rio de Janeiro | Milan - Via Montenapoleone | Oslo | New York | Rotterdam | Suttgart | Paris | Oxford - University of Oxford: Saïd |
| 8 | New Delhi | Rome - Via Condotti | London - Hammersmith | Dublin | Frankfurt | Milan | Edinburgh | Cambridge - University of Cambridge: Judge |
| 9 | Dubai | Zurich - Bahnhofstrasse | Sydney | Stockholm | Hamburg | Frankfurt | Amsterdam | Coventry - Warwick Business School |
| 10 | Hong Kong | New York - Madison Avenue | Stockholm | Los Angeles | Prague | Sofia | Berlin | Rotterdam - Rotterdam School of Management, Erasmus University |
| 11 | Geneva | London - Oxford Street | Hong Kong | Tokyo | Helsinki | Stockholm | Vilnius | Manchester - Manchester Business School |
| 12 | Zurich | Seoul - Myeongdong | London - Gatwick | Helsinki | Edinburgh | Hamburg | Glasgow | Barcelona - Esade Business School |
| 13 | Luxembourg | ... | París | Montreal | Vienna | Vienna | Warsaw | Cranfield - Cranfield School of Management |
| 14 | ... | 22 Barcelona - Portal de l'Àngel | ... | ... | ... | ... | ... | London - City University: Cass |
| 15 | 43 Barcelona | 37 Barcelona - Passeig de Gràcia | 45 Barcelona | 28 Barcelona | 30 Barcelona | 41 Barcelona | 18 Barcelona | Milan - SDA Bocconi |

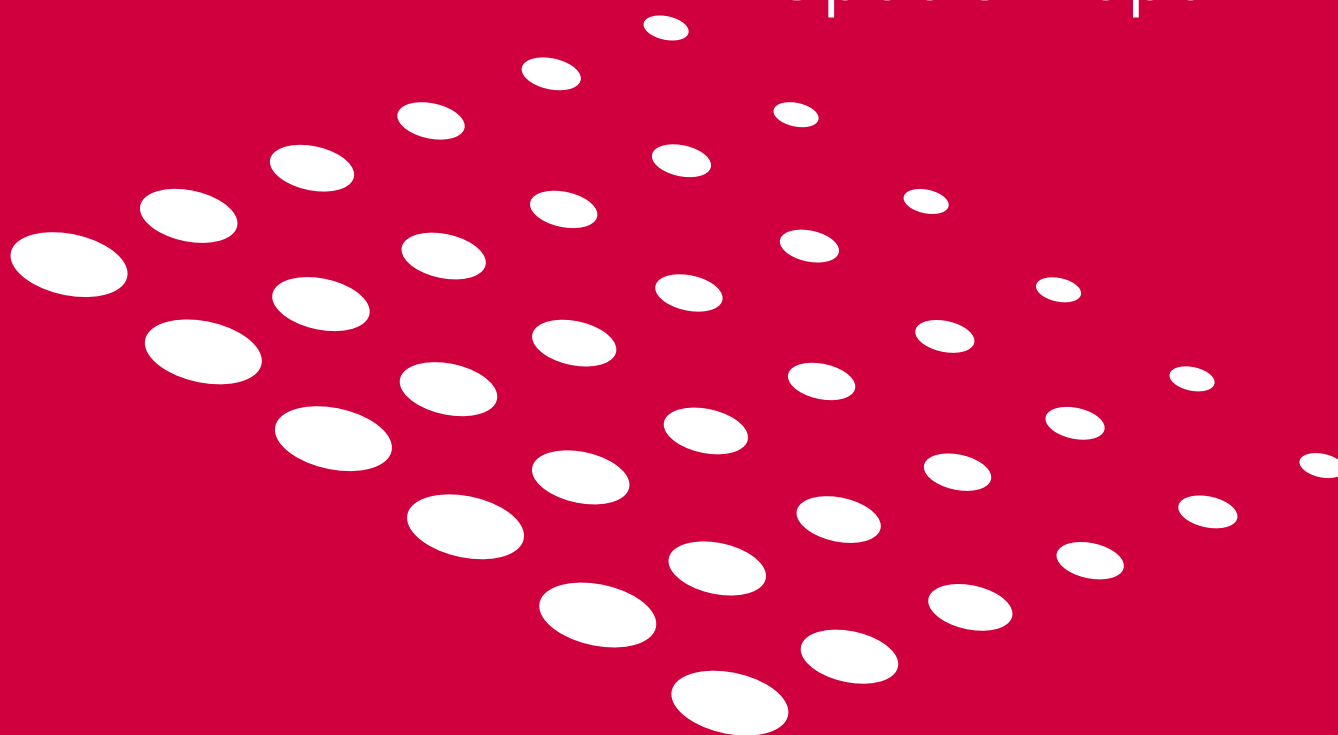
1 The ranking refers to a sample selection

2 The ranking refers to regions or provinces

3 The ranking refers to countries

4 Ranking from lowest to highest value

Special report



THE BUSINESS CLIMATE IN THE METROPOLITAN AREA OF BARCELONA 2011

Barcelona Chamber of Commerce's
Economic and Infrastructure Studies Department

Index

- 1. Situation and business climate trends
- 2. Quantitative trends in turnover
- 3. Factors limiting business
- 4. List of graphs and tables

Executive Summary

- Poorer performance of businesses in the Metropolitan Area of Barcelona (AMB) in 2011, occurring in the second half of the year because of rising tensions over the European public debt crisis.
- The evolution of business performance in the Metropolitan Area of Barcelona is explained mainly by a deterioration in turnover trends, which has also affected employment.
- In terms of sectors, the decline has been felt strongest in industrial manufacturing and business services, after a slight improvement registered by both in 2010. But the construction business continues to be in the worst position.
- The hotel sector is the only one that has improved and describes its business progress as "good" in 2011.
- The drop in sales in the metropolitan area intensified, reaching 7.4% in nominal terms in 2011, which was a generalized result, except for hotels, where turnover grew almost 3%.
- Sales prices have continued downward.
- Investment is yet to show signs of recovery, as in the previous two years.
- Weak demand continued to be the limiting factor preventing good business performance in 2011, and this fact has gained in importance.
- An increase in the costs of production has also gained relevance in terms of limiting business performance, especially in industry due to rising oil prices.
- Increased competition and financing difficulties (second and third limiting factors) remain significant but stable levels in the Metropolitan Area of Barcelona.
- Increasing trends in financing difficulties, especially in the hotels and business services sector in 2011.

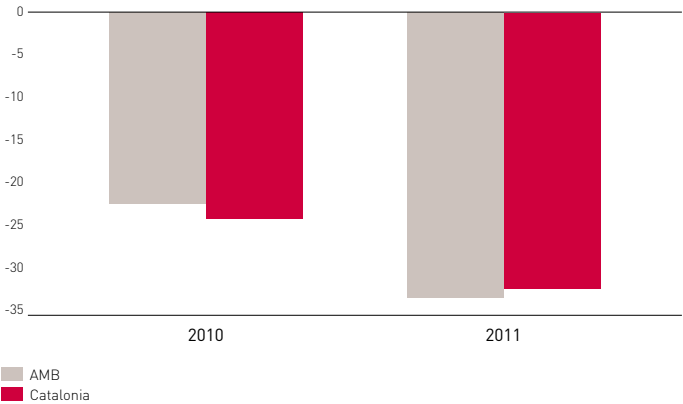
1. Situation and business climate trends.

2011 was marked by a new fall in business activity in the Metropolitan Area of Barcelona (AMB), after a slight recovery in 2010.

Thus, the performance of businesses in the region was worse in 2011 than 2010. And trends in turnover also worsened compared to the previous year, which was a result that was also seen across the whole of Catalonia.

This result has been generalized to all sectors, as analyzed in the *Survey on Business Climate*, except in the hotel sector, which recorded an improvement with positive balances for both the performance of businesses and for turnover in 2011.

Figure 1.1. Trends in business performance in the economy. Situation 2010-2011.
Comparison with Catalonia
Amounts¹ in per cent



Source: Cambra de Comerç de Barcelona i Idescat

¹ The balance is the difference between the percentage of companies indicating that business performance has been good and the percentage of companies indicating that it has been bad.

The performance of businesses in the metropolitan region can be described as poor in 2011, given the fact the percentage of survey respondents indicating their business performance results were poor was much higher than those indicating good business performance: 44% versus 11%, respectively. These percentages are similar to those recorded for the whole of Catalonia (43% and 12%, respectively).

Table 1.1 Business climate in the economy.

Comparison between Catalonia and Spain

| Overall economy | AMB | Catalonia | Spain |
|-------------------------------|---------|-----------|-------|
| Situation in 2011 | | | |
| Business performance | Dolenta | Dolenta | --- |
| Trend comparison 2011 to 2010 | | | |
| Sales turnover | ●↓ | ●↓ | ●↑ |
| Sales prices | ●↑ | ●↓ | ●↑ |
| Number of employees | ●↓ | ●↓ | ●↑ |
| Investments | ●↑ | ●→ | ●↑ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

- ↑ Positive and an improvement on the previous year
- ↓ Positive and worse than last year
- Positive and unchanged compared to previous year
- ↑ Negative and an improvement on the previous year
- ↓ Negative and worse than last year
- ← Negative and unchanged compared to previous year

² The result for the overall economy is the aggregation of results for the manufacturing industry, construction, retail trade, hotels and business services, which account for 46% of the economy in the metropolitan area (in terms of members at the Social Security).

In addition, there was a deterioration in the performance of businesses in the metropolitan area in 2011 with an increasing percentage of respondents indicating poor business performance compared to 2010 (which stood at 39%), while the percentage of companies indicating that business performance was good declined (in 2010, this was 16%).

This decline in the Metropolitan Area of Barcelona is explained mainly by the deterioration in turnover trends, which also affected employment. In this context, sales prices have continued to fall and investment did not show signs of recovery in 2011, which was the same case as the previous two years.

It is worth noting that turnover results for the whole of Spain were more negative than those in the Metropolitan Area of Barcelona (AMB) in 2011, and the percentage of responses across all Spain indicating a decrease in turnover was 48%, whilst those indicating an increase in turnover was 17%, whereas for the Metropolitan Area of Barcelona these percentages were 43% and 19%, respectively.

Results by sector

The deterioration in business performance in the Metropolitan Area of Barcelona in 2011 was widespread across all sectors analyzed in the Business Climate Survey, which was carried out by Barcelona’s Chamber of Commerce and Idescat, although with the exception of the hotel sector, which improved significantly on 2011. The decline was strongest in the manufacturing and business services sectors, after slight improvements in both registered in 2010.

The decline seen in **manufacturing industry** came in the second half of 2011, when the debt crisis in Europe intensified and worldwide demand

and trade slowed. Thus, turnover trends were slightly positive in the first half of 2011, after which they fell again. So, while 2010 ended with a positive balance (the percentage of employers who had noted an increase in turnover exceeded those that had experienced a fall), in 2011 the balance was again slightly negative with 28% of survey responses having seen an increase in sales revenues, as opposed to 40% having seen a reduction in turnover. However, this overall balance in the Metropolitan Area of Barcelona was less negative than in the rest of Spain (where the difference between positive and negative answers was -29% versus -12% in metropolitan Barcelona). The slowdown in global trade impacted on industrial **export** trends with a positive balance recorded in 2011, albeit smaller than in 2010. The percentage of positive survey answers indicating export growth remained at 25%, but the amount of negative responses increased slightly from 16% in 2010 to 19% in 2011.

Sales prices continued to show a slightly negative balance in 2011 (although this was more negative in the construction and business services sectors). It is worth noting that before the summer, industry sales prices had been showing a slightly positive balance. So the slowdown in demand and the consequent decline in activity in the second half of the year were the reasons why sales prices trends changed and closed 2011 with a negative balance. In the case of **employment**, the fall in the trend line began to be very noticeable as 2011 progressed, with the first quarter recovering a positive balance, which could have marked a change in the trend line, but this did not materialize over the following quarters and the overall balance became progressively worse as time went on. Investment followed a similar trend: it started with a positive outlook and signs of an incipient recovery in the second and third quarter of 2011, which faded away in the fourth quarter, although the overall yearly average was slightly positive. However, it is worth mentioning that despite an overall worsening, the trend in industrial investment in the Metropolitan Area of Barcelona was better than the rest of Spain.

The trend line for the **construction** sector in Barcelona's metropolitan area also worsened in 2011, but more moderately than other sectors because it was already in a poorer position in 2010. As such, **turnover** continued to fall with 45% of survey respondents indicating revenue declines in 2011, compared to only 7% indicating an increase. Compared to 2010, the percentage of positive responses fell while the number of negative ones remained stable. In this sector, just as in the industrial one, there was a deterioration in the second half of the year as a result of a worsening in the general economic situation in Europe and worldwide. However, in 2011 the construction sector was affected by a sharp fall in public works in Catalonia in general, and in particular in the Metropolitan Area of Barcelona. Sales **prices** continued to fall in 2011 and the decline in employment was accentuated, mainly, because the number of survey responses suggesting declines went from 29% in 2010 to 40% in 2011. **Investment** trends also worsened as we moved through the quarters, while the average for 2011 closed with a negative balance that was very similar to the previous year's.

Table 1.2. Business climate in the manufacturing industry.
Comparison between Catalonia and Spain

| Manufacturing industry | AMB | Catalonia | Spain |
|-------------------------------|------|-----------|-------|
| Situation in 2011 | | | |
| Business performance | Poor | Poor | --- |
| Trend comparison 2011 to 2010 | | | |
| Sales turnover | ●↓ | ●↓ | ●↓ |
| Exports | ●↓ | ●↓ | ●→ |
| Sales prices | ●↑ | ●↑ | ●↑ |
| Number of employees | ●↑ | ●← | ●↓ |
| Investments | ●↑ | ●↑ | ●↑ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 1.3. Business climate in the construction sector.
Comparison between Catalonia and Spain

| Construction | AMB | Catalonia | Spain |
|-------------------------------|------|-----------|-------|
| Situation in 2011 | | | |
| Business performance | Poor | Poor | --- |
| Trend comparison 2011 to 2010 | | | |
| Sales turnover | ●↓ | ●↓ | ●↓ |
| Sales prices | ●↑ | ●→ | ●↑ |
| Number of employees | ●↓ | ●↓ | ●↓ |
| Investments | ●↑ | ●↑ | ●↑ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 1.4. Business climate in retailing.
Comparison between Catalonia and Spain

| Retail | AMB | Catalonia | Spain |
|-------------------------------|------|-----------|-------|
| Situation in 2011 | | | |
| Business performance | Poor | Poor | --- |
| Trend comparison 2011 to 2010 | | | |
| Sales turnover | ●↓ | ●↓ | ●↑ |
| Sales prices | ●↑ | ●↓ | ●↑ |
| Number of employees | ●↓ | ●↓ | ●↑ |
| Investments | ●↑ | ●↓ | ●← |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

- ↑ Positive and an improvement on the previous year
- ↓ Positive and worse than last year
- Positive and unchanged compared to previous year
- ↑ Negative and an improvement on the previous year
- ↓ Negative and worse than last year
- ← Negative and unchanged compared to previous year

Table 1.5. Business climate in the hotel industry.

Comparison between Catalonia and Spain

| Hotel sector | AMB | Catalonia | Spain |
|-------------------------------|------|-----------|-------|
| Situation in 2011 | | | |
| Business performance | Good | Good | --- |
| Trend comparison 2011 to 2010 | | | |
| Sales turnover | ●↑ | ●↑ | ●↑ |
| Sales prices | ●↑ | ●↑ | ●↑ |
| Number of employees | ●↑ | ●↑ | ●↑ |
| Investments | ●↑ | ●↑ | ●↑ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 1.6. Business climate for business services.

Comparison with Catalonia³

| Business services | AMB | Spain |
|-------------------------------|------|-------|
| Situation in 2011 | | |
| Business performance | Poor | Poor |
| Trend comparison 2011 to 2010 | | |
| Sales turnover | ●↓ | ●↓ |
| Sales prices | ●↓ | ●↓ |
| Number of employees | ●↓ | ●↓ |
| Investments | ●↓ | ●↓ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

- ↑ Positive and an improvement on the previous year
- ↓ Positive and worse than last year
- Positive and unchanged compared to previous year
- ↑ Negative and an improvement on the previous year
- ↓ Negative and worse than last year
- ← Negative and unchanged compared to previous year

³ This survey data is not comparable with those of Spain because the latter corresponds to "other services" which include other sectors in addition to business services.

In 2011, the retail trade in the Metropolitan Area of Barcelona followed a negative trend line that was similar to that seen in 2010, although with small differences in the balance amounts, except in the case of employment. **Turnover** fell again in 2011, and the percentage of negative survey answers (a drop in turnover) was 52%, which was a slight increase on 2010's results, and in addition there was a decrease in the percentage of positive responses from 23% to 17% respectively. **Sales prices** looked like showing a moderately positive balance in the first half of 2011, but these fell into negative numbers in the second half of the year, so that the overall balance for the year was slightly negative, but moderately less so than in 2010. However, the overall balance for employment became more negative in 2011 given the percentage of negative survey responses (reduction of employees) doubled from 11% in 2010 to 22% a year later, while positive survey responses remained at 4%. **Regarding investment**, however, the negative balance was more moderate, but only slightly, and this seems to point to an overall stagnation with regard to the percentage of positive and negative replies recorded in the survey for 2010 and 2011, which were almost identical and low (between 8% and 9%).

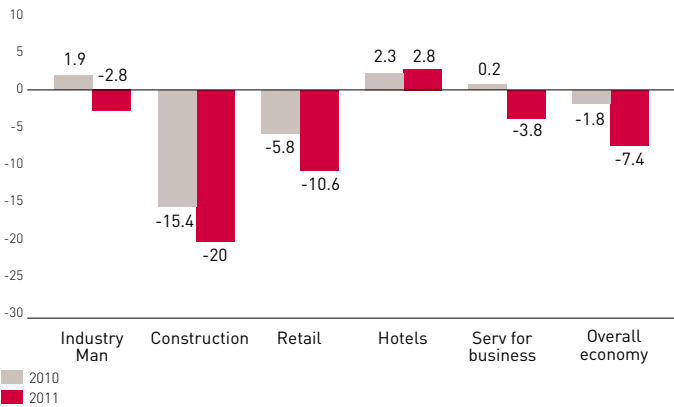
The **hotel industry** in the Metropolitan Area of Barcelona performed best in 2011, and it was a good year, which cannot be said for other sectors. Thus, the percentage of survey answers that stated that business had been good was higher than those that said it had been poor (40% versus 17%, respectively). **Turnover** also recorded a positive balance and it was higher than the previous year, with an increase in the percentage of positive survey answers (increases in turnover) which rose to 47%, in parallel with a decrease in negative responses (decreases in turnover) to 30%. Despite this improvement, **sales prices** recorded a slight negative balance in 2011, but much less than in 2010 and 2009. The weakness in domestic demand could be the reason behind why the overall balance is still negative. However, it is worth noting that foreign tourism improved and that during the high season (second and third quarters) sales prices rose, something that had not been seen in the previous two years. The hotel sector is also the only one to end with a moderately positive balance in terms of employees. The number of employees increased in the high season and dropped in the first and fourth quarters because of seasonal reasons, but to a lesser extent than the same quarters in 2009 and 2010. **Investment** in the hotel sector recorded a slightly positive balance in 2011, although it began to falter in the last quarter of the year, in a similar fashion to the industrial sector. We should mention that the hotel sector in the Metropolitan Area of Barcelona (and in Catalonia) recorded better results in 2011 than in the rest of Spain, where turnover, employment and investment continued to register negative balances along the same lines as 2010. It is especially worth highlighting the difference between the percentage of negative and positive survey responses regarding turnover, which stood at minus 33% for 2011.

The business services sector in the Metropolitan Area of Barcelona recorded a significant decline in business performance in 2011, along the same lines as the industrial sector, after a relative improvement in 2010. In fact, this sector has recorded the most negative balances across all variables analyzed in the survey. Thus, turnover saw an increase in the percentage of negative responses up to 43% (34% in 2010), while the percentage of positive responses decreased to 18% (22% in 2010). This was the same story with **sales prices, employment and investment**.

2. Quantitative turnover trends.

- Bigger falls in sales from -1.8% in 2010 to -7.4% in 2011, in nominal terms.
- All sectors have seen a drop in turnover, except the hotel industry.
- The construction sector has continued to show the largest falls in turnover, followed by the retail trade, with both recording double-digit declines.
- The industrial sector is the only one that went from turnover growth in 2010 to record a fall in 2011.

Figure 2.1. Turnover for the whole economy and by sector. 2011.
Nominal annual rates of change, in percentages



Source: Barcelona Chamber of Commerce and Idescat

Results by sector:

Turnover in the **manufacturing industry** in 2011 fell back after a slight increase in 2010 (-2.8% and 1.9%, respectively). In the other sectors, the decline was more marked, except in the hotel industry, which recorded a slightly higher rate of growth than in 2010. The **construction** sector saw a fall in turnover of 20% compared to a drop of 15.4% the previous year, which was the largest fall of all the sectors analyzed. The **retail trade** followed with decreases in sales of 10.6% in 2011, which was above the 5.8% drop seen in 2010. And the following sector that recorded the largest falls in sales was **business services**, which saw a fall of 3.8% in 2011, after having recorded a stagnation in sales in 2010 (-0.2%). Finally, the hotel industry progressed best, achieving an increase in turnover for

the second consecutive year, which was even a little higher than 2010's results, with a 2.8% increase in 2011, which was five decimal percentage points higher than in 2010.

These trends across sectors meant that turnover for the Metropolitan Area of Barcelona stood at -7.4% in nominal terms in 2011.

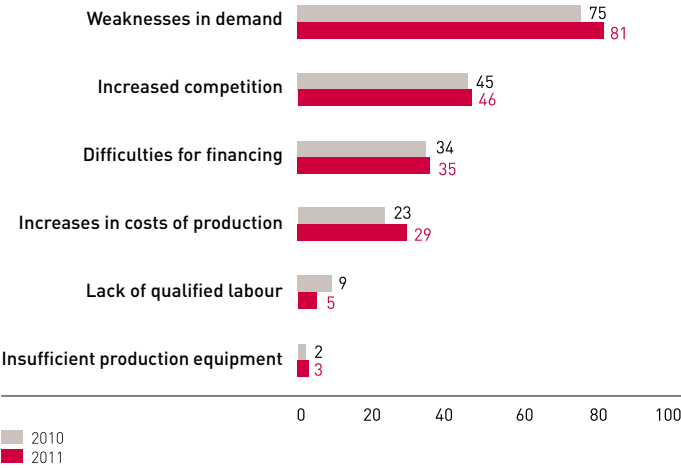
3. Factors that limit good business performance.

In 2011, the main factors that limited business performance in the Metropolitan Area of Barcelona were weak demand and increased competition, but especially the first factor, which was also considered to be more important compared to 2010, as was the case in Catalonia and Spain.

Another factor that became more relevant when considering the level of business performance in the Metropolitan Area of Barcelona in 2011 was the cost of production as a result of rising oil prices, even though this was considered the fourth most important factor analyzed in the Business Climate Survey conducted by Barcelona's Chamber of Commerce and Idescat.

Increased competition and financing difficulties (second and third most important limiting factors) have remained fairly constant, although measured at higher levels in 2011.

Figure 3.1. Turnover for the whole economy and by sector. 2011.
Nominal annual rates of change, in percentages



Source: Barcelona Chamber of Commerce and Idescat.
* This question is measured as the percentage of companies that have signalled each of these factors, averaged out by the weight that the company has in the sector, in terms of number of workers

Results by sector:

Those sectors most affected by **weak demand** were the construction and retail sectors. However, the percentage of employers who pointed this factor out as a limiting one was so high in 2010 that in 2011 it remained virtually unchanged, standing at 88% for both sectors, but with a clear decline as from the second half of 2011. However, the strong positive trend seen in foreign tourism meant this factor lost importance in the hotel industry in 2011, although it was still high. In industrial and business services sectors, weak demand became one of the factors that best explained the decline in both sectors in 2011. The other two factors were the increasing costs of production, in the case of industry, and financing difficulties in the case of business services, as shown below.

Increased competition is the second most important factor limiting business performance across all sectors except industry, where the second most important factor is increasing costs of production. Those sectors affected by this factor are the hotel and construction sectors, although this has somewhat lost relevance, especially in the hotel industry, where it went from being mentioned by 68% of employers in 2010 to 55% in 2011. However, regarding the industrial sector, increased competition has gained weight as a limiting factor, having been mentioned by 41% of employers (37% in 2010). And this factor also arose in service sector companies, with 45% mentioning it in 2010 compared to 48% in 2011. It is worth noting that in 2010, this factor affected more companies in the Metropolitan Area of Barcelona than in Spain, especially in the industrial, construction and hotel sectors.

Financing difficulties (third limiting factor) remain significant and stable. However, stability is an issue in the hotels and business services sectors, where difficulties to find funding got significantly worse: in 2010 this factor was mentioned by 23% of hotel owners and 26% of managers in the business service sector, while in 2011 these percentages were 32% and 41%, respectively. In terms of industry, this factor loses something of its importance, as it was indicated by 24% of employers (29% in 2010).

Rising costs of production (fourth limiting factor) has become more relevant due to the upward trend in oil prices in 2011, which mainly affected industry, and which was mentioned by 47% of employers in this sector, compared to 29% of those surveyed in the Metropolitan Area of Barcelona. Moreover, this figure increased significantly on the 32% recorded in 2010 in the industrial sector. In fact, in 2011 the increase in production costs in the industrial sector became more relevant in terms of limiting business performance than increases in competition. This factor has also become somewhat more relevant in the hotel sectors and that of business services.

Table 3.1. 1 Factors that limit business performance across the whole economy. Comparison between Catalonia and Spain

| Overall economy | AMB | Catalonia | Spain |
|------------------------------------------|------|-----------|-------|
| Weaknesses in demand | 81 ↑ | 81 ↑ | 81 ↑ |
| Increased competition | 46 ↑ | 44 ↓ | 32 ↓ |
| Difficulties for financing and cash flow | 35 ↑ | 37 ↑ | 37 ↑ |
| Increases in costs of production | 29 ↑ | 32 ↑ | --- |
| Lack of qualified labour | 5 ↓ | 6 ↓ | 6 ↓ |
| Insufficient production equipment | 3 ↑ | 3 = | 3 ↓ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 3.2. Factors that limit business performance in the manufacturing industry. Comparison between Catalonia and Spain

| Manufacturing industry | AMB | Catalonia | Spain |
|------------------------------------------|------|-----------|-------|
| Weaknesses in demand | 75 ↑ | 74 ↑ | 82 = |
| Increases in costs of production | 47 ↑ | 47 ↑ | --- |
| Increased competition | 41 ↑ | 38 ↓ | 30 ↓ |
| Difficulties for financing and cash flow | 24 ↓ | 24 ↓ | 40 ↑ |
| Lack of qualified labour | 3 ↓ | 5 ↓ | 8 ↓ |
| Insufficient production equipment | 3 = | 3 = | 5 = |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 3.3. Factors that limit business performance in the construction sector. Comparison between Catalonia and Spain

| Construction | AMB | Catalonia | Spain |
|------------------------------------------|------|-----------|-------|
| Weaknesses in demand | 88 ↑ | 88 ↑ | 84 ↓ |
| Increased competition | 53 ↓ | 52 ↓ | 33 ↓ |
| Difficulties for financing and cash flow | 49 ↓ | 53 ↓ | 54 ↑ |
| Increases in costs of production | 17 ↓ | 22 ↑ | --- |
| Lack of qualified labour | 4 ↓ | 6 ↓ | 8 = |
| Insufficient production equipment | 2 = | 3 ↓ | 3 ↓ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

↑ **Increased importance** as a limiting factor for business compared to last year
↓ **Loses importance** as a limiting factor for business compared to last year
= **Maintains its importance** as a limiting factor for business compared to last year

Table 3.4. Factors that limit business performance in the retail sector.
Comparison between Catalonia and Spain

| Retail sector | AMB | Catalonia | Spain |
|------------------------------------------|------|-----------|-------|
| Weaknesses in demand | 88 ↑ | 89 ↑ | 84 ↑ |
| Increased competition | 36 ↓ | 38 ↓ | 38 ↑ |
| Difficulties for financing and cash flow | 28 = | 34 ↑ | 31 = |
| Increases in costs of production | 21 ↑ | 27 ↑ | --- |
| Lack of qualified labour | 8 ↓ | 5 ↓ | 6 ↓ |
| Insufficient production equipment | 2 ↓ | 4 ↑ | 4 = |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 3.5. Factors that limit business performance in the hotel industry
Comparison between Catalonia and Spain

| Hotel sector | AMB | Catalonia | Spain |
|------------------------------------------|------|-----------|-------|
| Weaknesses in demand | 76 ↓ | 67 ↓ | 82 ↑ |
| Increased competition | 55 ↓ | 47 ↓ | 36 ↑ |
| Difficulties for financing and cash flow | 32 ↑ | 27 ↑ | 27 ↓ |
| Increases in costs of production | 31 ↑ | 38 ↑ | --- |
| Lack of qualified labour | 10 ↑ | 13 ↑ | 10 = |
| Insufficient production equipment | 3 = | 4 = | 8 ↑ |

Source: Barcelona Chamber of Commerce and Idescat (AMB and Catalonia) and Chambers of Commerce (Spain)

Table 3.6. Factors that limit business performance in the business services sector. Comparison between Catalonia and Spain

| Business services | AMB | Catalonia |
|------------------------------------------|------|-----------|
| Weaknesses in demand | 79 ↑ | 80 ↑ |
| Increased competition | 48 ↑ | 47 ↑ |
| Difficulties for financing and cash flow | 41 ↑ | 38 ↑ |
| Increases in costs of production | 21 ↑ | 22 ↑ |
| Lack of qualified labour | 7 ↓ | 6 ↓ |
| Insufficient production equipment | 2 = | 2 = |

Source: Barcelona Chamber of Commerce and Idescat

- ↑ **Increased importance** as a limiting factor for business compared to last year
↓ **Loses importance** as a limiting factor for business compared to last year
= **Maintains its importance** as a limiting factor for business compared to last year

Methodology note:
Please refer to the methodology of the survey on business climate by Barcelona’s Cham-
ber of Commerce and Idescat (data for Catalonia and Barcelona Metropolitan Area) at
<http://www.idescat.cat/pub/?id=clem&m=m>

Sectors of the business climate survey:
Manufacturing: CCAE 09: 10-38
Construction: Construction of buildings (CCAЕ 09: 412) and civil engineering (CCAЕ 09: 42)
Services: Retail (CCAЕ 09: 47, except 473, 4779, 478 and 479) and sales and repairsmotor
vehicles and motorcycles (CCAЕ 09: 45, except 452), Hotels (CCAЕ 09: 551) and Services-
companies (CCAЕ 09: 59, 60, 62, 63, 69-74, 77, 78, 80, 812, 82 and 951) a les empreses
(CCAЕ 09: 59, 60, 62, 63, 69-74, 77, 78, 80, 812, 82 i 951)

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